

**GENERAL PUBLIC TARIFF OF APM TERMINALS CALLAO S.A.**

v 6.5

Item	Services description	Nature	Unit of charge	Tariff (USD)				Special tariff (USD)			
<b>CONTAINERS</b>											
<b>SECTION 1</b>	<b>Standard Services</b>	<b>Nature</b>	<b>Unit of charge</b>	<b>Vessel (Tariff)</b>	<b>Vessel (IGV)</b>	<b>Cargo (Tariff)</b>	<b>Cargo (IGV)</b>	<b>Vessel (Tariff)</b>	<b>Vessel (IGV)</b>	<b>Cargo (Tariff)</b>	<b>Cargo (IGV)</b>
1.1.1	Standard Service to the Vessel - Services to the Vessel	Regulated	Total LcA (m) x Hours	0.92	0% Rate						
1.1.2	Loading and Unloading Containers - STS Gantry Cranes (n2)										
1.1.2.1	Loading and Unloading Full 20 Foot Container		Per move	13.60	0% Rate	102.78	18.50	13.60	0% Rate	101.50	18.27
1.1.2.2	Loading and Unloading Full 40 Foot Container		Per move	13.60	0% Rate	161.58	29.08	13.60	0% Rate	151.50	27.27
1.1.2.3	Loading and Unloading Empty 20 Foot Container		Per move	92.20	0% Rate						
1.1.2.4	Loading and Unloading Empty 40 Foot Container		Per move	138.60	0% Rate						
1.1.2.5	Complete cycle 20 Foot Transshipment Container (full or empty) within the Terminal (n3)		Per complete cycle	93.70	0% Rate			90.00	0% Rate		
1.1.2.6	Complete cycle 40 Foot Transshipment Container (full or empty) within the Terminal (n3)		Per complete cycle	140.55	0% Rate			135.00	0% Rate		
1.1.3	Loading and Unloading Containers - Without STS Gantry Cranes (n4)										
1.1.3.1	Loading and Unloading Full 20 Foot Container		Per move	5.00	0% Rate	86.00	15.48				
1.1.3.2	Loading and Unloading Full 40 Foot Container		Per move	5.00	0% Rate	132.00	23.76				
1.1.3.3	Loading and Unloading Empty 20 Foot Container		Per move	71.80	0% Rate						
1.1.3.4	Loading and Unloading Empty 40 Foot Container		Per move	107.30	0% Rate						
1.1.3.5	Complete cycle 20 Foot Transshipment Container (full or empty) within the Terminal (n3)		Per complete cycle	72.00	0% Rate						
1.1.3.6	Complete cycle 40 Foot Transshipment Container (full or empty) within the Terminal (n3)		Per complete cycle	108.00	0% Rate						
<p>(n1) Including stacking and unstacking. The total length of the ship to be confirmed by the "Ship's Particulars". The use of the berth as from the receipt of the first line of the vessel toward the bollard, to the unloading of the last line before vessel departure.</p> <p>(n2) This tariff is applicable to berths with STS gantry cranes.</p> <p>(n3) Transshipment containers are those which arrive and are shipped in vessels that operate in the North Terminal. The tariff includes loading/unloading in both ships (complete transshipment cycle). It includes two days of operative area use. Inter-terminals Transshipment containers are also invoiced according to described tariffs in this section (1.1.2.5, 1.1.2.6, 1.1.3.5 y 1.1.3.6), in which tariff applies per move rather than per complete cycle. It also includes cabotage containers that are discharged in one ship and are loaded onboard another vessel calling at the North Terminal. Containers discharged in berths with STS gantry cranes and are then loaded in vessels at berths without STS gantry cranes (or viceversa) will be charged with section 1.1.2 tariff.</p> <p>(n4) This is applicable only in those berths which do not have STS gantry cranes and in those cases when loading/unloading operations of containers will be carried out without STS gantry cranes.</p>											
<b>SECTION 1.2</b>	<b>Special Services to the Vessel (n5)</b>	<b>Nature</b>	<b>Unit of charge</b>	<b>Vessel (Tariff)</b>	<b>Vessel (IGV)</b>	<b>Cargo (Tariff)</b>	<b>Cargo (IGV)</b>	<b>Vessel (Tariff)</b>	<b>Vessel (IGV)</b>	<b>Cargo (Tariff)</b>	<b>Cargo (IGV)</b>
1.2.1	Hatches or Hold Lids (n6)										
1.2.1.1	Movement of ISO hatches	Regulated	Per move	0.00	0% Rate						
1.2.2	Restow of containers (n6)										
1.2.2.1	Restow same hold 20 foot standard container		Per container	0.00	0% Rate						
1.2.2.2	Restow same hold 40 foot standard container		Per container	0.00	0% Rate						
1.2.2.3	Restow via quay 20 foot standard container		Per container	0.00	0% Rate						
1.2.2.4	Restow via quay 40 foot standard container		Per container	0.00	0% Rate						
1.2.3	Increase of container productivity with Mobile Harbor Cranes (MHC)										
1.2.3.1	Supply of MHC to increase productivity during loading/unloading container operators (price per shift or shift fraction) (n7)	Non Regulated	Per Crane/Shift	2.500.00	0% Rate						
1.2.4	Use of Operational Area - Import Empty Containers (except Transshipment)										
1.2.4.1	48 hours (Free time included in Standard Service) (n8)	Regulated			Free						
1.2.4.2	Day: 3 - 6 (Tariff per day)		Per TEU/day	8.10	0% Rate						
1.2.4.3	Day 7 (Price per day)	Non Regulated	Per TEU/day	30.60	0% Rate						
1.2.4.4	Day: 8 onwards (Price per day)		Per TEU/day	12.20	0% Rate						
1.2.5	Use of Operational Area - Export Empty Containers (except Transshipment)										
1.2.5.1	72 hours (Free time) (n9)	Regulated			Free						
1.2.5.2	Days: 4 - 6 (Tariff per day)		Per TEU/day	8.10	0% Rate						
1.2.5.3	Day 7 (Price per day)	Non Regulated	Per TEU/day	30.60	0% Rate						
1.2.5.4	Day: 8 onwards (Price per day)		Per TEU/day	12.20	0% Rate						
1.2.6	Use of Operational Area - Transshipment Full Containers										
1.2.6.1	48 hours (Free time included in Standard Service) (n10)	Regulated			Free						
1.2.6.2	Day: 3 - 4 (Price per day)		Per TEU/day	15.00	0% Rate						
1.2.6.3	Day: 5 - 6 (Price per day)	Non Regulated	Per TEU/day	25.00	0% Rate						
1.2.6.4	Day 7 onwards (Price per day)		Per TEU/day	30.00	0% Rate						
1.2.7	Use of Operational Area - Transshipment Empty Containers										
1.2.7.1	48 hours (Free time included in Standard Service) (n10)	Regulated			Free						
1.2.7.2	Day: 3 - 4 (Price per day)		Per TEU/day	15.00	0% Rate						
1.2.7.3	Day: 5 - 6 (Price per day)	Non Regulated	Per TEU/day	25.00	0% Rate						
1.2.7.4	Day 7 onwards (Price per day)		Per TEU/day	30.00	0% Rate						
1.2.8	Use of Operational Area for Empty pool - Empty containers (except Transshipment)										
1.2.8.1	Use of operational area for empty containers from empty pool (n11)	Non Regulated	Per TEU		Per agreement						
1.2.9	Special Container - empty and transshipment										
1.2.9.1	Loading/unloading and delivery of non ISO/IDG (Additional) Container 20 and 40 foot (n6)	Regulated	Per container	0.00	0% Rate						
1.2.9.2	Treatment of Hazardous cargo containers IMO class 1 (n12)		Per TEU	239.00	0% Rate						
1.2.9.3	Treatment of Hazardous cargo containers IMO class 2, class 2.2 and class 7 (n12)		Per TEU	215.00	0% Rate						
1.2.9.4	Treatment of Hazardous cargo IMO 9 (n12)		Per TEU	105.00	0% Rate						
1.2.9.5	Treatment of Hazardous cargo other IMO classes (n12)	Non Regulated	Per TEU	136.00	0% Rate						
1.2.9.6	Supply of special equipment for handling 20' containers with oversized cargo in the container yard		Container-Move	158.00	0% Rate						
1.2.9.7	Supply of special equipment for handling 40' containers with oversized cargo in the container yard		Container-Move	263.00	0% Rate						
1.2.9.8	High Cube Containers 95' (n13)		Per container	17.00	0% Rate						
1.2.10	Complementary Services to stevedoring/unstevedoring										
1.2.10.1	Connection and disconnection service for reefer containers on-board vessels (n14)	Non Regulated	Per container	8.00	0% Rate						
1.2.11	Transshipment Reefer Containers										
1.2.11.1	Energy - container 20 and 40 foot (n6 y n15)	Regulated	Per Container/hour	0.00	0% Rate						
1.2.11.2	Inspection and monitoring - container 20 and 40 foot (n6 y n15)		Per Container/day	0.00	0% Rate						
1.2.11.3	Energy - container 20 and 40 foot (n6)	Non Regulated	Per Container/day	62.00	0% Rate						
1.2.11.4	Inspection and monitoring - container 20 and 40 foot (n6)		Per event	21.00	0% Rate						
1.2.12	Re-stow Reefer Containers (n17)										
1.2.12.1	Energy supply for re-stow reefer containers	Non Regulated	Per container	67.00	0% Rate						
1.2.13	Additional inspection or revision of seals (n18)	Non Regulated	Per seal	12.00	0% Rate						
1.2.14	Traction Service for Inter-terminal Transshipment Containers										
1.2.14.1	Inter-terminal Transport of Transshipment Containers (n19)	Non Regulated	Per container	40.00	0% Rate						

(n5) All the other services applying to all types of vessels are available in section 7 of this Tariff Schedule.

