

**GENERAL PUBLIC TARIFF OF APM TERMINALS CALLAO S.A.**

v 10.2

Item	Services description	Nature	Unit of charge	Tariff (USD)				Special tariff (USD)			
<b>SECTION 1</b>											
<b>CONTAINERS</b>											
<b>Section 1.1</b>	<b>Standard Services</b>			<b>Vessel (Tariff)</b>	<b>Vessel (IGV)</b>	<b>Cargo (Tariff)</b>	<b>Cargo (IGV)</b>	<b>Vessel (Tariff)</b>	<b>Vessel (IGV)</b>	<b>Cargo (Tariff)</b>	<b>Cargo (IGV)</b>
<b>1.1.1</b>	<b>Standard Service to the Vessel - Services to the Vessel</b>										
1.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LoA (m) x Hours	1.37	0% Rate			1.24	0% Rate		
<b>1.1.2</b>	<b>Loading and Unloading Containers - STS Gantry Cranes (n2 and n3)</b>										
1.1.2.1	Loading and Unloading Full 20 Foot Container with dry cargo	Regulated	Per move	10.00	0% Rate	167.60	30.17	10.00	0% Rate	136.50	24.57
1.1.2.2	Loading and Unloading Full 40 Foot Container with dry cargo		Per move	10.00	0% Rate	256.50	46.17	10.00	0% Rate	208.50	37.53
1.1.2.3	Loading and Unloading Full 20 Foot Container with refrigerated cargo		Per move	10.00	0% Rate	167.60	30.17				
1.1.2.4	Loading and Unloading Full 40 Foot Container with refrigerated cargo		Per move	10.00	0% Rate	256.50	46.17				
1.1.2.5	Loading and Unloading Empty 20 Foot Container		Per move	133.00	0% Rate			121.50	0% Rate		
1.1.2.6	Loading and Unloading Empty 40 Foot Container		Per move	204.00	0% Rate			179.50	0% Rate		
1.1.2.7	Complete cycle 20 Foot Transhipment Container (full or empty) within the Terminal (n4)		Per complete cycle	160.00	0% Rate			119.00	0% Rate		
1.1.2.8	Complete cycle 40 Foot Transhipment Container (full or empty) within the Terminal (n4)		Per complete cycle	242.00	0% Rate			178.00	0% Rate		
<b>1.1.3</b>	<b>Loading and Unloading Containers - Without STS Gantry Cranes (n3 and n5)</b>										
1.1.3.1	Loading and Unloading Full 20 Foot Container with dry cargo	Regulated	Per move	5.50	0% Rate	152.50	27.45	5.50	0% Rate	116.00	20.88
1.1.3.2	Loading and Unloading Full 40 Foot Container with dry cargo		Per move	5.50	0% Rate	234.00	42.12	5.50	0% Rate	177.00	31.86
1.1.3.3	Loading and Unloading Full 20 Foot Container with refrigerated cargo		Per move	5.50	0% Rate	152.50	27.45				
1.1.3.4	Loading and Unloading Full 40 Foot Container with refrigerated cargo		Per move	5.50	0% Rate	234.00	42.12				
1.1.3.5	Loading and Unloading Empty 20 Foot Container		Per move	110.00	0% Rate			103.50	0% Rate		
1.1.3.6	Loading and Unloading Empty 40 Foot Container		Per move	169.00	0% Rate			154.00	0% Rate		
1.1.3.7	Complete cycle 20 Foot Transhipment Container (full or empty) within the Terminal (n4)		Per complete cycle	128.00	0% Rate			109.00	0% Rate		
1.1.3.8	Complete cycle 40 Foot Transhipment Container (full or empty) within the Terminal (n4)		Per complete cycle	191.00	0% Rate			163.00	0% Rate		
(n1): Including docking and undocking. The total length of the ship to be confirmed by the "Ship's Particulars". The use of the berth as from the receipt of the first line of the vessel toward the bollard, to the undocking of the last line before vessel departure.											
(n2): This tariff is applicable to berths with STS gantry cranes.											
(n3): The containers whose dimensions are less than 20-foot containers will be charged with 20-foot container tariff. The containers whose dimensions are higher than 20-foot containers will be charged with 40-foot container tariff.											
(n4): Transhipment containers are those which arrive and are shipped in vessels that operate in the North Terminal. The tariff includes loading/unloading in both ships (complete transhipment cycle). It includes two days of operative area use. Inter-terminals Transhipment containers are also invoiced according to described tariffs in this section (1.1.2.5, 1.1.2.6, 1.1.3.5 y 1.1.3.6), in which tariff applies per move rather than per complete cycle. It also includes cabotage containers that are discharged on one ship and are loaded onboard another vessel calling at the North Terminal. Containers discharged in berths with STS gantry cranes and are then loaded in vessels at berths without STS gantry cranes (or viceversa) will be charged with section 1.1.2 tariff.											
(n5): This is applicable only in those berths which do not have STS gantry cranes and in those cases when loading/unloading operations of containers will be carried out without STS gantry cranes.											
<b>Section 1.2</b>	<b>Special Services to the Vessel (n6)</b>			<b>Vessel (Tariff)</b>	<b>Vessel (IGV)</b>	<b>Cargo (Tariff)</b>	<b>Cargo (IGV)</b>	<b>Vessel (Tariff)</b>	<b>Vessel (IGV)</b>	<b>Cargo (Tariff)</b>	<b>Cargo (IGV)</b>
<b>1.2.1</b>	<b>Hatches or Hold Lids (n7)</b>										
1.2.1.1	Movement of ISO hatches	Regulated	Per move	0.00	0% Rate						
<b>1.2.2</b>	<b>Restow of containers (n6)</b>										
1.2.2.1	Restow same hold 20 foot standard container	Regulated	Per container	0.00	0% Rate						
1.2.2.2	Restow same hold 40 foot standard container		Per container	0.00	0% Rate						
1.2.2.3	Restow via quay 20 foot standard container		Per container	0.00	0% Rate						
1.2.2.4	Restow via quay 40 foot standard container		Per container	0.00	0% Rate						
<b>1.2.3</b>	<b>Increase of container productivity with Mobile Harbor Cranes (MHC)</b>										
1.2.3.1	Supply of MHC to increase productivity during loading/unloading container operations (price per shift or shift fraction) (n8)	Non Regulated	Per Crane/Shift	2,500.00	0% Rate						
<b>1.2.4</b>	<b>Use of Operational Area - Import Empty Containers (except Transhipment)</b>										
1.2.4.1	48 hours (Free time included in Standard Service) (n9)	Regulated			Free						
1.2.4.2	Day: 3 - 6 (Tariff per day)	Non Regulated	Per TEU/day	10.70	0% Rate						
1.2.4.3	Day 7 (Price per day)		Per TEU/day	37.50	0% Rate						
1.2.4.4	Day: 8 onwards (Price per day)		Per TEU/day	16.10	0% Rate						
<b>1.2.5</b>	<b>Use of Operational Area - Export Empty Containers (except Transhipment)</b>										
1.2.5.1	72 hours (Free time) (n10)	Regulated			Free						
1.2.5.2	Days: 4 - 6 (Tariff per day)	Non Regulated	Per TEU/day	10.70	0% Rate						
1.2.5.3	Day 7 (Price per day)		Per TEU/day	37.50	0% Rate						
1.2.5.4	Day: 8 onwards (Price per day)		Per TEU/day	16.10	0% Rate						
<b>1.2.6</b>	<b>Use of Operational Area - Transhipment Full Containers</b>										
1.2.6.1	48 hours (Free time included in Standard Service) (n11)	Regulated			Free						
1.2.6.2	Day: 3 - 4 (Price per day)	Non Regulated	Per TEU/day	17.10	0% Rate						
1.2.6.3	Day: 5 - 6 (Price per day)		Per TEU/day	26.80	0% Rate						
1.2.6.4	Day 7 onwards (Price per day)		Per TEU/day	33.00	0% Rate						
<b>1.2.7</b>	<b>Use of Operational Area - Transhipment Empty Containers</b>										
1.2.7.1	48 hours (Free time included in Standard Service) (n11)	Regulated			Free						
1.2.7.2	Day: 3 - 4 (Price per day)	Non Regulated	Per TEU/day	17.10	0% Rate						
1.2.7.3	Day: 5 - 6 (Price per day)		Per TEU/day	26.80	0% Rate						
1.2.7.4	Day 7 onwards (Price per day)		Per TEU/day	33.00	0% Rate						
<b>1.2.8</b>	<b>Use of Operational Area for Empty pool - Empty containers (except Transhipment)</b>										
1.2.8.1	Use of operational area for empty containers from empty pool (n12)	Non Regulated	Per TEU		Per agreement						
<b>1.2.9</b>	<b>Special Container - empty and transhipment</b>										
1.2.9.1	Loading/unloading and delivery of non ISO/OOG (Additional) Container 20 and 40 foot (n7)	Regulated	Per container	0.00	0% Rate						
1.2.9.2	Treatment of Hazardous cargo containers IMO class 1 (n13)	Non Regulated	Per TEU	260.00	0% Rate						
1.2.9.3	Treatment of Hazardous cargo containers IMO class 5.2, class 6.2 and class 7 (n13)		Per TEU	260.00	0% Rate						
1.2.9.4	Treatment of Hazardous cargo IMO 9 (n13)		Per TEU	120.00	0% Rate						
1.2.9.5	Treatment of Hazardous cargo other IMO classes (n13)		Per TEU	150.00	0% Rate						
1.2.9.6	Supply of special equipment for handling 20' containers with oversized cargo in the container yard		Container-Move	169.00	0% Rate						
1.2.9.7	Supply of special equipment for handling 40' containers with oversized cargo in the container yard		Container-Move	330.00	0% Rate						
1.2.9.8	High Cube Containers 96" (n14)	Per container	19.00	0% Rate							
<b>1.2.10</b>	<b>Complementary Services to stevedoring/unstevedoring</b>										
1.2.10.1	Connection and disconnection service for reefer containers on-board vessels (n15)	Non Regulated	Per container-operation	9.00	0% Rate						
<b>1.2.11</b>	<b>Transhipment Reefer Containers</b>										
1.2.11.1	Energy - container 20 and 40 foot (n6 y n16)	Regulated	Per Container/hour	0.00	0% Rate						
1.2.11.2	Inspection and monitoring - container 20 and 40 foot (n7 and n16)		Per Container/day	0.00	0% Rate						
1.2.11.3	Energy - container 20 and 40 foot (n17)		Per Container/day	69.00	0% Rate						
1.2.11.4	Inspection and monitoring - container 20 and 40 foot (n17)	Non Regulated	Per event	25.00	0% Rate						
<b>1.2.12</b>	<b>Re-stow Reefer Containers (n18)</b>										
1.2.12.1	Energy supply for re-stow reefer containers	Non Regulated	Per container	71.00	0% Rate						
<b>1.2.13</b>	<b>Additional inspection of seals</b>										
1.2.13.1	Additional inspection or revision of seals (n19)	Non Regulated	Per seal	12.00	0% Rate						
<b>1.2.14</b>	<b>Traction Service for Inter-terminal Transhipment Containers</b>										
1.2.14.1	Inter-terminal Transport of Transhipment Containers (n20)	Non Regulated	Per container	40.00	0% Rate						
(n6): All the other services applying to all types of vessels are available in section 7 of this Tariff Schedule.											
(n7): Applicable to all users that necessarily require the services, according to conditions established in the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A.											
(n8): Charge of this price is applicable whenever service is required by users and is aimed to increase productivity of loading/unloading container operations above productivity levels set forth in the Concession Agreement. This price is additional to standard service without gantry crane. In case productivity is increased by initiative of APM Terminals Callao S.A. and with no user request, productivity increase cost is under responsibility of APM Terminals Callao.											
(n9): Free time to run as from the end of complete discharge operation of the ship.											
(n10): 72 Free hours to run as from the period cargo is located in the Terminal yard for shipment. Storage time ends with vessel ETB sent to the users. For purposes of computation of storage free time storage and bilable storage, it should be taken in consideration is the so-called "Bilable ETB" that is published in the "Container Ship Programme" option on our website and defined in the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A.											
(n11): Free time to run as from the end of complete discharge operation of the vessel or from the moment the container is located in the Terminal yard for shipment.											
(n12): This is applicable to those containers from empty pool granted to shipping lines in accordance to corresponding agreement with APM Terminals Callao S.A. Price is independent from the number of storage days.											
(n13): In the event that a container carries several classes of IMO cargo, the higher price amount of IMO classes will be applicable as one sole charge. Price of subsection 1.2.9.5 does not apply for ammonium nitrate IMO Class 5.1, unless the user requires the service. Price of subsection 1.2.9.4 does not apply for containers of Fishmeal IMO Class 9.											
(n14): This service covers additional capacity of containers yard or stacks of empty containers (all traffic) and full transhipment containers. Price is independent from the number of storage days at the Terminal.											
(n15): This price is applicable to all discharged or shipped containers through the Terminal including restow containers (via quay and in the same hold), that require such service. This is applicable for this operation, whether it is connection or disconnection.											
(n16): Tariff applicable until day 10th of storage inclusive.											
(n17): Price applicable as from 11th day onward.											
(n18): This is applicable to re-stow containers via quay, including inspection and monitoring if necessary. This is an one time payment to be applicable for total energy supply period provided to re-stow reefer containers.											
(n19): This is applicable to those cases whenever there is a difference between seal information provided by APM Terminals Callao S.A. and information from the user, for additional services requested by the user. In the event APM Terminals Callao S.A. originates seal discrepancy no charge will be applicable. Not applicable as well for loading controls.											
(n20): Service that involves moving the container between port terminals from the North Terminal to the South Terminal whenever a container is unloaded via the North Terminal and it is required to be shipped via the South Terminal and/or viceversa.											

