

**GENERAL PUBLIC TARIFF OF APM TERMINALS CALLAO S.A.**

GENERAL PUBLIC TARIFF OF APM TERMINALS CALLAO S.A.											v 11.4		
Item	Services description	Nature	Unit of charge	Tariff (USD)				Special tariff (USD)					
<b>SECTION I CONTAINERS</b>													
<b>Section 1.1 Standard Services to the Vessel - Services to the Vessel</b>													
1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LoA (m) x Hours	1.55	0%	Rate			1.34	0%	Rate		
1.1.2	<b>Loading and Unloading Containers - STS Gantry Cranes (n2 and n3)</b>												
1.1.2.1	Loading and Unloading Full 20 Foot Container with dry cargo		Per move	10.80	0%	Rate	194.10	34.94	10.80	0%	Rate		
1.1.2.2	Loading and Unloading Full 40 Foot Container with dry cargo		Per move	10.80	0%	Rate	294.10	52.94	10.80	0%	Rate		
1.1.2.3	Loading and Unloading Full 20 Foot Container with refrigerated cargo		Per move	10.80	0%	Rate	194.10	34.94					
1.1.2.4	Loading and Unloading Full 40 Foot Container with refrigerated cargo		Per move	10.80	0%	Rate	294.10	52.94					
1.1.2.5	Loading and Unloading Empty 20 Foot Container		Per move	151.10	0%	Rate			131.10	0%	Rate		
1.1.2.6	Loading and Unloading Empty 40 Foot Container		Per move	235.50	0%	Rate			193.70	0%	Rate		
1.1.2.7	Complete cycle 20 Foot Transhipment Container (full or empty) within the Terminal (n4)		Per complete cycle	184.00	0%	Rate			119.00	0%	Rate		
1.1.2.8	Complete cycle 40 Foot Transhipment Container (full or empty) within the Terminal (n4)		Per complete cycle	282.00	0%	Rate			176.00	0%	Rate		
1.1.3	<b>Loading and Unloading Containers - Without STS Gantry Cranes (n3 and n5)</b>												
1.1.3.1	Loading and Unloading Full 20 Foot Container with dry cargo		Per move	5.90	0%	Rate	176.40	31.75	5.90	0%	Rate		
1.1.3.2	Loading and Unloading Full 40 Foot Container with dry cargo		Per move	5.90	0%	Rate	268.10	48.26	5.90	0%	Rate		
1.1.3.3	Loading and Unloading Full 20 Foot Container with refrigerated cargo		Per move	5.90	0%	Rate	176.40	31.75					
1.1.3.4	Loading and Unloading Full 40 Foot Container with refrigerated cargo		Per move	5.90	0%	Rate	268.10	48.26					
1.1.3.5	Loading and Unloading Empty 20 Foot Container		Per move	125.00	0%	Rate			111.70	0%	Rate		
1.1.3.6	Loading and Unloading Empty 40 Foot Container		Per move	195.10	0%	Rate			166.20	0%	Rate		
1.1.3.7	Complete cycle 20 Foot Transhipment Container (full or empty) within the Terminal (n4)		Per complete cycle	147.00	0%	Rate			109.00	0%	Rate		
1.1.3.8	Complete cycle 40 Foot Transhipment Container (full or empty) within the Terminal (n4)		Per complete cycle	219.70	0%	Rate			163.00	0%	Rate		
<p>(n1): Including docking and undocking. The total length of the ship to be confirmed by the Ship's Particulars. The use of the berth as from the receipt of the first line of the vessel toward the bollard, to the undocking of the last line before vessel departure.</p> <p>(n2): This tariff is applicable to berths with STS gantry cranes.</p> <p>(n3): The containers whose dimensions are less than 20-foot containers will be charged with 20-foot container tariff. The containers whose dimensions are higher than 20-foot containers will be charged with 40-foot container tariff.</p> <p>(n4): Transshipment containers are those which arrive and are shipped in vessels that operate in the North Terminal. The tariff includes loading/unloading in both ships (complete transshipment cycle). It includes two days of operative area use, with the exception of containers with oversized cargo that are billed for use of operative area from day one, as it is a special service. Inter-terminals Transshipment containers are also involved according to described tariffs in this section (1.1.2.5, 1.1.2.6, 1.1.3.5, 1.1.3.6). In which tariff applies per move rather than per complete cycle. It also includes cabotage containers that are discharged in one ship and are loaded onboard another vessel calling at the North Terminal. Containers discharged in berths with STS gantry cranes and are then loaded in vessels at berths without STS gantry cranes (or viceversa) will be charged with section 1.1.2 tariff.</p> <p>(n5): This is applicable only in those berths which do not have STS gantry cranes and in those cases when loading/unloading operations of containers will be carried out without STS gantry cranes.</p>													