(n6) Applicable to all users that necessarily require the services, according to conditions established in the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A.

(n7) Charge of this price is applicable whenever service is required by users and is aimed to increase productivity of loading/unloading container operations above productivity levels set forth in the Concession Agreement. This price is additional to standard service without gantry crane. In case productivity is increased by initiative of APM Terminals Callao S.A. and with no user request, productivity increase cost is under responsibility of APM Terminals Callao.

(n8) Free time to run as from the end of complete discharge operation of the ship.

(n9) 72 free hours to run as from the period cargo is located in the Terminal yard for shipment. Storage time ends with vessel ETS sent to the users. For purposes of computation of storage free time storage and billable storage, it should be taken in consideration the so-called "Billable ETS" that is published in the "Container Ship Programme" option on our website and defined in the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A.

(n10) Free time to run as from the end of complete discharge operation of the vessel or from the moment the container is located in the Terminal yard for shipment.

(n11) This is applicable to those containers from empty pool granted to shipping lines in accordance to corresponding agreement with APM Terminals Callao S.A. Price is independent from the number of storage days.

(n12) In the event that a container carries several classes of IMO cargo, the higher price amount of IMO classes will be applicable as one sole charge. Price of subsection 1.2.9.5 does not apply for ammonium nitrate IMO Class 5.1, unless the user requires the service. Price of subsection 1.2.9.4 does not apply for containers of Fishmeal IMO Class 9.

(n13) This service covers additional capacity of containers yard or stacks of empty containers (all traffic) and full transshipment containers. Price is independent from the number of storage days at the Terminal.

(n14) This price is applicable to all discharged or shipped containers through the Terminal including reefer containers (via quay and in the same hold) that require such service. This is applicable for this operation, whether it is connection or disconnection.

(n15) Tariff applicable until day 10th of storage (inclusive).

(n16) Price applicable as from 11th day onward.

(n17) This is applicable to re-stow containers on quay, including inspection and monitoring if necessary. This is an one time payment to be applicable for total energy supply period provided to re-stow reefer containers.

(n18) This is applicable to those cases whenever there is a difference between seal information provided by APM Terminals Callao S.A. and information from the user, for additional services requested by the user. In the event APM Terminals Callao S.A. originates seal discrepancy no charge will be applicable. Not applicable as well for loading controls.

(n19) Service that involves moving the container between port terminals from the North Terminal to the South Terminal whenever a container is unloaded via the North Terminal and it is required to be shipped via the South Terminal and/or viceversa.