Section 1.3	Special Service of Use of Operational Area (Port Terminal) - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
<b>1.3.1</b>	<b>Use of Operational Area - Import Full Containers (except Transhipment) (n21)</b>										
1.3.1.1	48 hours to import and/or discharge container (Free time included in Standard Service) (n22)	Regulated				Free					
1.3.1.2	Day: 3 – 6 (Tariff per day)		Per TEU/day			30.00	5.40				
1.3.1.3	Day 7 (Price per day) container 20 and 40 foot		Per TEU			83.30	14.99				
1.3.1.4	Days: 8 – 10 (Price per day)	Non Regulated	Per TEU/day			38.90	7.00				
1.3.1.5	Days: 11 – 20 (Price per day)		Per TEU/day			38.90	7.00				
1.3.1.6	Days: 21 – 28 (Price per day)		Per TEU/day			38.90	7.00				
1.3.1.7	Day: 29 onwards (Price per day)		Per TEU/day			38.90	7.00				
<b>1.3.2</b>	<b>Use of Operational Area - Export Full Containers (except Transhipment) (n21)</b>										
1.3.2.1	72 hours to export and/or loading container (Free time) (n23)	Regulated				Free					
1.3.2.2	Days: 4 – 6 (Tariff per day)		Per TEU/day			30.00	5.40				
1.3.2.3	Day 7 (Price per day) container 20 and 40 foot		Per TEU			83.30	14.99				
1.3.2.4	Days: 8 – 10 (Price per day)	Non Regulated	Per TEU/day			38.90	7.00				
1.3.2.5	Days: 11 – 20 (Price per day)		Per TEU/day			38.90	7.00				
1.3.2.6	Days: 21 – 28 (Price per day)		Per TEU/day			38.90	7.00				
1.3.2.7	Day: 29 onwards (Price per day)		Per TEU/day			38.90	7.00				

(n21): Tariffs and prices set forth in sub-section 1.3.1 and 1.3.2 are applicable to those containers that have been discharged/loaded via the North Terminal as per conditions established in the Concession Contract.  
(n22): Free time to unlash and/or complete cargo discharge operation of the vessel. Calculation of use of operational area starts from the date and hour of complete cargo discharge from vessel and finishes when container is withdrawn from the yard.  
(n23): Free time to export is 72 hours which is calculated from the date the container is placed in the terminal yard for shipment. Calculation of use of operational area (storage) ends with vessel's Estimated Time of Berthing (ETB) to be communicated to users. For purposes of computation of storage free time storage and bilable storage, it should be taken in consideration is the so-called "Bilable ETB" that is published in the 'Container Ship Programme' option on our website and defined in the Tariffs Regulation and Commercial Policy of APM Terminals Calleso S.A.

Section 1.4	Temporary Depot Special Service - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
<b>1.4.1</b>	<b>Temporary Depot Integrated Service for dry import containers (n24)</b>										
1.4.1.1	20' Container - Includes use of area until the 10th day		Per container			245.00	44.10				
1.4.1.2	40' Container - Includes use of area until the 10th day		Per container			324.50	58.41				
1.4.1.3	Use of area during days 11 – 20 (Price per day) (n25)	Non Regulated	Per TEU/day			15.00	2.70				
1.4.1.4	Use of area during days 21 – 28 (Price per day) (n25)		Per TEU/day			20.00	3.60				
1.4.1.5	Use of area from 29th day onwards and other services (n25)					See section 1.3.1.7 and others from section 1.5					
<b>1.4.2</b>	<b>Temporary Depot Integrated Service for dry export containers (n26)</b>										
1.4.2.1	20' Container - Includes use of area until the 7th day		Per container			196.00	35.28				
1.4.2.2	40' Container - Includes use of area until the 7th day		Per container			274.50	49.41				
1.4.2.3	Use of area days 8 – 10 (Price per day) (n27)	Non Regulated	Per TEU/day			7.00	1.26				
1.4.2.4	Use of area days 11 – 20 (Price per day) (n27)		Per TEU/day			9.00	1.62				
1.4.2.5	Use of area during days 21 – 28 (Price per day) (n27)		Per TEU/day			20.00	3.60				
1.4.2.6	Use of area from 29th day onwards and other services (n27)					See section 1.3.2.7 and others from section 1.5					
<b>1.4.3</b>	<b>Temporary Depot integrated service for reefer import containers (n28)</b>										
1.4.3.1	20' Container - Includes use of area until the 7th day		Per container			348.10	62.66				
1.4.3.2	40' Container - Includes use of area until the 7th day		Per container			425.90	76.66				
1.4.3.3	Use of area during days 8 – 10 (Price per day) (n29)	Non Regulated	Per TEU/day			10.00	1.80				
1.4.3.4	Use of area from day 11 onwards and other services (n29)					See section 1.4.1.3, 1.4.1.4 and 1.3.1.7 and others from section 1.5					
<b>1.4.4</b>	<b>Temporary Depot integrated service for reefer export containers (n30)</b>										
1.4.4.1	20' Container - Includes use of area until the 7th day		Per Container			315.10	56.72				
1.4.4.2	40' Container - Includes use of area until the 7th day	Non Regulated	Per Container			373.90	67.30				
1.4.4.3	Use of area from day 8 onwards and other services (n31)					See section 1.4.2.3 to 1.4.2.5, 1.3.2.7 and others of section 1.5					

(n24): This shall be applicable whenever APM Terminals Calleso S.A. has been nominated as Temporary Depot (2014). Service includes Cargo Portion of Standard Service, use of operational area until the 10th day, documentation revision, temporary depot documentation emission (volante), customs transmission. Calculation of use of operational area is from the date of complete cargo discharge of the vessel and finishes when the container is withdrawn from the container yard. First two days (48 hours) are free of charge and are included within the standard service.  
(n25): Price of section 1.4.1.3 is applicable to use of operational area from days 11 to 20 of Temporary Depot; price of section 1.4.1.4 is applicable for days 21 to 28; and price of section 1.3.1.7 is applicable for days 29 onwards. For the other services, the sections 1.5.1, 1.5.3, 1.5.4 and 1.5.5 are applicable independently from the number of storage days.  
(n26): This shall be applicable whenever APM Terminals Calleso S.A. has been nominated as Temporary Depot (2014). Service includes Cargo Portion of Standard Service, use of operational area until the 7th day, documentation revision, temporary depot documentation emission (volante), customs transmission. Use of operational area is calculated from the date the container is placed in the container yard until the Estimated Time of

Berthing (ETB) of the vessel. For purposes of computation of storage free time storage and bilable storage, it should be taken in consideration is the so-called "Bilable ETB" that is published in the 'Container Ship Programme' option on our website and defined in the Tariffs Regulation and Commercial Policy of APM Terminals Calleso S.A. First two days (48 hours) are free of charge and are included within standard service.  
(n27): Price of section 1.4.2.3 is applicable to use of operational area from days 8 to 10 of Temporary Depot; price of section 1.4.2.4 is applicable for days 11 to 20; price of section 1.4.2.5 is applicable for days 21 to 28; and price of section 1.3.2.7 is applicable for days 29 onwards. For the other services, the sections 1.5.1, 1.5.3, 1.5.4 and 1.5.5 are applicable independently from the number of storage days.  
(n28): This shall be applicable whenever APM Terminals Calleso S.A. has been nominated as Temporary Depot (2014). Service includes Cargo Portion of Standard Service, use of operational area until the 7th day, inspection and monitoring until the 7th day, documentation revision, temporary depot documentation emission (volante), customs transmission. Use of operational area is calculated from the date of complete cargo discharge of the vessel until the container is withdrawn from the container yard. First two days (48 hours) are free of charge and are included within the standard service.