<b>Section 1.2 Special Services to the Vessel (n6)</b>													
1.2.1	<b>Hatches or Hold Lids (n7)</b>												
1.2.1.1	Movement of ISO hatches	Regulated	Per move	0.00	0%	Rate							
1.2.2	<b>Restow of containers (n8)</b>												
1.2.2.1	Restow same hold 20 foot standard container		Per container	0.00	0%	Rate							
1.2.2.2	Restow same hold 40 foot standard container		Per container	0.00	0%	Rate							
1.2.2.3	Restow via quay 20 foot standard container	Regulated	Per container	0.00	0%	Rate							
1.2.2.4	Restow via quay 40 foot standard container		Per container	0.00	0%	Rate							
1.2.3	<b>Increase of container productivity with Mobile Harbor Cranes (MHC)</b>												
1.2.3.1	Supply of MHC to increase productivity during loading/unloading container operations (price per shift or shift fraction) (n8)	Non Regulated	Per Crane/Shift	2,500.00	0%	Rate							
1.2.4	<b>Use of Operational Area - Import Empty Containers (except Transhipment)</b>												
1.2.4.1	48 hours (Free time included in Standard Service) (n9)	Regulated		Free									
1.2.4.2	Day 3 - 6 (Tariff per day)	Non Regulated	Per TEU/day	10.70	0%	Rate							
1.2.4.3	Day 7 (Price per day)	Non Regulated	Per TEU/day	37.50	0%	Rate							
1.2.4.4	Day 8 onwards (Price per day)	Non Regulated	Per TEU/day	16.10	0%	Rate							
1.2.5	<b>Use of Operational Area - Export Empty Containers (except Transhipment)</b>												
1.2.5.1	72 hours (Free time) (n10)	Regulated		Free									
1.2.5.2	Days 4 - 6 (Tariff per day)	Non Regulated	Per TEU/day	10.70	0%	Rate							
1.2.5.3	Day 7 (Price per day)	Non Regulated	Per TEU/day	37.50	0%	Rate							
1.2.5.4	Day 8 onwards (Price per day)	Non Regulated	Per TEU/day	16.10	0%	Rate							
1.2.6	<b>Use of Operational Area - Transhipment Full Containers</b>												
1.2.6.1	48 hours (Free time included in Standard Service) (n11)	Regulated		Free									
1.2.6.2	Day 3 - 4 (Price per day)	Non Regulated	Per TEU/day	17.10	0%	Rate							
1.2.6.3	Day 5 - 6 (Price per day)	Non Regulated	Per TEU/day	26.80	0%	Rate							
1.2.6.4	Day 7 onwards (Price per day)	Non Regulated	Per TEU/day	33.00	0%	Rate							
1.2.7	<b>Use of Operational Area - Transhipment Empty Containers</b>												
1.2.7.1	48 hours (Free time included in Standard Service) (n11)	Regulated		Free									
1.2.7.2	Day 3 - 4 (Price per day)	Non Regulated	Per TEU/day	17.10	0%	Rate							
1.2.7.3	Day 5 - 6 (Price per day)	Non Regulated	Per TEU/day	26.80	0%	Rate							
1.2.7.4	Day 7 onwards (Price per day)	Non Regulated	Per TEU/day	33.00	0%	Rate							
1.2.8	<b>Use of Operational Area for Empty pool - Empty containers (except Transhipment)</b>												
1.2.8.1	Use of operational area for empty containers from empty pool (n12)	Non Regulated	Per TEU			Per agreement							
1.2.9	<b>Special Container - empty and transhipment</b>												
1.2.9.1	Loading/unloading and delivery of non ISO/OOG (Additional) Container 20 and 40 foot (n7)	Regulated	Per container	0.00	0%	Rate							
1.2.9.2	Treatment of Hazardous cargo containers IMO class 1 (n13)		Per TEU	260.00	0%	Rate							
1.2.9.3	Treatment of hazardous cargo containers IMO class 5.2, class 6.2 and class 7 (n13)		Per TEU	260.00	0%	Rate							
1.2.9.4	Treatment of Hazardous cargo IMO 9 (n13)		Per TEU	120.00	0%	Rate							
1.2.9.5	Treatment of Hazardous cargo other IMO classes (n13)	Non Regulated	Per TEU	150.00	0%	Rate							
1.2.9.6	Supply of special equipment for handling 20' containers with oversized cargo in the container yard		Container-Move	169.00	0%	Rate							
1.2.9.7	Supply of special equipment for handling 40' containers with oversized cargo in the container yard		Container-Move	330.00	0%	Rate							
1.2.9.8	Containers with oversized cargo - use of operational area (n14)		Per container/day	25.00	0%	Rate							
1.2.9.9	High Cube Containers 96" (n14)		Per container	20.60	0%	Rate							
1.2.10	<b>Complementary Services to stevedoring/unstevedoring</b>												