SECTION 2 BREAK BULK CARGO SERVICES											
Section 2.1	Standard Services	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
2.1.1	Standard Service to the Vessel - Services to the Vessel										
2.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LOA (m) x Hours	0.92	0% Rate						
2.1.2	Standard Service to Break Bulk Cargo										
2.1.2.1	Loading and Unloading of Break Bulk cargo (n2)	Regulated	Per Ton	2.50	0% Rate	7.20	1.30				
(n42) Vessel portion of this tariff includes transference of the cargo from vessel to the quay, lashing/unlashing and tally. Payment of Vessel portion will be applicable to the shipping line or cargo consignee, upon conditions set forth in the maritime shipping contract. If Vessel portion of this tariff is charged to the cargo consignee, then IGV (IVA) shall be applicable to this tariff.											
Section 2.2	Special Services - Services to the Vessel (n5)	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
2.2.1	Hatches or Hold Lids (n6)										
2.2.1.1	Movement of ISO hatches	Regulated	Per move	0.00	0% Rate						
2.2.2	Re-stow of Break Bulk Cargo										
2.2.2.1	Re-stow via vessel	Regulated	Per ton	10.00	0% Rate						
2.2.2.2	Re-stow via quay (n3)	Regulated	Per ton	18.00	0% Rate						
2.2.3	Transshipment of Break Bulk cargo										
2.2.3.1	Transshipment of Break Bulk cargo - Complete cycle (n4)	Non Regulated	Per ton	19.40	0% Rate						
(n43) This is applicable to the cargo that is re-stowed in the same hold (level) or in another hold (level) of the vessel which in both cases cargo requires to be temporarily transferred to the quay.											
(n44) Price of service includes 3 free days of storage which applies after completion of cargo discharge operation of the vessel.											
Section 2.3	Special Service of Use of Operational Area (Port Terminal) - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
Use of Operational Area - All traffic (n57)											
2.3.1.1	Days: 1 - 3 (Free time - included in Standard Service)	Regulated					Free				
2.3.1.2	Days: 4 - 10 (Tariff for whole period or fraction period)		Per ton			22.11	3.98				
2.3.1.3	Days: 11 - 20 (Tariff per day or fraction day)	Non Regulated	Per ton/day			2.50	0.45				
2.3.1.4	Days: 21 - onwards (Tariff per day or fraction day)		Per ton/day			4.00	0.72				
Section 2.4	Special Service of Temporary Depot - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
Temporary Depot Integrated Service - All traffic (n48)											
2.4.1.1	Break Bulk Cargo - Includes use of operational area until day 10		Per ton			25.60	4.61				
2.4.1.2	Use of operational area from days 11 - 20 (Price per day or fraction day)	Non Regulated	Per ton/day			1.50	0.27				
2.4.1.3	Use of operational area from day 21 onwards and other services (n49)										
(n49) This is applicable whenever APM Terminals Calles S.A. is appointed as Temporary Depot (code 3014) after cargo has been previously coordinated and accepted by APMTIC (Subject to space availability). It includes the Standard Service (hold or cargo portion as per maritime contract terms), use of operational area until day 10, temporary depot documentation emission (volante) and transmission to Customs. First three calendar days are free of charge and are part of the Standard Service.											
(n48) Price of section 2.3.1.4 is applicable for use of operational area of Temporary Depot service from day 21 and onwards. For the other services, tariffs and prices of sections from 2.5.2 to 2.5.4 are applicable independently from the number of storage days of break bulk cargo in the Terminal.											
Section 2.5	Other Special Services to Break Bulk Cargo (Port Terminal & Temporary Depot) - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
Use of Simole Depot - All traffic (n47)											
2.5.1.1	Days: 1 - 30 (Price per month or fraction month)	Non Regulated	Per m2			10.50	1.89				
Special Cargo											
2.5.2.1	Loading/Unloading of project cargo without mobile harbor crane (n48)		Per ton or m3			17.00	3.06				
2.5.2.2	Loading/Unloading of project cargo with mobile harbor crane (n48)	Regulated	Per ton or m3			19.00	3.42				
2.5.2.3	Special treatment to hazardous cargo using equipment and additional personnel - direct treatment (n49)		Per ton			13.08	2.35				
2.5.2.4	Special treatment to hazardous cargo using equipment and additional personnel - indirect treatment (n49)		Per ton			20.79	3.74				
Cargo Handling and horizontal movement operations											
2.5.3.1	Additional Movement as per request of the user or competent authority		Per ton			3.50	0.63				
2.5.3.2	Handling for registry of break bulk cargo (n50)		Per ton			3.50	0.63				
2.5.3.3	Deconsolidation/Consolidation of break bulk cargo with MAFIs (n51)	Non Regulated	Per MAFI			262.00	47.16				
2.5.3.4	Deconsolidation/Consolidation of Break Bulk cargo in MAFI's with Mobile Harbour Cranes (Price per shift or fraction shift) (n52)		Per Shift			1,250.00	225.00				
2.5.3.5	Deconsolidation/Consolidation of MAFIs (n53)		Per MAFI	79.00	14.22						
Other services											
2.5.4.1	Additional weighing (This does not include extra movement)	Non Regulated	Per truck			21.00	3.78				
(n47) This service refers to receiving Break Bulk cargo, placing it in a designated area and storing it for a period agreed by the exporter or importer and APM Terminals Calles S.A. This is applicable for Break Bulk cargo that will be finally shipped as another type of cargo (in containers mainly) or for another cargo that has been unloaded in container and is then stored as Break Bulk. Standard service shall not be provided to Break Bulk cargo in this case. Tariff for this service is applicable as Simple Depot only. Space is subject to availability.											
(n48) This is applicable to all cargo that cannot be transferred by its own means, weighing over 35 tons or being over 50 m3 per unit. The unit of charge shall be applicable to the larger measure between tonnage and dimension in m3. Tariff shall be charged to the shipping line or cargo consignee according to the maritime shipping contract.											
(n49) Tariffs concerning to loading and unloading operations of hazardous break bulk cargo (IMO) whenever additional equipment and/or personnel is to be provided as per Port Authority regulation or upon request of the user. Tariffs of sections 2.5.2.3 and 2.5.2.4 include Standard Service to break bulk cargo. If additional equipment and personnel are not to be provided, then Standard Service tariff to break bulk cargo shall be applicable. Under direct treatment, import hazardous cargo is to be delivered to the user in the berth (next to the ship) immediately after being discharged. Under indirect treatment, import hazardous cargo is delivered to the user at the storage area.											