(n29): Price of section 1.4.3.3 is applicable to use of operational area from days 8 to 10 of Temporary Depot; price of section 1.4.3.4 is applicable for days 11 to 20; price of section 1.4.1.4 is applicable for days 21 to 28; and price of section 1.3.1.7 is applicable for days 29 onwards. Price of section 1.5.2.3 is applicable for energy supply for day 8th onwards and price of section 1.5.2.4 is applicable for inspection and monitoring for day 8th onwards as well. For the other services, the sections 1.5.1, 1.5.3, 1.5.4 and 1.5.5 are applicable independently from the number of storage days.  
(n30): This shall be applicable whenever APM Terminals Calleso S.A. has been nominated as Temporary Depot (2014). Service includes Cargo Portion of Standard Service, use of operational area until the 7th day, inspection and monitoring until the 7th day, documentation revision, temporary depot documentation emission (volante), customs transmission. Use of operational area is calculated from the date the container is placed in the container yard until the Estimated Time of Berthing (ETB) of the vessel. For purposes of computation of storage free time storage and bilable storage, it should be taken in consideration is the so-called "Bilable ETB" that is published in the 'Container Ship Programme' option on our website and defined in the Tariffs Regulation and Commercial Policy of APM Terminals Calleso S.A. First two days (48 hours) are free of charge and are included within standard service.  
(n31): Price of section 1.4.2.3 is applicable to use of operational area from days 8 to 10 of Temporary Depot; price of section 1.4.2.4 is applicable for days 11 to 20; price of section 1.4.2.5 is applicable for days 21 to 28; and price of section 1.3.2.7 is applicable for days 29 onwards. Price of section 1.5.2.3 is applicable for energy supply for day 8th onwards and price of section 1.5.2.4 is applicable for inspection and monitoring for day 8th onwards as well. For the other services, the sections 1.5.1, 1.5.3, 1.5.4 and 1.5.5 are applicable independently from the number of storage days.

Section 1.5	Other Special Services for Containers (Port Terminal & Temporary Depot) - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
<b>1.5.1</b>	<b>Special Cargo</b>										
1.5.1.1	Treatment of Hazardous cargo containers IMO class 1 (n32)		Per TEU			260.00	46.80				
1.5.1.2	Treatment of Hazardous cargo containers IMO class 5.2, class 6.2 and class 7 (n32)		Per TEU			260.00	46.80				
1.5.1.3	Treatment of Hazardous cargo IMO 9 (n32 and n33)		Per TEU			120.00	21.60				
1.5.1.4	Treatment of Hazardous cargo other IMO classes (n32)	Non Regulated	Per TEU			150.00	27.00				
1.5.1.5	Supply of special equipment for handling 20' containers with oversized cargo in the container yard		Container-Move			169.00	30.42				
1.5.1.6	Supply of special equipment for handling 40' containers with oversized cargo in the container yard		Container-Move			330.00	59.40				
1.5.1.7	High Cube Containers 96" (n34)		Container			18.00	3.42				
<b>1.5.2</b>	<b>Reefer Container</b>										
1.5.2.1	Energy - 20' and 40' container (n35 and n36)	Regulated	Per container/hour			0.00	0.00				
1.5.2.2	Inspection and monitoring - 20' and 40' container (n35 and n36)		Per container/day			0.00	0.00				
1.5.2.3	Energy - 20' and 40' container (Price per day or fraction day) (n37)		Per container/day			69.00	12.42				
1.5.2.4	Inspection and monitoring - 20' and 40' container (n37)	Non Regulated	Per event			25.00	4.50				
1.5.2.5	Pre-cooling empty container (n38)		Per Container			30.57	5.50				
1.5.2.6	Provision of cold antechamber (n39)		Per Unit/day			250.00	45.00				
1.5.2.7	Pre-cooling empty container (n38)	Regulated	Per Container			30.57	5.50				
1.5.2.8	Assembly and disassembly of clip system on reefer Gensets (n35)		Per complete cycle			0.00	0.00				
<b>1.5.3</b>	<b>Cargo Handling and horizontal movement operations</b>										
1.5.3.1	Additional Movement to Standard Service in the terminal as per request of the user or authorities (n35)		Per Container			0.00	0.00				
1.5.3.2	Cargo inspection with arcous o oanus - 20' and 40' container (n35)	Regulated	Per Container			0.00	0.00				
1.5.3.3	Cargo inspection with forklifts - 20' and 40' container (n35)		Per Container			0.00	0.00				
1.5.3.4	Consolidation/deconsolidation of containers with dry cargo (with forklift) (n35)		Per Container			176.00	31.68				
1.5.3.5	Consolidation/deconsolidation of containers with dry cargo (with crew or crew-forklift) (n35)		Per Container			200.00	36.00				
1.5.3.6	Consolidation/deconsolidation of containers with dry cargo (with forklift) or another type of special forklift (n35)		Per Container			230.00	41.40				
1.5.3.7	Consolidation/deconsolidation of containers with dry cargo (with forklift) including Gate In/Gate Out of empty container (n35)		Per Container			230.00	41.40				
1.5.3.8	Consolidation/deconsolidation of containers with dry cargo (with crew or crew-forklift) including Gate In/Gate Out of empty container (n35)	Non Regulated	Per Container			250.00	45.00				
1.5.3.9	Consolidation/deconsolidation of containers with dry cargo (with coil handling forklift or another type of special forklift) including Gate In/Gate Out of empty container (n35)		Per Container			280.00	50.40				
1.5.3.10	Consolidation/deconsolidation of containers with refrigerated cargo		Per Container			660.00	118.80				
1.5.3.11	Consolidation/deconsolidation of containers with refrigerated cargo including Gate In/Gate Out of empty containers		Per Container			800.00	144.00				
1.5.3.12	Consolidation/deconsolidation of containers with Mobile Harbour Cranes (Price per shift or fraction shift) (n40)		Per shift			1,250.00	225.00				
1.5.3.13	Depalleting/palletizing (removal of straps and/or strapping) (n41)		Per Pallet			10.00	1.80				
<b>1.5.4</b>	<b>Other Services</b>										
1.5.4.1	Breakdown as per instructions of freight forward agent (n42)		Per B/L			23.00	4.14				
1.5.4.2	Bill of lading breakdown (n42)		Per breakdown			23.00	4.14				
1.5.4.3	Sweeping of empty container		Per container			6.00	1.08				
1.5.4.4	Simple cleaning of container		Per container			24.00	4.32				
1.5.4.5	Chemical cleaning of container	Non Regulated	Per container			48.00	8.64				
1.5.4.6	Container repair		Per Activity			Per quote					
1.5.4.7	Seal placement services		Per seal			12.00	2.16				
1.5.4.8	Additional inspection or revision of seals (n19)		Per seal			12.00	2.16				
1.5.4.9	Labels Placing or Removal Services (n43)		Per container			9.00	1.62				
1.5.4.10	Additional weighing of containers (n44)		Per container			90.00	16.20				
<b>1.5.5</b>	<b>Depot for Empty Containers</b>										
1.5.5.1	Gate In (n45)	Non Regulated	Per container			190.00	34.20				
1.5.5.2	Gate Out (n45)		Per container			160.00	28.80				

(n32): In the event that a container carries several classes of IMO cargo, the higher price amount of IMO classes will be applicable as one sole charge. Price of service (subsection 1.5.1.4) does not apply for ammonium nitrate IMO Class 5.1, unless the user requires the service.  
(n33): The price of this service (subsection 1.5.1.3) does not apply for Fishmeal - IMO Class 9 previously declared as such in the Container Announcement List (CAL) for shipping as per procedures.  
(n34): This service covers additional capacity of container yard or stacks of full containers (except transhipment). Price is independent from the number of storage days at the Terminal. This is not applicable for containers of Temporary Depot service (section 1.4 services).

(n35): Applicable to all users that necessarily require the service(s), according to conditions established in the Tariffs Regulation and Commercial Policy of APM Terminals Calleso S.A.  
(n36): This is applicable until 6th day of storage. This tariff is applicable to all containers that are loaded or discharged via the Multipurpose North Terminal, except for transhipment and re-stow containers.  
(n37): This tariff is applicable from day 7 onwards for Port Terminal services (when APMTIC has not been appointed Temporary Depot). Whenever APMTIC is appointed as Temporary Depot, price is applicable from day 8th onwards.  
(n38): This service refers to connecting / disconnecting the empty reefer container and supplying energy to said container, in order to adapt to the cold temperature required by the customer prior to placing the fresh or refrigerated merchandise inside the empty reefer container; it also includes monitoring and inspection throughout the period in which the merchandise remains in the pre-cooled container. This service is a price (not regulated) when the pre-cooled empty container is assigned to serve all those goods that come from (or will move towards) a full container unloaded or loaded by the Port Terminal (section 1.5.2.5). In those cases that the merchandise was unloaded or loaded as break bulk cargo (frozen fish and others) the regulated service tariff applies (section 1.5.2.7).