1.2.10.1	Connection and disconnection service for reefer containers on-board vessels (n15)	Non Regulated	Per container-operation	9.00	0%	Rate							
1.2.11	<b>Transhipment Reefer Containers</b>												
1.2.11.1	Energy - container 20 and 40 foot (n6 n16)	Regulated	Per Container/hour	0.00	0%	Rate							
1.2.11.2	Inspection and monitoring - container 20 and 40 foot (n7 and n16)		Per Container/day	0.00	0%	Rate							
1.2.11.3	Energy - container 20 and 40 foot (n17)	Non Regulated	Per Container/day	75.00	0%	Rate							
1.2.11.4	Inspection and monitoring - container 20 and 40 foot (n17)	Non Regulated	Per event	27.20	0%	Rate							
1.2.12	<b>Restow Reefer Containers (n18)</b>												
1.2.12.1	Energy supply to re-stow reefer containers	Non Regulated	Per container	77.10	0%	Rate							
1.2.13	<b>Classification of a full container reefer - all traffic (n19)</b>												
1.2.13.1	Supply of gases N2 y CO2		Per container	503.30	90.59				480.00	86.40			
1.2.13.2	Supply of gases N2	Regulated	Per container	440.00	79.20				420.00	75.60			
1.2.13.3	Supply of gases CO2		Per container	105.00	18.90								
1.2.14	<b>Additional inspection of seals</b>												
1.2.14.1	Additional inspection or revision of seals (n20)	Non Regulated	Per seal	12.00	0%	Rate							
1.2.15	<b>Traction Service for Inter-terminal Transshipment Containers</b>												
1.2.15.1	Inter-terminal Transport of Transshipment Containers (n21)	Non Regulated	Per container	40.00	0%	Rate							
<p>(n6): All the other services applying to all types of vessels are available in section 7 of this Tariff Schedule.</p> <p>(n7): Applicable to all users that necessarily require the services, according to conditions established in the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A.</p> <p>(n8): Charge of this price is applicable whenever service is required by users and is aimed to increase productivity of loading/unloading container operations above productivity levels set forth in the Concession Agreement. This price is additional to standard service without gantry crane. In case productivity is increased by initiative of APM Terminals Callao S.A. and with no user request, productivity increase cost is under responsibility of APM Terminals Callao.</p> <p>(n9): Free time to run as from the end of complete discharge operation of the ship.</p> <p>(n10): 72 Free hours to run as from the period cargo is located in the Terminal yard for shipment. Storage time ends with vessel ETS sent to the users. For purposes of computation of storage free time storage and billable storage, it should be taken in consideration is the so-called "Billable ETP" that is published in the "Container Ship Programme" option on our website and defined in the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A.</p> <p>(n11): Free time to run as from the end of complete discharge operation of the vessel or from the moment the container is located in the Terminal yard for shipment. Free time does not apply to full transshipment containers with oversized cargo; that is, for this type of container, the use of operating area is billed from the first day.</p> <p>(n12): This is applicable to those containers from empty pool granted to shipping lines in accordance to corresponding agreement with APM Terminals Callao S.A. Price is independent from the number of storage days.</p> <p>(n13): In the event that a container carries several classes of IMO cargo, the higher price amount of IMO classes will be applicable as one sole charge. Price of subsection 1.2.9.5 does not apply for ammonium nitrate IMO Class 5.1, unless the user requires the service. Price of subsection 1.2.9.4 does not apply for containers of Fishmeal IMO Class 5.</p> <p>(n14): This service covers additional capacity of containers yard or stacks of empty containers (all traffic) and full transshipment containers, although in the case of containers with oversized cargo, the use of the area is billed from the first day (does not include free hours). In the case of high-cube containers the price is independent from the number of storage days at the Terminal.