(n50) This refers to handling of cargo using forklifts and/or gantry for the registry or inspection of cargo. This service shall be provided upon request of the user (cargo owner or consignee) or the authorities.											
(n51) Price is applicable for special treatment to break bulk cargo in the storage yard in order to separate/dispatch/unload or place/load break bulk cargo from metallic platforms (called MAFI trailers). This is invoiced to the cargo consignee.											
(n52) Service includes the use of Mobile Harbour Cranes, for special treatment of Break Bulk cargo at the operational area, for the period of four (04) hours in order to separate/withdraw/discharge and place/load break bulk cargo from metallic platforms (Referred to as MAFI trailer). Price is invoiced to the Cargo Consignee, being applicable in those cases where Mobile Harbour Cranes are required for less than four-hour (4) periods. This is subject to Mobile Harbour Cranes' availability.											
(n53) This is applicable for assembly/placing or disassembly/separating of MAFIs for its delivery to the shipping line. This is invoiced to shipping lines.											
SECTION 3 RO-RO CARGO SERVICES											
Section 3.1	Standard Service	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
Standard Service to the Vessel - Services to the Vessel											
3.1.1	Standard Service to the Vessel - Services to the Vessel										
3.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LOA (m) x Hours	0.92	0% Rate						
3.1.2	Standard Service to Ro-Ro Cargo										
3.1.2.1	Loading or Unloading of Ro-Ro Cargo (n54)	Regulated	Per ton	3.50	0% Rate	32.50	5.85	3.50	0% Rate	30.60	5.51
(n54) Vessel portion of this tariff will be charged to the Shipping line (or representative), unless maritime shipping contract indicates otherwise. If Vessel portion of this tariff is charged to the cargo consignee, then IGV (IVA) shall be applicable to this tariff.											
Section 3.2	Special Services - Services to the Vessel	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
Re-stow of Ro-Ro cargo											
3.2.1.1	Re-stow via vessel	Regulated	Per ton	25.00	0% Rate						
3.2.1.2	Re-stow via quay (n55)	Regulated	Per ton	45.00	0% Rate						
3.2.2	Transshipment of Ro-Ro cargo										
3.2.2.1	Transshipment of Ro-Ro cargo - Complete cycle (n56)	Non Regulated	Per ton	72.00	0% Rate						
(n55) This is applicable to the cargo that is re-stowed in the same hold (level) or in another hold (level) of the vessel which in both cases cargo requires to be temporarily transferred to the quay.											
(n56) Price of service includes 3 free days of storage which applies after completion of cargo discharge operation of the vessel.											
Section 3.3	Special Service of Use of Operational Area (Port Terminal) - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
Use of Operational Area - All traffic (n57)											
3.3.1.1	Days: 1 - 3 (Free time - included in Standard Service)	Regulated					Free				
3.3.1.2	Days: 4 - 10 (Price for total period or fraction period)		Per ton			40.00	7.20				
3.3.1.3	Days: 11 - onwards (Price per day or fraction day)	Non Regulated	Per ton/day			15.00	2.70				
(n57) Prices of this section are applicable to all types of vehicle and machinery.											
Section 3.4	Special Service of Temporary Depot - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
Temporary Depot Integrated Service - All traffic (n58)											
3.4.1.1	Ro-Ro cargo in general - Includes use of operational area until day 10		Per ton			68.00	12.24				
3.4.1.2	Use of operational area from day 11 onwards (Price per day or fraction day)	Non Regulated	Per ton/day			10.00	1.80				
3.4.1.3	Other services (n59)										
(n58) This is applicable whenever APM Terminals Calles S.A. is appointed as Temporary Depot (code 3014) after cargo has been previously coordinated and accepted by APMTIC (Subject to space availability). It includes the Standard Service (hold or cargo portion as per maritime contract terms), use of operational area until day 10, temporary depot documentation emission (volante) and transmission to Customs. First three calendar days are free of charge and are part of the Standard Service. Prices of this section are applicable to all types of vehicles and machinery.											
(n59) Prices of section 3.5 apply to other services of Temporary Depot, independently from the number of storage days of RoRo cargo.											
Section 3.5	Other Special Services to Ro-Ro Cargo (Port Terminal & Temporary Depot) - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
Handling Services in Storage area											
3.5.1.1	Handling for registry of Ro-Ro cargo (n60)	Non Regulated	Per ton			10.50	1.89				
3.5.1.2	Extra movement of Ro-Ro cargo (n61)		Per ton			2.10	0.38				
Deconsolidation/Consolidation											
3.5.2.1	Deconsolidation/Consolidation of Ro-Ro cargo with MAFIs (n62)	Non Regulated	Per MAFI			262.00	47.16				
3.5.2.2	Deconsolidation/Consolidation of Ro-Ro cargo in MAFI's with Mobile Harbour Cranes (Price per shift or fraction shift) (n63)		Per Shift			1,250.00	225.00				
3.5.2.3	Deconsolidation/Consolidation of MAFIs (n63)		Per MAFI	79.00	14.22						
(n60) This refers to handling of cargo using gantry and/or equipment for the registry or inspection of the cargo, as per request of the user, (cargo owner or consignee), or authorities.											
(n61) Additional movement of Ro-Ro cargo between two points within the Multipurpose North Terminal facilities which is not included in the Standard Service, and upon request of the user, (cargo owner or consignee) or competent authority.											
(n62) This is applicable for special treatment to Ro-Ro cargo in the storage area in order to separate/dispatch/unload or place/load Ro-Ro cargo from metallic platforms (called MAFI trailers). This is invoiced to the cargo consignee.											
(n63) Service includes the use of Mobile Harbour Cranes, for special treatment of Ro-Ro cargo at the operational area, for the period of four (04) hours in order to separate/withdraw/discharge and place/load Ro-Ro cargo from metallic platforms (Referred to as MAFI trailer). Price is invoiced to the Cargo Consignee, being applicable in those cases where Mobile Harbour Cranes are required for less than four-hour (4) periods. This is subject to Mobile Harbour Cranes' availability.											