(n39): Price applicable to all users (consignee or representative) who demand, directly from APM Terminals Calleso, the service in cases of inspection (by red channel, prior inspection, by BOE or another).  
(n40): This includes the use of Mobile Harbour Cranes per a period of 4 hours. For deconsolidations, service also includes the separation of the cargo that is loaded inside the container (flat rack or another) and placing the cargo on the truck or unit assigned by the consignee (or representative). In the event of consolidations, it comprises the reception of the cargo from trucks or the transport unit of the consignee (or representative) and the consolidation of the cargo or its placement inside the container (flat rack or another). This is subject to Mobile Harbour Cranes' availability.  
(n41): Price applicable to all users who demand the service in cases where the loose break bulk cargo is placed on (or removed from) a pallet that will then be consolidated within (or previously will be deconsolidated from) a container. Includes the provision of straps or similar for the assembly of pallets. It does not apply to inspection cases (either, prior, by red channel or requested by BOE personnel).

(n42): It is charged to each breakdown B/L mother, B/L son or B/L grandson.  
(n43): Respective labels shall be placed according to cargo classification as per IMDG code for export operations. For import operations, placing of label shall take place whenever a discharged container does not have a label or corresponding label, in such case, removal of labels will take place. Label removal shall also take place when containers are returned for their reutilization or in those cases when these do not correspond to IMDG code, for placing the correct label instead.  
(n44): Weighing of containers shall be executed at the facilities of the North Terminal as per request of the user (cargo owner or consignee) or the authorities. The charge of this service is applicable for containers that suffered no modification (from physical inspection or other reason), and which additional weighing result does not vary more than 3% of registered weight from standard service weighing.  
(n45): This service shall not be applicable for shipping, unloading or transhipment services for empty containers set forth in Section 1.1.2 and 1.1.3 of current Tariff Schedule.

## SECTION 2 BREAK BULK CARGO SERVICES

(n47): This is applicable to the cargo that is re-stowed in the same hold (level) or in another hold (level) of the vessel which in both cases cargo requires to be temporarily transferred to the quay.  
 (n48): Price of service includes 3 free days of storage which applies after completion of cargo discharge operation of the vessel.

Section 2.3	Special Service of Use of Operational Area (Port Terminal) - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
2.3.1	<b>Use of Operational Area - All traffic</b>						Free				
2.3.1.1	Days: 1 - 3 (Free time - included in Standard Service)	Regulated									
2.3.1.2	Days: 4 - 10 (Tariff for whole period or fraction period)		Per ton			23.00	4.14				
2.3.1.3	Days: 11 - 20 (Tariff per day or fraction day)	Non Regulated	Per ton/day			2.60	0.47				
2.3.1.4	Days: 21 - onwards (Tariff per day or fraction day)		Per ton/day			4.20	0.76				

Section 2.4	Special Service of Temporary Depot - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
2.4.1	<b>Temporary Depot Integrated Service - All traffic (n49)</b>										
2.4.1.1	Break Bulk Cargo - Includes use of operational area until day 10		Per ton			27.60	4.97				
2.4.1.2	Use of operational area from days 11 - 20 (Price per day of day fraction)	Non Regulated	Per ton/day			1.50	0.27				
2.4.1.3	Use of operational area from day 21 onwards and other services (n50)										
2.4.1.4	Break Bulk Cargo - Includes use of operational area until day 30		Per ton			70.00	12.60				

(n49): This is applicable whenever APM Terminals Callao S.A. is appointed as Temporary Depot (code 3014) after cargo has been previously coordinated and accepted by APMTIC (Subject to space availability). It includes the Standard Service cargo portion, use of operational area until day 10, temporary depot documentation emission (volante) and transmission to Customs. First three calendar days are free of charge and are part of the Standard Service.  
 (n50): Price of section 2.3.1.4 is applicable for use of operational area of Temporary Depot service (section 2.4.1.1) from day 21 and onwards. Price of section 2.3.1.4 is applicable for use of operational area of Temporary Depot service (section 2.4.1.4) from day 31 and onwards. For the other services, tariffs and prices of sections from 2.5.2 to 2.5.4 are applicable independently from the number of storage days of break bulk cargo in the Terminal.

Section 2.5	Other Special Services to Break Bulk Cargo (Port Terminal & Temporary Depot) - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
2.5.1	<b>Use of Simple Depot - All traffic (n51)</b>										
2.5.1.1	Days: 1 - 30 (Price per month or fraction month)	Non Regulated	Per m2			11.00	1.98				
2.5.2	<b>Special Cargo</b>										
2.5.2.1	Loading/Unloading of project cargo without mobile harbor crane (n52)		Per ton or m3			27.69	4.98				
2.5.2.2	Loading/Unloading of project cargo with mobile harbor crane (n52)	Regulated	Per ton or m3			38.30	6.89				
2.5.2.3	Special treatment to hazardous cargo using equipment and additional personnel - direct treatment (n53)		Per ton			16.20	2.92				
2.5.2.4	Special treatment to hazardous cargo using equipment and additional personnel - indirect treatment (n53)		Per ton			22.20	4.00				
2.5.3	<b>Cargo Handling and horizontal movement operations</b>										
2.5.3.1	Additional Movement as per request of the user or competent authority		Per ton			4.00	0.72				
2.5.3.2	Handling for registry of break bulk cargo (n54)		Per ton			4.00	0.72				
2.5.3.3	Deconsolidation/Consolidation of break bulk cargo with MAFIs (n55)	Non Regulated	Per MAFI			281.00	50.58				
2.5.3.4	Deconsolidation/Consolidation of Break Bulk cargo in MAFI's with Mobile Harbour Cranes (Price per shift or fraction shift) (n56)		Per Shift			1,250.00	225.00				
2.5.3.5	Deconsolidation/Consolidation of MAFIs (n57)		Per MAFI	83.00	14.94						
2.5.3.6	Bagging or racking of goods in sacks or big bags (58)		Per ton			20.00	3.60				
2.5.4	<b>Other services</b>										
2.5.4.1	Additional weighing (This does not include extra movement)	Non Regulated	Per truck			21.00	3.78				

(n51): This service refers to receiving Break Bulk cargo, placing it in a designated area and storing it for a period agreed by the exporter or importer and APM Terminals Callao S.A. This is applicable for Break Bulk cargo that will be finally shipped as another type of cargo (in containers mainly) or for another cargo that has been unloaded in container and is then stored as Break Bulk. Standard service shall not be provided to Break Bulk cargo in this case. Tariff for this service is applicable as Simple Depot only. Space is subject to availability.  
 (n52): This is applicable to all cargo that cannot be transferred by its own means, weighing over 35 tons or being over 50 m3 per unit. The unit of charge shall be applicable to the larger measure between tonnage and dimension in m3. Tariff shall be charged to the shipping line or cargo consignee according to the maritime shipping contract.  
 (n53): Tariff corresponds to loading and unloading operations of hazardous break bulk cargo (IMO) whenever additional equipment and/or personnel is to be provided as per Port Authority regulation or upon request of the user. Tariffs of sections 2.5.2.3 and 2.5.2.4 include Standard Service to break bulk cargo. If additional equipment and personnel are not to be provided, then Standard Service tariff to break bulk cargo shall be applicable. Under direct treatment, import hazardous cargo is to be delivered to the user in the berth (next to the ship) immediately after being discharged. Under indirect treatment, import hazardous cargo is delivered to the user at the storage area.  
 (n54): This refers to handling of cargo using forklifts and/or gangs for the registry or inspection of cargo. This service shall be provided upon request of the user (cargo owner or consignee) or the authorities.  
 (n55): Price is applicable for special treatment to break bulk cargo in the storage yard in order to separate/dispatch/unload or place/load break bulk cargo from metallic platforms (called MAFI trailers). This is invoiced to the cargo consignee.  
 (n56): Service includes the use of Mobile Harbour Cranes, for special treatment of Break Bulk cargo at the operational area, for the period of four (04) hours in order to separate/withdraw/discharge and place/load break bulk cargo from metallic platforms (Referred to as MAFI trailer). Price is invoiced to the Cargo Consignee, being applicable in those cases where Mobile Harbour Cranes are required for less than four-hour (4) periods. This is subject to Mobile Harbour Cranes' availability.  
 (n57): This is applicable for assembly/disassembly or disassembly/separating of MAFIs for its delivery to the shipping line. This is invoiced to shipping lines.  
 (n58): Price applicable in case of solid bulk cargo racking on sacks or big bags. This price is also applicable when the load is transferred from a bag in poor condition onto a new bag. In both cases (bagging or racking) the service may be provided in the warehouse of the ship, dock or storage area. The minimum price to charge is USD 20.

SECTION 3											
RO-RO CARGO SERVICES											
Section 3.1	Standard Service	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
3.1.1	<b>Standard Service to the Vessel - Services to the Vessel</b>										
3.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n11)	Regulated	Total LOA (m) x Hours	1.37	0% Rate			1.24	Tasa 0%		
3.1.2	<b>Standard Service to Ro-Ro Cargo</b>										
3.1.2.1	Loading or Unloading of Ro-Ro Cargo (n59)	Regulated	Per ton	3.50	0% Rate	38.00	6.84	3.50	0% Rate	32.90	5.92

(n59): Vessel portion of this tariff will be charged to the Shipping line (or representative), unless maritime shipping contract indicates otherwise. If Vessel portion of this tariff is charged to the cargo consignee, then IGV (IVA) shall be applicable to this tariff.

Section 3.2	Special Services - Services to the Vessel	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
3.2.1	<b>Re-stow of Ro-Ro cargo</b>										
3.2.1.1	Re-stow via vessel	Regulated	Per ton	45.70	0% Rate						
3.2.1.2	Re-stow via quay (n60)		Per ton	91.30	0% Rate						
3.2.2	<b>Transhipment of Ro-Ro cargo</b>										
3.2.2.1	Transhipment of Ro-Ro cargo - Complete cycle (n61)	Non Regulated	Per ton	72.80	0% Rate						

Section 3.3	Special Service of Use of Operational Area (Port Terminal) - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
3.3.1	<b>Use of Operational Area - All traffic (n62)</b>										
3.3.1.1	Days: 1 - 3 (Free time - included in Standard Service)	Regulated					Free				
3.3.1.2	Days: 4 - 10 (Price for total period or fraction period)		Per ton			42.00	7.56				
3.3.1.3	Days: 11 - onwards (Price per day or fraction day)	Non Regulated	Per ton/day			15.60	2.81				

(n62): Prices of this section are applicable to all types of vehicle and machinery.