</p> <p>(n15): This price is applicable to all discharged or shipped containers through the Terminal including restow containers (via quay and in the same hold), that require such service. This is applicable for this operation, whether it is connection or disconnection.</p> <p>(n16): Tariff applicable until day 10th of storage (inclusive).</p> <p>(n17): Price applicable as from 11th day onwards.</p> <p>(n18): This is applicable to re-stow containers via quay, including inspection and monitoring if necessary. This is an one time payment to be applicable for total energy supply period provided to re-stow reefer containers.</p> <p>(n19): Includes activities necessary for the supply of nitrogen gas (N2) and/or carbon dioxide (CO2). It also includes, if necessary, the verification of possible leakage of air or gas from the container prior to the supply of gases.</p> <p>(n20): This is applicable to those cases in which there is a difference between seal information provided by APM Terminals Callao S.A. and information from the user, for additional services requested by the user. In the event APM Terminals Callao S.A. originates seal discrepancy no charge will be applicable. Not applicable as well for loading controls.</p> <p>(n21): Service that involves moving the container between port terminals from the North Terminal to the South Terminal and it is required to be shipped via the South Terminal and/or viceversa.</p>													

Section 1.3	Special Service of Use of Operational Area (Port Terminal) - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
<b>1.3.1</b>	<b>Use of Operational Area - Import Full Containers (except Transshipment) (n2)</b>						Free				
1.3.1.1	48 hours to import and/or discharge container (Free time included in Standard Service) (n2)	Regulated									
1.3.1.2	Day 3 - 6 (Tariff per day)	Non Regulated	Per TEU/day			40.00	7.20				
1.3.1.3	Day 7 (Price per day) container 20 and 40 foot		Per TEU			80.00	15.30				
1.3.1.4	Days: 8 - 10 (Price per day)		Per TEU/day			42.00	7.56				
1.3.1.5	Days: 11 - 20 (Price per day)		Per TEU/day			42.00	7.56				
1.3.1.6	Days: 21 - 28 (Price per day)		Per TEU/day			42.00	7.56				
1.3.1.7	Day 29 onwards (Price per day)	Per TEU/day			42.00	7.56					
<b>1.3.2</b>	<b>Use of Operational Area - Export Full Containers (except Transshipment) (n2)</b>						Free				
1.3.2.1	72 hours to export and/or loading container (Free time) (n2)	Regulated									
1.3.2.2	Days: 4 - 6 (Tariff per day)	Non Regulated	Per TEU/day			37.50	6.75				
1.3.2.3	Day 7 (Price per day) container 20 and 40 foot		Per TEU			85.00	15.30				
1.3.2.4	Days: 8 - 10 (Price per day)		Per TEU/day			42.00	7.56				
1.3.2.5	Days: 11 - 20 (Price per day)		Per TEU/day			42.00	7.56				
1.3.2.6	Days: 21 - 28 (Price per day)		Per TEU/day			42.00	7.56				
1.3.2.7	Day 29 onwards (Price per day)	Per TEU/day			42.00	7.56					

(n2) Tariffs and prices set forth in sub-section 1.3.1 and 1.3.2 are applicable to those containers that have been discharged/loaded via the North Terminal as per conditions established in the Concession Contract.  
(n3) Free time to run as from the end of complete cargo discharge operation of vessel. Calculation of use of operational area starts from the date and hour of complete cargo discharge from vessel and finishes when container is withdrawn from the yard. Free time does not apply to full transshipment containers with oversized cargo, that is, for type of container, the use of operating area is billed from the first day.  
(n4) Free time period is 12 hours which is calculated from the date the container is placed in the container yard for shipment. Calculation of use of operational area (storage) ends with vessel's Estimated Time of Berthing (ETB) to be communicated to users. For purposes of computation of storage free time storage and biltable storage, it should be taken in consideration the so-called "Biltable ETB" that is published in the "Container Ship Programme" option on our website and defined in the Tariffs Regulation and Commercial Policy of APM Terminals Calles S.A. Free time does not apply to full transshipment containers with oversized cargo, that is, for type of container, the use of operating area is billed from the first day.  