SECTION 4 SOLID BULK CARGO											
Section 4.1 Standard Service		Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
4.1.1	Standard Service to the Vessel - Services to the Vessel										
4.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LOA (m) x Hours	0.92	0% Rate						
4.1.2	Standard Service to Solid Bulk Cargo - Services to the Cargo										
4.1.2.1	Loading or Unloading of Solid Bulk	Regulated	Per ton			4.82	0.87				
Section 4.2 Special Services - Services to the Vessel		Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
4.2.1	Hatches or Hold Lids(in)										
4.2.1.1	Movement of ISO Hatches	Regulated	Per move	0.00	0% Rate						
Section 4.3 Special Services - Services to the Cargo		Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
4.3.1	Removal/replace of artificial separation in vessel's hold										
4.3.1.1	Removal of artificial separation in vessel's hold	Regulated	Per operation			759.37	136.69				
4.3.2	Use of Operational Area - All traffic										
4.3.2.1	Days: 1 - 5 (Free time - included in Standard Service) (n64)	Regulated					Free				
4.3.2.2	Days: 6 - 15 (Price for whole period or fraction period)	Non Regulated	Per ton			2.75	0.50				
4.3.2.3	Days: 16 - 30 (Price for whole period or fraction period)	Non Regulated	Per ton			4.00	0.72				
4.3.2.4	Days: 31 - onwards (Price per day or fraction day)	Non Regulated	Per ton/day			0.40	0.07				
4.3.3	Other services										
4.3.3.1	Additional weighing (Extra movement is not included) (n65)	Non Regulated	Per truck			21.00	3.78				