Section 3.4	Special Service of Temporary Depot - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
3.4.1	<b>Temporary Depot Integrated Service - All traffic (n63)</b>										
3.4.1.1	Ro-Ro cargo in general - Includes use of operational area until day 10		Per ton			70.60	12.71				
3.4.1.2	Use of operational area from day 11 onwards (Price per day or fraction day)	Non Regulated	Per ton/day			10.00	1.80				
3.4.1.3	Other services (n64)										

(n63): This is applicable whenever APM Terminals Callao S.A. is appointed as Temporary Depot (code 3014) after cargo has been previously coordinated and accepted by APMTIC (Subject to space availability). It includes the Standard Service cargo portion, use of operational area until day 10, temporary depot documentation emission (volante) and transmission to Customs. First three calendar days are free of charge and are part of the Standard Service. Prices of this section are applicable to all types of vehicles and machinery.  
 (n64): Prices of section 3.5 apply to other services of Temporary Depot, independently from the number of storage days of RoRo cargo.

Section 3.5	Other Special Services to Ro-Ro Cargo (Port Terminal & Temporary Depot) - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
3.5.1	<b>Handling Services in Storage area</b>										
3.5.1.1	Handling for registry of Ro-Ro cargo (n65)		Per ton			11.00	1.98				
3.5.1.2	Extra movement of Ro-Ro cargo (n66)	Non Regulated	Per ton			2.50	0.45				
3.5.2	<b>Deconsolidation/Consolidation</b>										
3.5.2.1	Deconsolidation/Consolidation of Ro-Ro cargo with MAFIs (n67)	Non Regulated	Per MAFI			281.00	50.58				
3.5.2.2	Deconsolidation/Consolidation of Ro-Ro cargo on MAFI's with Mobile Harbour Cranes (Price per shift or fraction shift) (n68)		Per Shift			1,250.00	225.00				
3.5.2.3	Deconsolidation/Consolidation of MAFI's (n57)		Per MAFI	83.00	14.94						

(n65): This refers to handling of cargo using gangs and/or equipment for the registry or inspection of the cargo, as per request of the user, (cargo owner or consignee), or authorities.  
 (n66): Additional movement of Ro-Ro cargo between two points within the Multipurpose North Terminal facilities which is not included in the Standard Service, and upon request of the user, (cargo owner or consignee) or competent authority.  
 (n67): This is applicable for special treatment to Ro-Ro cargo in the storage area in order to separate/dispatch/unload or place/load RoRo cargo from metallic platforms (called MAFI trailers). This is invoiced to the cargo consignee.  
 (n68): Service includes the use of Mobile Harbour Cranes, for special treatment of Ro-Ro cargo at the operational area, for the period of four (04) hours in order to separate/withdraw/discharge and place/load Ro-Ro cargo from metallic platforms (Referred to as MAFI trailer). Price is invoiced to the Cargo Consignee, being applicable in those cases where Mobile Harbour Cranes are required for less than four-hour (4) periods. This is subject to Mobile Harbour Cranes' availability.

SECTION 4											
SOLID BULK CARGO											
Section 4.1	Standard Service	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
4.1.1	<b>Standard Service to the Vessel - Services to the Vessel</b>										
4.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n11)	Regulated	Total LOA (m) x Hours	1.37	0% Rate			1.24	Tasa 0%		
4.1.2	<b>Standard Service to Solid Bulk Cargo - Services to the Cargo</b>										
4.1.2.1	Loading or Unloading of Solid Bulk	Regulated	Per ton			7.05	1.27			5.80	1.04

Section 4.2	Special Services - Services to the Vessel	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
4.2.1	<b>Hatches or Hold Lids(n6)</b>										
4.2.1.1	Movement of ISO hatches	Regulated	Per move	0.00	0% Rate						

Section 4.3	Special Services - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
4.3.1	<b>Remove/place of artificial separation in vessel's hold</b>										
4.3.1.1	Remove of artificial separation in vessel's hold	Regulated	Per operation			1,900.00	342.00				
4.3.2	<b>Use of Operational Area - All traffic</b>										
4.3.2.1	Days: 1 - 5 (Free time - included in Standard Service) (n69)	Regulated					Free				
4.3.2.2	Days: 6 - 15 (Price for whole period or fraction period)		Per ton			2.90	0.52				
4.3.2.3	Days: 16 - 30 (Price for whole period or fraction period)	Non Regulated	Per ton			4.00	0.72				
4.3.2.4	Days: 31 - onwards (Price per day or fraction day)		Per ton/day			0.40	0.07				
4.3.3	<b>Other services</b>										
4.3.3.1	Additional weighing (Extra movement is not included) (n70)	Non Regulated	Per truck			21.00	3.78				

(n69): Free days are given to goods which use absorbing towers and silos.  
 (n70): This service shall be provided within facilities of Multipurpose North Terminal as per request of user or authorities. (Extra) movement of solid bulk cargo is requested from its stacking area to the Gates area. Such service does not include extra movement service.

SECTION 5											
LIQUID BULK CARGO											
Section 5.1	Standard Service	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
5.1.1	<b>Standard Service to the Vessel - Services to the Vessel</b>										
5.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n11)	Regulated	Total LOA (m) x Hours	1.37	0% Rate			1.24	Tasa 0%		
5.1.2	<b>Standard Service to Liquid Bulk Cargo - Services to the Cargo</b>										
5.1.2.1	Loading or Unloading of Liquid Bulk	Regulated	Per ton			4.01	0.72			3.25	0.59

Section 5.2	Special Services - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
5.2.1	<b>Use of Contention Barriers</b>										
5.2.1.1	Use of Contention Barriers (Tariff per day or fraction day) (n71)	Regulated	Per day			1,400.00	252.00				

(n71): This is applicable for the use of contention barriers during loading and unloading operations of hazardous substances and/or goods such as hydrocarbons and other liquid bulk. Service includes placing and unplacing contention barriers as well as dearing and drying of contention barriers. Tariff of this service during loading/unloading operations of hazardous liquid bulk shall be applicable to the cargo consignee, unless otherwise detailed in the maritime shipping contract.

SECTION 6											
PASSENGERS											
Section 6.1	Standard Service	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
6.1.1	<b>Standard Service to the Vessel - Services to the Vessel</b>										
6.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n11)	Regulated	Total LOA (m) x Hours	1.37	0.25			1.24	Tasa 0%		
6.1.2	<b>Standard Service per Passenger</b>										
6.1.2.1	Standard Service per Passenger (n72)	Regulated	Per Passenger			15.84	2.85				

(n72) Children under 12 years old and crew members are not subject to charge.

SECTION 7 OTHER COMMON SERVICES TO THE VESSEL (n73)											
Section 7.1 Special Services - Services to the Vessel		Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
<b>7.1.1 Use of Contention Barriers</b>											
7.1.1.1 Use of Contention Barriers (Tariff per hour or fraction hour) (n74)		Regulated	Por día	1,400.00	252.00						
<b>7.1.2 Hold Cleaning (n75)</b>											
7.1.2.1 Vessel Holds Cleaning (price per gang-shift or fraction) (n75)			Per gang/Shift	510.00	91.80						
7.1.2.2 Unloading of non-hazardous solid waste (price per M3 or fraction) (n77)		Non Regulated	Per M3	255.00	45.90						
7.1.2.3 Unloading of hazardous solid waste (price per M3 or fraction) (n78)			Per M3	400.00	72.00						
<b>7.1.3 Sludge Management</b>											
7.1.3.1 Oily Waste Management (n79)			Per truck	1,326.00	238.68						
7.1.3.2 Unloading of solid waste (price per M3 or fraction) (n80)		Non Regulated	Per M3	357.00	64.26						
7.1.3.3 Management of non-Hazardous solid waste - non recoverables (price per M3 or fracción) (n81)			Per M4	357.00	64.26						
7.1.3.4 Management of Hazardous solid waste (price per M3 or fraction) (n82)			Per M3	500.00	90.00						
<b>7.1.4 Other services</b>											
7.1.4.1 Water supply (n83)		Non Regulated	Per ton	8.90	1.60						
7.1.4.2 Phone service		Non Regulated	Per activity		Per quote						

(n73) Services applicable to all type of vessels.

(n74) This is applicable for the use of contention barriers during fuel supply operations to the vessel. Service includes placing and unplacing contention barriers as well as cleaning and drying service. Tariff for contention barriers shall be applicable to the shipping line or its representative.

(n75) This service will apply to users named "clients of ordinary service" which refers to loading or discharge operations per vessel call, and in case of discharge and loading operations of compatible goods per vessel call. Service shall not be applicable to discharging and loading operations of incompatible goods of same vessel call, in other words, to discharging cargo not compatible with products to be loaded. This includes vessel hold cleaning service (price of section 7.1.2.1 of Tariff Rates) and unloading of solid waste (price of section 7.1.2.2 and/or 7.1.2.3), as result of cleaning process, and it does not include washing of holds.

(n76) This service refers to picking up solid wastage onboard the vessel such as materials from lashing/unlashing (wood, cardboard and others) as well as other authorized solid wastage (wastage of shipped or unloaded cargo, etc.).

(n77) This refers to unloading solid wastage onboard the vessel such as materials from lashing/unlashing (wood, cardboard and others) as well as other authorized solid wastage (wastage of shipped or unloaded cargo, etc.) not classified as dangerous. Service includes temporary store in the terminal facility if necessary, as well as final waste disposal. Minimum invoice shall be USD 255.

(n78) This refers to unloading hazardous solid waste onboard the vessel from the cleaning of the ship's holds and final disposal of wastes from vessel. Minimum invoice shall be USD 400.

(n79) Price of this service includes collection and final disposal of oily waste from vessel.

(n80) This service refers to discharging or collecting from vessels recoverable waste from vessels (such as: plastics, plastic or metal cords, wood, cardboard, paper, magazines and any other of the same type), classified as non-dangerous. Price of service applies to those cases where APM Terminals Callao S.A. does not carry out vessel hold cleaning service. Minimum invoice shall be USD 357.