(n5) Price of section 1.4.2.3 is applicable to use of operational area from days 8 to 10 of Temporary Depot, price of section 1.4.2.4 is applicable for days 11 to 20, price of section 1.4.2.5 is applicable for days 21 to 28, and price of section 1.4.2.6 is applicable for days 29 onwards. For the other services, the sections 1.5.1, 1.5.3, 1.5.4 and 1.5.5 are applicable independently from the number of storage days.

Section 1.4	Temporary Depot Special Service - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
<b>1.4.1</b>	<b>Temporary Depot Integrated Service for dry import containers (n2)</b>										
1.4.1.1	20' Container - Includes use of area until the 10th day	Non Regulated	Per container			302.10	54.38				
1.4.1.2	40' Container - Includes use of area until the 10th day		Per container			399.60	71.93				
1.4.1.3	Use of area during days 11 - 20 (Price per day) (n2)		Per container			15.00	2.70				
1.4.1.4	Use of area during days 21 - 28 (Price per day) (n2)		Per TEU/day			20.00	3.60				
1.4.1.5	Use of area from 29th day onwards and other services (n2)		Per TEU/day			20.00	3.60				
<b>1.4.2</b>	<b>Temporary Depot Integrated Service for dry export containers (n2)</b>										
1.4.2.1	20' Container - Includes use of area until the 7th day	Non Regulated	Per container			243.10	43.76				
1.4.2.2	40' Container - Includes use of area until the 7th day		Per container			339.60	61.13				
1.4.2.3	Use of area days 8 - 10 (Price per day) (n2)		Per TEU/day			7.00	1.26				
1.4.2.4	Use of area days 11 - 20 (Price per day) (n2)		Per TEU/day			20.00	3.60				
1.4.2.5	Use of area during days 21 - 28 (Price per day) (n2)		Per TEU/day			20.00	3.60				
1.4.2.6	Use of area from 29th day onwards and other services (n2)	Per TEU/day			20.00	3.60					
<b>1.4.3</b>	<b>Temporary Depot Integrated service for refer import containers (n2)</b>										
1.4.3.1	20' Container - Includes use of area until the 7th day	Non Regulated	Per container			374.60	67.43				
1.4.3.2	40' Container - Includes use of area until the 7th day		Per container			463.30	84.43				
1.4.3.3	Use of area during days 8 - 10 (Price per day) (n2)		Per TEU/day			10.00	1.80				
1.4.3.4	Use of area from day 11 onwards and other services (n2)		Per TEU/day			10.00	1.80				
1.4.3.5	Use of area from day 8 onwards and other services (n2)		Per TEU/day			10.00	1.80				
<b>1.4.4</b>	<b>Temporary Depot Integrated service for refer export containers (n3)</b>										
1.4.4.1	20' Container - Includes use of area until the 7th day	Non Regulated	Per Container			341.60	61.49				
1.4.4.2	40' Container - Includes use of area until the 7th day		Per Container			411.50	74.07				
1.4.4.3	Use of area from day 8 onwards and other services (n2)		Per Container			10.00	1.80				
1.4.4.4	Use of area from day 11 onwards and other services (n2)		Per Container			10.00	1.80				
1.4.4.5	Use of area from day 8 onwards and other services (n2)		Per Container			10.00	1.80				

(n2) This shall be applicable whenever APM Terminals Calles S.A. has been nominated as Temporary Depot (2014). Service includes Cargo Portion of Standard Service, use of operational area until the 10th day, documentation revision, temporary depot documentation emission (volante), customs transmission. Calculation of use of operational area is from the date of complete cargo discharge of the vessel and finishes when the container is withdrawn from the container yard. First two days (48 hours) are free of charge and are included within the standard service.  