(n64) Free time is given to goods which use abutting towers and site.  
(n65) This service shall be provided with facilities of Multipurpose North Terminal as per request of user or authorities. (Extra) movement of solid bulk cargo is requested from its stacking area to the Gates area. Such service does not include extra movement service.

SECTION 5 LIQUID BULK CARGO											
Section 5.1 Standard Service		Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
5.1.1	Standard Service to the Vessel - Services to the Vessel										
5.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LOA (m) x Hours	0.92	0% Rate						
5.1.2	Standard Service to Liquid Bulk Cargo - Services to the Cargo										
5.1.2.1	Loading or Unloading of Liquid Bulk	Regulated	Per ton			1.55	0.28				
Section 5.2 Special Services - Services to the Cargo		Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
5.2.1	Use of Contention Barriers										
5.2.1.1	Use of Contention Barriers (Tariff per day or fraction day) (n66)	Regulated	Per day			750.00	135.00				

(n66) This is applicable for use of contention barriers during loading and unloading operations of hazardous substances and/or goods such as hydrocarbons and other liquid bulk. Service includes placing and unloading contention barriers as well as cleaning and drying of contention barriers. Tariff of this service during loading/unloading operations of hazardous liquid bulk shall be applicable to the cargo consignee, unless otherwise detailed in the maritime shipping contract.

SECTION 6 PASSENGERS											
Section 6.1 Standard Service		Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
6.1.1	Standard Service to the Vessel - Services to the Vessel										
6.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LOA (m) x Hours	0.92	0.17						
6.1.2	Standard Service per Passenger										
6.1.2.1	Standard Service per Passenger (n67)	Regulated	Per Passenger			10.39	1.87				

(n67) Children under 12 years old and crew members are not subject to charge.

SECTION 7 OTHER COMMON SERVICES TO THE VESSEL (n68)											
Section 7.1 Special Services - Services to the Vessel		Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
7.1.1	Use of Contention Barriers										
7.1.1.1	Use of Contention Barriers (Tariff per hour or fraction hour) (n69)	Regulated	Per day			750.00	135.00				
7.1.2	Hold Cleaning (n70)										
7.1.2.1	Vessel/Holds cleaning (price per qm <sup>2</sup> -sh/ or fraction) (n71)	Non Regulated	Per qm <sup>2</sup> /Shift			500.00	90.00				
7.1.2.2	Unloading of solid waste (price per M3 or fraction) (n72)	Non Regulated	Per M3			250.00	45.00				
7.1.3	Sludge Management										
7.1.3.1	Oil Waste Management (n73)	Non Regulated	Per truck			1,300.00	234.00				
7.1.3.2	Unloading of solid waste (price per M3 or fraction) (n74)	Non Regulated	Per M3			350.00	63.00				
7.1.4	Other services										
7.1.4.1	Water supply (n75)	Non Regulated	Per ton			8.00	1.44				
7.1.4.2	Phone service	Non Regulated	Per activity								