(n81) This service refers to discharging or collecting from vessels non-recoverable waste classified as non-dangerous. Service includes temporary store in the terminal facility if necessary, as well as final waste disposal. Price of service applies to those cases where APM Terminals Callao S.A. does not carry out vessel hold cleaning service (section 7.1.2). Minimum invoice shall be USD 357.

(n82) This service refers to discharging or collecting from vessels hazardous solid wastage. Service includes temporary store in the terminal facility if necessary, as well as final waste disposal. Price of service applies to those cases where APM Terminals Callao S.A. does not carry out vessel hold cleaning service (section 7.1.2). Minimum invoice shall be USD 500.

(n83) This shall be provided according to the Terminal's berth/berth availability or capacity and shall be charged to the shipping line or representative.

SECTION 8 COMMERCIAL POLICIES (n84)											
Section 8.1 Cancellation of loading		Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
<b>8.1.1 Cancellation of container loading and withdraw of container (n85)</b>											
8.1.1.1 20' Container		Non Regulated	Per container			200.00	36.00				
8.1.1.2 40' Container			Per container			250.00	45.00				
<b>8.1.2 Cancellation of break bulk and ro-ro cargo loading (n86)</b>											

(n84) For further details on the scope and conditions of applicable discounts, offers and promotions, see Charter V of Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A. published on website: [www.apmterminalsallao.com.pe](http://www.apmterminalsallao.com.pe).

(n85) This is applicable whenever the user (consignee, representative of shipping line) withdraws a container after cancelling container loading. Price covers resource costs involved in standard service cancellation and container withdraw. In this case standard service tariff shall not be applicable. It applies for full containers. Tariffs of section 1.3 (use of operating area) are applied if the container stays more than 48 hours.

(n86) This is applicable whenever the user (consignee, representative of shipping line) withdraws the cargo that has not been shipped due to overbooking, slack weight, slow limitations, change of vessel, among others. Standard service (cargo portion) shall be charged as well as the use of operating area (Port Terminal). For use of operating area, the tariffs stated in section 2.3.1 and 3.3.1 shall be applicable if break bulk and ro-ro cargo stay longer than the free time granted by the standard service to these kinds of cargo.

Section 8.2 Berthing window reservation		Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
<b>8.2.1 Contracting of berth window reservation for vessels</b>											
8.2.1.1 Contracting of guaranteed berth window reservation for regular traffic vessels with ro-ro cargo		Non Regulated	by vessel landfall	10,000.00	1,800.00						

SECTION 9 SURCHARGES (n87)					
Section 9.1 General surcharges		Unit of charge	USD (\$)	IGV	Total
<b>9.1.1 Certificates and receipts</b>					
9.1.1.1 New receipt printing		Per receipt	10.00	1.80	11.80
9.1.1.2 Issue of weight certificate		Per document	5.00	0.90	5.90
9.1.1.3 Issue of copy of weighing ticket and/or tally note		Per document	5.00	0.90	5.90
9.1.1.4 Letter of amendment and/or sending new details to SUNAT		Per document or new transmission	20.00	3.60	23.60
9.1.1.5 New collection settlement (n88)		Per document	8.00	1.44	9.44
<b>9.1.2 Returned checks and default (n89)</b>					

(n87) For further information and scope, refer to Charter V, section 5.6 of the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A. published on website: [www.apmterminalsallao.com.pe](http://www.apmterminalsallao.com.pe)

(n88) This applies when a collection settlement is generated more than once by the user.

(n89) Surcharge not subject to IGV. See section 5.6 f of the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A.

Section 9.2 Surcharges applicable to the Vessel		Unit of charge	USD (\$)	IGV	Total
<b>9.2.1 Surcharges for non-use or non-release</b>					
9.2.1.1 Offset for not used crew (n90)		Per crew/hour	162.00	29.16	191.16
9.2.1.2 No release of berth		Per hour	600.00	Not subject to IGV	600.00
<b>9.2.2 Liquid Spill Management Surcharges</b>					
9.2.2.1 Liquid spill management (n91)		Per case		Subject to price quote	

(n90) The unit of charge applies to every not used crew/hour or crew/fraction of an hour.

(n91) This applies when liquids are spilled on the water area or quay of the Multipurpose North Terminal due to user's responsibility. It includes removing and/or collecting and final disposal of the substances, in accordance with current regulations. This surcharge will apply only when APMT carries out the spill remediation.

Section 9.3 Surcharges applicable to the Cargo		Unit of charge	USD (\$)	IGV	Total
<b>9.3.1 Change of status</b>					
9.3.1.1 Change of container status		Per container	45.00	8.10	53.10
9.3.1.2 Change of non-containerized cargo status		Per B/L	100.00	18.00	118.00
<b>9.3.2 Late arrival</b>					
9.3.2.1 Late arrival of containers		Per container	118.00	21.24	139.24
9.3.2.2 Late arrival of break bulk cargo		Per ton	2.40	0.43	2.83
9.3.2.3 Late arrival of Ro-ro cargo		Per unit	150.00	27.00	177.00
9.3.2.4 Late arrival of solid bulk cargo		Per unit	1.50	0.27	1.77
9.3.2.5 Late arrival of liquid bulk cargo (n92)		Per unit	1.00	0.18	1.18
<b>9.3.3 Late submission</b>					
9.3.3.1 Late submission of shipping documents of containers (n93)		Per DAM	80.00	14.40	94.40
<b>9.3.4 Missing, cancelling or rescheduling appointments (n94)</b>					
9.3.4.1 Missing an appointment (n95)		Per appointment	15.00	2.70	17.70
2.3.4.2 Cancelling or rescheduling an appointment (n96)		Per appointment	10.00	1.80	11.80
<b>9.3.5 Rescheduling services</b>					
9.3.5.1 Rescheduling inspections for containers (n97)		Per container	100.00	18.00	118.00
<b>9.3.6 Other surcharges to the Cargo</b>					
9.3.6.1 Bulk cargo re-delivery to truck (n98)		Per truck	225.00	40.50	265.50
9.3.6.2 Liquid spill management (n91)		Per case		Por cotización	

(n92) This applies only to shipping through tanker trucks.

(n93) This applies only to the document submission of containers that are taken into the Temporary Depot (3014) out of the out off set by APM TERMINALS CALLAO S.A.

(n94) Appointments will last one (01) hour.

(n95) Missing an appointment means a user does not attend within the period granted by APM TERMINALS CALLAO S.A., and also when the user tries to cancel or reschedule its appointment during the period between one hour and one minute before the appointment.

(n96) The cancellation surcharge applies when the user cancels the appointment within eight and one hours before the start of the appointment. The rescheduling surcharge applies when the user reschedules the appointment within eight and one hours before the start of the first appointment. No cancellation or rescheduling surcharge will be charged if the user does it eight (08) hours before the appointment.

(n97) The surcharge applies when the customer or his representative, after failing to attend or canceling a scheduled and approved container inspection service, requests the rescheduling of such service. The user requests rescheduling when he does not show up for the service within the scheduled time or when he cancels the service outside the deadlines established in the Operating Regulations. Note that, according to the Operations Regulations, the deadline to cancel a mobilization service is before 6 p. m. on the same day the mobilization request is submitted. Examples of container mobilization services: customs inspection (by red channel), SENASA, BOE, loading control, inventory, among others.

(n98) This applies when solid cargo falls to the ground while unloading it from silos to truck or from hopper to truck due to driver's or truck's inefficiency (e.g. not closing truck's door properly). It includes slab cleaning and bulk cargo re-delivery to truck. Surcharge will be charged to the user (consignee, customs agent, or others)

## COMMERCIAL POLICIES

### DISCOUNTS, OFFERS AND PROMOTIONS

Discounts, offers and promotions are commonly accepted practices that answer to compensatory circumstances which shall be determined by APM TERMINALS CALLAO S.A. in compliance with the principle of non-discrimination, equality, neutrality, prohibition of price transference and free election. In this regard, APM TERMINALS CALLAO S.A. shall generally establish the following commercial practices of discounts, offers and promotions:

**Discounts**  
Discounts shall be effective during the period established by APM TERMINALS CALLAO S.A. User shall consider the possibility that discounts may not be renewed.

**Promotions and/or temporary offers**  
APM TERMINALS CALLAO S.A. may temporarily provide, as part of its commercial policy, offers and/or promotions, as long as permanent equivalent conditions remain.

For cases foreseen in Section 5.1.1 and 5.1.2 of Tariffs Regulation and Commercial Policy, APM TERMINALS CALLAO S.A. shall publish on its website the effective term for temporary discounts, promotions and/or offers with details for the acknowledgement of users.

APM TERMINALS CALLAO S.A. shall also publish termination date or modification of discounts, promotion and/or offers on its website on time.

### CRITERIA FOR THE APPLICATION OF DISCOUNTS, OFFERS AND PROMOTIONS

APM TERMINALS CALLAO S.A. shall provide discounts, offers and/or promotions to fees of current Tariffs and/or Prices applicable to the Vessel and/or the Cargo considering the following criteria:

- Cost-benefit evaluation
- Market competitiveness
- Promotion of those services that could not have been provided without the application of discounts and/or promotions.
- Generation for more demand of services provided to Vessels, Cargo and others.
- Generation of more productivity.

In the case of Services provided to Vessels discounts, offers and/or promotions shall be established according to docking frequency, cargo volume and other criteria that are applicable by its nature.

In the event of Services provided to the Cargo, discounts, offers or promotions shall be established according to cargo volume and other criteria that are applicable by its nature.

Discounts, offers and/or promotions are addressed to all duly incorporated and formally represented User.

## SPECIAL SERVICES WITH DISCOUNTS FIXED IN THE CONCESSION AGREEMENT

APM TERMINALS CALLAO S.A. shall provide the following Special Services established in the Concession Contract with a hundred per cent discount (100%), whenever the User requests this as complementary service to the Standard Service.

Hatch mobilization (ISO Hatches)  
Re-stowage of containers (Hold or via quay)  
Shipping/unloading and delivery no ISO/COCG (Additional) - container 20 and 40 foot  
Horizontal movement in the Multifurpose North Terminal  
Handling of Cargo per registry (with or without forklifts)  
Reefer energy  
Reefer inspection and monitoring  
Assembling and disassembling of dip system on reefer Gensets

These Special Services shall be provided considering principles set forth in the Tariff's Regulation and Commercial Policy, and the Concession Contract, so APM TERMINALS CALLAO S.A. and the User may not bridge rules and practices that may alter competition of Terminal Services, or that implies abusive and inefficient behaviors. For such reason, above detailed port services shall be provided as per regular and reasonable operations that Foreign Trade demands.