(n69) Services applicable to all type of vessels.  
(n70) This is applicable for the use of contention barriers during full supply operations to the vessel. Service includes placing and unloading contention barriers as well as cleaning and drying service. Tariff for contention barriers shall be applicable to the shipping line or its representative.  
(n71) This service will apply to users named "clients of ordinary service" which refers to loading or discharge operations per vessel call, and in case of discharge and loading operations of compatible goods per vessel call. Service shall not be applicable to discharging and loading operations of incompatible goods of same vessel call, in other words, to discharging cargo not compatible with products to be loaded. This includes vessel hold cleaning service (price of section 7.1.2.1 of Tariff Rates) and unloading of solid waste (price of section 7.1.2.2), as result of cleaning process, and it does not include washing of holds.  
(n72) This service refers to picking up solid waste onboard the vessel such as materials from lashing/unlashing (wood, cardboard and others) as well as other authorized solid waste (wastage of shipped or unloaded cargo, etc.).  
(n73) This refers to unloading solid waste onboard the vessel such as materials from lashing/unlashing (wood, cardboard and others) as well as other authorized solid waste (wastage of shipped or unloaded cargo, etc.). Service includes temporary store in the terminal facility if necessary, as well as final waste disposal. Minimum invoice shall be US\$ 250.  
(n74) Price of this service includes unloading and final disposal of oily waste from vessel.  
(n75) This service is for discharging or collecting from vessels recoverable waste from vessels, such as: plastics, plastic or metal cords, wood, cardboard, paper, magazines, and any other of the same type. Price of service applies to those cases where APM Terminals Callao S.A. does not carry out vessel hold cleaning service. Minimum invoice shall be US\$ 350.  
(n76) This shall be provided according to the Terminal's berth/pier availability or capacity and shall be charged to the shipping line or representative.

SECTION 8 COMMERCIAL POLICIES (n76)											
Section 8.1 For containers		Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
8.1.1	Cancellation of container loading and withdrawal of container (n77)										
8.1.1.1	20' Container	Non Regulated	Per container			160.00	28.80				
8.1.1.2	40' Container	Non Regulated	Per container			200.00	36.00				

(n76) For further details on the scope and conditions of applicable discounts, offers and promotions, see Charter V of Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A. published on website: [www.apmterminals.com](http://www.apmterminals.com)  
(n77) This is applicable whenever the user (consignee, representative or shipping line) withdraws a container after cancelling container loading. Price covers resource costs involved in standard service cancellation (loading) and container withdrawal. In this case standard service tariff shall not be applicable. It applies for full containers. Tariffs of section 1.3.2 (use of operating area) are applied if the container stays more than 72 hours.

**COMMERCIAL POLICIES**  
**DISCOUNTS, OFFERS AND PROMOTIONS**  
Discounts, offers and promotions are commonly accepted practices that answer to compensatory circumstances which shall be determined by APM TERMINALS CALLAO S.A. In compliance with the principle of non-discrimination, equality, neutrality, prohibition of price transference and free election. In this regard, APM TERMINALS CALLAO S.A. shall generally establish the following commercial practices of discounts, offers and promotions:  
**Discounts**  
Discounts shall be effective during the period established by APM TERMINALS CALLAO S.A. User shall consider the possibility that discounts may not be renewed.  
**Promotions and/or temporary offers**  
APM TERMINALS CALLAO S.A. may temporarily provide, as part of its commercial policy, offers and/or promotions, as long as permanent equivalent conditions remain.  
For cases foreseen in Section 5.1.1 and 5.1.2 of Tariffs Regulation and Commercial Policy, APM TERMINALS CALLAO S.A. shall publish on its website the effective term for temporary discounts, promotions and/or offers with details for the acknowledgement of users.  
APM TERMINALS CALLAO S.A. shall also publish termination date or modification of discounts, promotion and/or offers on its website on time.

**CRITERIA FOR THE APPLICATION OF DISCOUNTS, OFFERS AND PROMOTIONS**  
APM TERMINALS CALLAO S.A. shall provide discounts, offers and/or promotions to fees of current Tariffs and/or Prices applicable to the Vessel and/or the Cargo considering the following criteria:  
Cost-benefit evaluation  
Market competitiveness  
Promotion of those services that could not have been provided without the application of discounts and/or promotions.  
Generation for more demand of services provided to Vessels, Cargo and others.  
Generation of more productivity.

In the case of Services provided to Vessels discounts, offers and/or promotions shall be established according to docking frequency, cargo volume and other criteria that are applicable by its nature.  
In the event of Services provided to the Cargo, discounts, offers and/or promotions shall be established according to cargo volume and other criteria that are applicable by its nature.  
Discounts, offers and/or promotions are addressed to all duly incorporated and formally represented User.  
**SPECIAL SERVICES WITH DISCOUNTS FIXED IN THE CONCESSION AGREEMENT**  
APM TERMINALS CALLAO S.A. shall provide the following Special Services established in the Concession Contract with a hundred per cent discount (100%), whenever the User requests this complementary service to the Standard Service:  
Hatch mobilization (ISO Hatches)  
Re-bridging of containers (Holds via cranes)  
Shipping/loading and delivery via DPO/DOG (Additional) - container 20 and 40 foot  
Horizontal movement in the Multipurpose North Terminal  
Handling of Cargo per registry (with or without lockills)  
Radio energy  
Reefler inspection and monitoring  
Assembling and disassembling of clip system on reefers Generath

These Special Services shall be provided considering principles set forth in the Tariffs Regulation and Commercial Policy, and the Concession Contract, so APM TERMINALS CALLAO S.A. and the User may not bridge rules and practices that may alter competition of Terminal Services, or that implies abusive and inefficient behavior. For each reason, above detailed port services that be provided as per regular and reasonable operators that Foreign Trade demands.  
Description details of each service are included in Chapter VII of Services Summary of the Tariffs Regulation and Commercial Policy.

**RESERVE OF GUARANTEED BERTHING WINDOW**  
Space may be reserved for Vessel's docking provided that this has been previously arranged between APM TERMINALS CALLAO S.A. and the shipping lines as per terms and conditions set forth in the Operations Regulations and procedures from the Berthing Window Reservation for Regular Service Vessels, established with Clause 8.14 of the Concession Contract.

**APPLICATION OF TAX ON GENERAL SALES (IGV)**  
The rates and prices of standard and special services taxed at zero percent (0%) rate, which by version 4.0 of Tariff Scheme were listed as exempt from VAT, refer to those services according to the VAT Law considered as exports of services. Rate of 0% will apply as long as the User is considered under the category "International Cargo Carrier". Other than that the current rate of VAT amounting to 18% will apply.

**PAYMENT CONDITIONS**  
**Currency of Payment:** Tariff and prices in American Dollars (US\$) may be cancelled in Nuevos Soles (S/) according to the exchange rate indicated by Superintendencia de Bank, Insurance and AP (SBS) at the date of payment.  
**Form of Payment:** Payments may be through bank account transference, deposit or by check in the same bank that for this purpose will be assigned by APM TERMINALS CALLAO S.A.  
**Date of Payment:** Payments shall be done according to the following considerations:  
a) Standard Services - Import: Before the cargo is picked up from the Terminal.  
b) Standard Services - Export: when the appointed date is requested in order to enter the cargo to the Terminal for its shipment.  
c) Special Services - Import: When the appointed date is requested to pick up the cargo from the Terminal.  
d) Special Services - Export: At the moment the service is requested.  
e) In those services rendered as per specific contracts subscribed between APM TERMINALS CALLAO S.A. and a customer, payment conditions shall be executed according to the terms established in the Contract.

**OFFERS**  
**(1) SPECIAL OFFER FOR DRY CARGO CONTAINERS IN APM TERMINALS CALLAO'S TEMPORARY DEPOT**

Dear customers and users,  
APM Terminals Callao (APMTC) has set special offers for the containers processed as Temporary Depot (code 3014) that meet the requirements below, according to the type of operation. These offers include an extension of free storage period.

- 1. Extension of free days - dry cargo import**
  - Target group: Importers of dry cargo.
  - Segment: Importers who address dry cargo to APMTC's Temporary Depot.
  - Temporary offer: Importers who guarantee minimum 200 containers per year through the APMTC's Temporary Depot will be granted an extension of the operating area for 20 days (taking into account the 10 days including in the Integrated Service of Import Temporary Depot).
  - Effective from May 2, 2018 to May 1, 2019.
  - Requirements: Importers should provide the APMTC's commercial area with the projections for the next twelve months in order to determine the availability of space in the terminal. If at the end of the annual period the minimum volume required for this offer is not achieved, APMTC will charge the extra days following the ten days including in the service "Temporary Depot", according to the tariff list in force at the moment of verification.
  - This offer is subject to availability of space determined by APMTC.
- 2. Extension of free days - Dry cargo export**
  - Target group: Exporters of dry cargo.
  - Segment: Exporters who address dry cargo to APMTC's Temporary Depot.
  - Temporary offer: Exporters who guarantee an annual volume of more than 500, 3000, and 5500 containers using the APMTC's Temporary Depot will be granted an extension of the operating area (taking into account the 7 days including in the Integrated Service of Export Temporary Depot), according to the table below:
  - (i) > 500 containers = 3 extra free days
  - (ii) > 3,000 containers = 8 extra free days
  - (iii) > 5,500 containers = 13 extra free days
  - Effective from May 2, 2018 to May 1, 2019.
  - Requirements: Exporters should provide the APMTC's commercial area with the projections for the next twelve months in order to determine the availability of space in the terminal. If at the end of the annual period the minimum volume required for this offer is not achieved, APMTC will charge the extra days following the seven days including in the service "Temporary Depot", according to the tariff list in force at the moment of verification.
  - This offer is subject to availability of space determined by APMTC.

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Please visit our website: [www.apmterminals.com](http://www.apmterminals.com)