Description details of each service are included in Chapter VII of Services Summary of the Tariff's Regulation and Commercial Policy.

## RESERVE OF GUARANTEED BERTHING WINDOW

Space may be reserved for Vessel's docking provided that this has been previously arranged between APM TERMINALS CALLAO S.A. and the shipping lines as per terms and conditions set forth in the Operations Regulations and procedures from the Berthing Window Reservation for Regular Service Vessels, established within Clause 8.14 of the Concession Contract.

## APPLICATION OF TAX ON GENERAL SALES (IGV)

The rates and prices of standard and special services taxed at zero percent (0%) rate, which by version 4.0 of Tariff Scheme were listed as exempt from VAT, refer to those services according to the VAT Law considered as exports of services. Rate of 0% will apply as long as the User is considered under the category "International Cargo Carrier", Other than that the current rate of VAT amounting to 18% will apply.

## PAYMENT CONDITIONS

**Currency of Payment:** Tariff and prices in American Dollars (US\$) may be cancelled in Nuevos Soles (S/) according to the average sale exchange rate of the financial system indicated by Superintendencia de Bank, Insurance and AFP (SBS) at the date of payment.

**Form of Payment:** Payments may be through bank account transference, deposit or by check in the same bank that for this purpose will be assigned by APM TERMINALS CALLAO S.A.

**Date of Payment:** Payments shall be done according to the following considerations:

- Standard Services - Import: Before the cargo is picked up from the Terminal.
- Standard Services - Export: when the appointed date is requested in order to enter the cargo to the Terminal for its shipment.
- Special Services - Import: When the appointed date is requested to pick up the cargo from the Terminal.
- Special Services - Export: At the moment the service is requested.
- In those services rendered as per specific contracts subscribed between APM TERMINALS CALLAO S.A. and a customer, payment conditions shall be executed according to the terms established in the Contract.

## OFFERS AND PRICE REDUCTIONS

### (1) SPECIAL OFFER FOR DRY CARGO CONTAINERS IN APM TERMINALS CALLAO'S TEMPORARY DEPOT

Dear customers and users,

APM Terminals Callao (APMTC) has set special offers for the containers processed as Temporary Depot (code 3014) that meet the requirements below, according to the type of operation. The first two offers (1.1 and 1.2) include an extension of free storage period and the third promotion (1.3) includes a discount on the price of the integrated temporary deposit service.

#### 1.1 Extension of free days – dry cargo import

- Target group: Importers of dry cargo containers (consignees or its representatives –customs brokers, logistics operators, etc.).

- Segment: Importers who address dry cargo to APMTC's Temporary Depot.

- Temporary offer: Importers of dry cargo (consignees or its representatives –customs brokers, logistics operators, etc.) who guarantee minimum amounts equal to or greater than 250 and 800 containers through the APMTC's Temporary Depot will be granted an extension of the operating area (taking into account the 10 days including in the Integrated Service of Import Temporary Depot, sections 1.4.1.1 and 1.4.1.2 of the Tariff List) as below:

- (i)  $\geq 250$  containers = 10 extra free days
- (ii)  $\geq 800$  containers = 20 extra free days

- (i) ( $\geq 250$  containers): Effective from May 6, 2020 to April 30, 2021.

- (ii) ( $\geq 800$  containers): Effective from June 12, 2020 to April 30, 2021

- Effective: Importers may apply or request this promotion from February 11, 2021 until December 31, 2021.

- Requirements: The minimum volumes of the offer will be accounted for annually. That is, in the 12 months following the date of the agreement (between APMTC and the user) to start accounting for the volumes (for example and as a hypothetical case; if the user's request for offer is accepted and it is agreed to start accounting on March 1, 2021, then the accounting will be made until February 28, 2022). For this purpose, users must submit to the commercial area of APMTC the projections of containers to be imported in the annual period indicated above, in order to determine the availability of space at the terminal. If at the end of the annual period, the minimum amounts required for this offer is not achieved, APMTC will charge the extra days following the ten days including in the service package "Integrated Temporary Storage Service" for dry import containers, according to the tariff list (sections 1.4.1.1 and 1.4.1.2) in force at the moment of verification.

- This offer is subject to availability of space determined by APMTC.

#### 1.2. Extension of free days – Dry cargo export

- Target group: Exporters of dry cargo.

- Segment: Exporters of dry cargo containers (forwarders or its representatives –customs brokers, logistics operators, etc.).

- Temporary offer: Exporters (forwarders or its representatives –customs brokers, logistics operators, etc.) who guarantee minimum amounts of more than 300, 800, and 3000 containers using the APMTC's Temporary Depot will be granted an extension of the operating area use (taking into account the 7 days including in the Integrated Service of Export Temporary Depot sections 1.4.2.1 and 1.4.2.2 of the Tariff List), according to the table below:

- (i)  $> 300$  containers = 3 extra free days
- (ii)  $> 800$  containers = 8 extra free days
- (iii)  $> 3,000$  containers = 13 extra free days

- Effective: Exporters may apply or request this promotion from February 11, 2021 until December 31, 2021.

- Requirements: The minimum volumes of the offer will be accounted for annually. That is, in the 12 months following the date of the agreement (between APMTC and the user) to start accounting for the volumes (for example and as a hypothetical case; if the user's request for offer is accepted and it is agreed to start accounting on March 1, 2021, then the accounting will be made until February 28, 2022). For this purpose, users must submit to the commercial area of APMTC the projections of containers to be imported in the annual period indicated above, in order to determine the availability of space at the terminal. If at the end of the annual period, the minimum amounts required for this offer is not achieved, APMTC will charge the extra days following the ten days including in the service package "Integrated Temporary Storage Service" for dry export containers, according to the tariff list (sections 1.4.2.1 and 1.4.2.2) in force at the moment of verification.

- This offer is subject to availability of space determined by APMTC.

#### 1.3 Discount on Integrated Service Price - Dry Cargo Import

- Target group: General users (importers/consignees or its representatives –customs brokers, logistics operators, etc. and other users) of containers with dry import cargo.

- Segment: Users who address dry cargo to APMTC's Temporary Depot.

- Temporary offer: Users of import containers with dry cargo who guarantee minimum amounts equal or more than 600, 1,600 or 3,000 containers using the APMTC's Temporary Depot will be granted a discount on the price of the Integrated Service of Import Temporary Depot (sections 1.4.1.1 and 1.4.1.2 of the Tariff List), according to the table below:

- (i)  $\geq 600$  to 1,599 containers = USD 20 discount from the price indicated in sections 1.4.1.1 and 1.4.1.2 of the Tariff List
- (ii)  $\geq 1,600$  containers = USD 30 discount from the price indicated in sections 1.4.1.1 and 1.4.1.2 of the Tariff List
- (iii)  $\geq 3,000$  containers = USD 40 discount from the price indicated in sections 1.4.1.1 and 1.4.1.2 of the Tariff List

- Effective: Users may apply or request this promotion from February 11, 2021 until December 31, 2021.

- Requirements:

The minimum volumes of the offer will be accounted for annually. That is, in the 12 months following the date of the agreement (between APMTC and the user) to start accounting for the volumes (for example and as a hypothetical case; if the user's request for offer is accepted and it is agreed to start accounting on March 1, 2021, then the accounting will be made until February 28, 2022). For this purpose, users must submit to the commercial area of APMTC the projections of containers to be imported in the annual period indicated above, in order to determine the availability of space at the terminal.

In the event that the user fails to comply with entering the committed volume of containers into the DT 3014 within 12 months, an additional period of six months may be granted to comply with the committed volume. This additional period will be granted as long as it has been verified that, in the first 12-month accounting period, the user has entered into the DT (3014) 100% of the containers unloaded by the North Terminal.

If, after the end of the twelve (12) months of accounting (or the 18 months in the cases that apply the extension of term), it is verified that the minimum volumes required for these offers have not been reached, APMTC will apply a penalty (the most favourable) to the user. Two types of penalties will be taken into account, but only one penalty will apply and it will be the one that is most favourable to the user. The penalties to be considered are as follows:

Penalty 1: APMTC will charge the prices set out in the "Temporary Deposit" service package for import dry containers, according to the Tariff List (sections 1.4.1.1 and 1.4.1.2) in force at the time of verification. That is, in case of non-compliance, the prices of sections 1.4.1.1 or 1.4.1.2 will be charged on the number of containers that the user has finally entered into the DT 3014.

Penalty 2: The user will pay the amount of the discount on the number of containers missing to reach the target committed to APMTC. For example, if the user accessed the first range of the promotion (from 600 to 1,599 containers) and committed to enter 800 containers – for which he would be entitled to a discount of USD 20 per container -, but within the accounting period only manages to enter 700 containers with which he would have a deficit of 100 containers to reach the commitment of 800 containers, then under this scenario the user will have to pay USD 20 for each of the 100 containers that the user fails to enter to reach the promised goal.

For those users who have requested the discount on the previous range of  $\geq 1,000$  to 1,599 containers (established up to version 9.9 of the Tariff), they will have to comply with the committed volume; for example, if they committed 1,200 containers they will have to enter those 1,200 containers into DT 3014. However, the above terms of six (06) month extension and penalties (specifically penalty 2), which will be effective from May 21, 2021, will apply retroactively for the benefit of these users.

- This offer is subject to availability of space determined by APMTC.

#### 1.4 Discount on Integrated Service Price - Dry Cargo export

- Target group: General users (exporters, forwarders or its representatives –customs brokers, logistics operators, etc. and other users) of containers with dry export cargo.

- Segment: Users who address dry cargo to APMTC's Temporary Depot.

- Temporary offer: Users of export containers with dry cargo who guarantee minimum amounts equal or more than 1,500 containers using the APMTC's Temporary Depot will be granted a discount on the price of the Integrated Service of Export Temporary Depot (sections 1.4.2.1 and 1.4.2.2 of the Tariff List), according to the table below:

- (i)  $\geq 700$  containers = USD 10 discount from the price indicated in sections 1.4.2.1 and 1.4.2.2 of the Tariff List

- Effective: Users may apply or request this promotion from March 15, 2021 until December 31, 2021.

- Requirements:

The minimum volumes of the offer will be accounted for annually. That is, in the 12 months following the date of the agreement (between APMTC and the user) to start accounting for the volumes (for example and as a hypothetical case; if the user's request for offer is accepted and it is agreed to start accounting on May 1, 2021, then the accounting will be made until April 30, 2022). For this purpose, users must submit to the commercial area of APMTC the projections of containers to be exported in the annual period indicated above, in order to determine the availability of space at the terminal.

In the event that the user fails to comply with entering the committed volume of containers into the DT 3014 within 12 months, an additional period of six months may be granted to comply with the committed volume. This additional period will be granted as long as it has been verified that, in the first 12-month accounting period, the user has entered into the DT (3014) 100% of the containers loaded by the North Terminal.

If, after the end of the twelve (12) months of accounting (or the 18 months in the cases that apply the extension of term), it is verified that the minimum volumes required for this offer has not been reached, APMTC will apply a penalty (the most favourable) to the user. Two types of penalties will be taken into account, but only one penalty will apply and it will be the one that is most favourable to the user. The penalties to be considered are as follows:

Penalty 1: APMTC will charge the prices set out in the "Temporary Deposit" service package for import dry containers, according to the Tariff List (sections 1.4.2.1 and 1.4.2.2) in force at the time of verification. That is, in case of non-compliance, the prices of sections 1.4.2.1 or 1.4.2.2 will be charged on the number of containers that the user has finally entered into the DT 3014.

Penalty 2: The user will pay the amount of the discount on the number of containers missing to reach the target committed to APMTC. For example, if the user committed to enter 700 containers – so he would be entitled to a discount of USD 10 per container -, but in the accounting period only manages to enter 650 containers, which would have a deficit of 50 containers to reach the commitment of 700 containers, then under this scenario the user will have to pay USD 10 for each of the 50 containers he fails to enter to reach the committed target.

For those users who have requested the discount on the previous range of  $\geq 1,500$  containers (established up to version 9.9 of the Tariff), they will have to comply with the volume committed; for example, if they committed 1,600 containers they will have to enter those 1,600 containers into DT 3014. However, the above terms of six (06) month extension and penalties (specifically penalty 2), which will be effective from May 21, 2021, will apply retroactively for the benefit of these users.

- This offer is subject to availability of space determined by APMTC.

#### 1.5 Discount on price of integrated service - Import/export dry cargo

- Target group: General users (importers/consignees and exporters/forwarders or its representatives –customs brokers, logistics operators, etc. and other users) of containers with import/export dry cargo. If import containers only are mobilized, the discount on item 1.3 will be granted; and if export containers only are mobilized, the discount on item 1.4 will be granted.

- Segment: Users who address dry cargo to APMTC's Temporary Depot.

- Temporary offer: Users who mobilize import and export dry cargo containers together who guarantee minimum amounts equal or more than 700, 1,600 and 3,000 containers through the APMTC's Temporary Depot will be granted a discount on the price of the Special Integrated Temporary Depot Service for Import and Export Dry Containers (Sections 1.4.1.1, 1.4.1.2, 1.4.2.1 and 1.4.2.2 of the Tariff List), according to the table below:

- (i)  $\geq 700$  to 1,599 containers = USD 20 discount from the price set out in sections 1.4.1.1 and 1.4.1.2 of the Tariff List for import containers, and USD 10 discount from the price set out in sections 1.4.2.1 and 1.4.2.2 of the Tariff List for export containers
- (ii)  $\geq 1,600$  containers = USD 30 discount from the price set out in sections 1.4.1.1 and 1.4.1.2 of the Tariff List for import containers and USD 10 discount from the price set out in sections 1.4.2.1 and 1.4.2.2 of the Tariff List for export containers
- (iii)  $\geq 3,000$  containers = USD 40 discount from the price set out in sections 1.4.1.1 and 1.4.1.2 of the Tariff List for import containers and USD 10 discount from the price set out in sections 1.4.2.1 and 1.4.2.2 of the Tariff List for export containers

- Effective: Users may apply or request this promotion from October 1, 2021 to December 31, 2021.

- Requirements:

The minimum volumes of the offer will be accounted for annually. That is, in the 12 months following the date of the agreement (between APMTC and the user) to start accounting for the volumes (for example and as a hypothetical case, if the user's request for offer is accepted and it is agreed to start accounting on October 1, 2021, then the accounting will be made until September 30, 2022). For this purpose, users must submit to the commercial area of APMTC the projections of containers to be exported and imported in the annual period indicated above, in order to determine the availability of space at the terminal.

In the event that the user fails to comply with entering the committed volume of containers into the DT 3014 within 12 months, an additional period of six months may be granted to comply with the committed volume. This additional period will be granted as long as it has been verified that, in the first 12-month accounting period, the user has entered into the DT (3014) 100% of the containers loaded and unloaded by the North Terminal.

If, after the end of the twelve (12) months of accounting (or the 18 months in the cases that apply the extension of term), it is verified that the minimum volumes required for this offer has not been reached, APMTC will apply a penalty (the most favorable) to the user. Two types of penalties will be taken into account, but only one penalty will apply and it will be the one that is most favorable to the user. The penalties to be considered are as follows:

Penalty 1: APMTC will charge the prices set out in the "Temporary Deposit" service package for import dry containers according to the Tariff List (sections 1.4.1.1 and 1.4.1.2) or export dry container according to the Tariff List (sections 1.4.2.1 y 1.4.2.2) in force at the time of verification. That is, in case of non-compliance, the prices of sections 1.4.1.1 or 1.4.1.2 will be charged on the number of import containers that the user has finally entered into the DT 3014 and the prices of sections 1.4.2.1 or 1.4.2.2 will be charged on the number of export containers that the user has finally entered into the DT 3014.

Penalty 2: The user will pay the amount of the discount on the number of containers missing to reach the target committed to APMTC. For example, if the user committed to enter 700 containers (400 import and 300 export) – which would give him a discount of USD 20 per import container and USD 10 per export container – but in the accounting period only manages to enter 650 containers (which in one case could be 375 import and 275 export; and in another case it could be 400 import and 250 export), then there would be a deficit of 50 containers to reach the commitment of 700 containers. Then, under the deficit scenario of the first case (375 import and 275 export), the user will have to pay USD 20 for each of the 25 import containers and USD 10 for each of the 25 export containers that it has missed to enter to reach the committed target. Under the deficit of the second case (400 import and 250 export), the user will have to pay only USD 10 for each of the 50 export containers that it has yet to enter to reach the promised target.

- This offer is subject to availability of space determined by APMTC.

## (2) PROMOTION FOR UN 3077 CARGO CONTAINERS CLASSIFIED AS IMO 9 IN APM TERMINALS CALLAO'S TEMPORARY DEPOT

Dear customers and users,

APM Terminals Callao (APMTC) has set that export containers with dangerous cargo UN 3077 (UN 3077) - such as zinc oxide, abietic acid and others - classified as IMO 9 class, to be serviced through its Temporary Depot (code 3014), the price of the special service "Treatment of dangerous cargo IMO 9" will not be applied. In other words, a 100% discount will be applied to the price of subsection 1.5.1.3. This promotion will be valid from January 1, 2021 to December 31, 2021.

## (3) SPECIAL OFFER FOR FISHMEAL IN HIGH-CUBE CONTAINERS

Dear customers and users,

APM Terminals Callao (APMTC) has set that containers with fishmeal to be shipped will not be charged with the tariff of "high-cube container" special service, subsection 1.5.1.7. This offer will be in force from January 1, 2021 to December 31, 2021.

## (4) SPECIAL OFFER FOR BREAK BULK CARGO - TEMPORARY DEPOSIT OF APM TERMINALS CALLAO

Dear customers and users,

APM Terminals Callao (APMTC) has set special offer related to days off of use of operational area for the special service "Integrated Temporary Deposit Service" of break bulk cargo. This promotion is governed by the following terms:

- Target group: Users (importers/consignees and Exporters/forwarders or its representatives – customs brokers, logistics operators, etc.) of break bulk cargo

- Segment: Users entering large volumes break bulk cargo at APM Terminals Callao Temporary Depot (DT 3014)

- Temporary offer: Users who guarantee minimum amounts of more than 5,000 and 7,000 tonnes using the APMTC's Temporary Depot will be granted an extension of the operating area use (taking into account the 10 days including in the Integrated Service of Temporary Depot: sections 2.4.1.1 of the Tariff List), according to the table below:

(i) > 5,000 tonnes = 5 additional days off (on top of the 10 already granted in subsection 2.4.1.1 of the Tariff)

(j) > 7,000 tonnes = 10 additional days off (on top of the 10 already granted in subsection 2.4.1.1 of the Tariff)

- Effective: Users may apply or request this promotion from May 21, 2021 until December 31, 2021.

- Requirements: The minimum volume of 5,000 or 7,000 tonnes will be accounted for annually; that is within twelve (12) months from the date of the agreement (between APMTC and the user) to commence the accounting of volumes (for example and as a hypothetical case, if the user's promotion request is accepted and it is agreed that the accounting will commence on 1 June 2021, then the accounting will be carried out until 31 May 2022). For this purpose, users should submit to APMTC's commercial area the projections of tonnes they will import during the six-month period indicated above, in order to determine the availability of terminal space. If, after the twelve (12) months of accounting, it is verified that the minimum volumes required for the application of these offers have not been reached, APMTC will charge the list price set out in subsection 2.4.1.2 of the Tariff (Use of Area for 11-20 days of the Integrated Temporary Depot Service) in force at the time of verification.

- This offer will be subject to space availability confirmed by APMTC

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The special offers of regulated tariffs of standard services (cargo and vessel), which are established with this version of the Tariff Schedule, will be in force to December 31, 2021.

The new offer of regulated tariff of standard liquid bulk service will be in force from 18 October 2021 until 31 December 2021.

Please visit our website: [www.apmterminalsallao.com.pe](http://www.apmterminalsallao.com.pe)