(n3) This shall be applicable whenever APM Terminals Calles S.A. has been nominated as Temporary Depot (2014). Service includes Cargo Portion of Standard Service, use of operational area until the 7th day, documentation revision, temporary depot documentation emission (volante), customs transmission. Use of operational area is calculated from the date the container is placed in the container yard until the Estimated Time of Berthing (ETB) of the vessel. For purposes of computation of storage free time storage and biltable storage, it should be taken in consideration the so-called "Biltable ETB" that is published in the "Container Ship Programme" option on our website and defined in the Tariffs Regulation and Commercial Policy of APM Terminals Calles S.A. First two days (48 hours) are free of charge and are included within standard service.  
(n4) Price of section 1.4.2.3 is applicable to use of operational area from days 8 to 10 of Temporary Depot, price of section 1.4.2.4 is applicable for days 11 to 20, price of section 1.4.2.5 is applicable for days 21 to 28, and price of section 1.4.2.6 is applicable for days 29 onwards. For the other services, the sections 1.5.1, 1.5.3, 1.5.4 and 1.5.5 are applicable independently from the number of storage days.  
(n5) Price of section 1.4.2.3 is applicable to use of operational area from days 8 to 10 of Temporary Depot, price of section 1.4.2.4 is applicable for days 11 to 20, price of section 1.4.2.5 is applicable for days 21 to 28, and price of section 1.4.2.6 is applicable for days 29 onwards. For the other services, the sections 1.5.1, 1.5.3, 1.5.4 and 1.5.5 are applicable independently from the number of storage days.

Section 1.4	Other Special Services for Containers (Port Terminal & Temporary Depot) - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
<b>1.5.1</b>	<b>Special Cargo</b>										
1.5.1.1	Treatment of Hazardous cargo containers IMO class 1 (n3)	Non Regulated	Per TEU			260.00	46.80				
1.5.1.2	Treatment of Hazardous cargo containers IMO class 2, class 6.2 and class 7 (n3)		Per TEU			260.00	46.80				
1.5.1.3	Treatment of Hazardous cargo IMO 9 (n3) and (n4)		Per TEU			150.00	27.00				
1.5.1.4	Treatment of Hazardous cargo other IMO classes (n3)		Per TEU			150.00	27.00				
1.5.1.5	Supply of special equipment for handling 20' containers with oversized cargo in the container yard		Container-Move			169.00	30.42				
1.5.1.6	Supply of special equipment for handling 40' containers with oversized cargo in the container yard	Container-Move			330.00	59.40					
1.5.1.7	Containers with oversized cargo - use of operational area (n3)	Per container/day			25.00	4.50					
1.5.1.8	High Cube Containers 96" (n5)	Container			20.60	3.71					
<b>1.5.2</b>	<b>Refrigerated Containers</b>										
1.5.2.1	Energy - 20' and 40' container (n3 and n37)	Regulated	Per container/hour			0.00	0.00				
1.5.2.2	Inspection and monitoring - 20' and 40' container (n36 and n37)	Per container/day			0.00	0.00					
1.5.2.3	Energy - 20' and 40' container (Price per day or fraction day) (n38)	Per container/day			12.00	2.16					
1.5.2.4	Inspection and monitoring - 20' and 40' container (n38)	Per event			27.20	4.90					
1.5.2.5	Pre-cooling empty container (n39)	Per Container			36.00	6.48					
1.5.2.6	Provision of cold antiseptics (n40)	Per Job/day			230.00	41.40					
1.5.2.7	Pre-cooling empty container (n39)	Per Container			36.00	6.48					
1.5.2.8	Assembly and disassembly of dip system on refer Generals (n38)	Regulated	Per complete cycle			0.00	0.00				
<b>1.5.3</b>	<b>Cargo Handling and horizontal movement operations</b>										
1.5.3.1	Additional Movement to Standard Service in the terminal as per request of the user or authorities (n36)	Per Container			0.00	0.00					
1.5.3.2	Cargo inspection with groups o gangs - 20' and 40' container (n36)	Per Container			0.00	0.00					
1.5.3.3	Cargo inspection with forklifts - 20' and 40' container (n36)	Per Container			0.00	0.00					
1.5.3.4	Consolidation/deconsolidation of containers with dry cargo (with forklift) (n36)	Per Container			176.00	31.68					
1.5.3.5	Consolidation/deconsolidation of containers with dry cargo (with crew or crew-forklift) (n36)	Per Container			200.00	36.00					
1.5.3.6	Consolidation/deconsolidation of containers with dry cargo (with coil handling forklift or another type of special forklift) (n36)	Per Container			230.00	41.40					
1.5.3.7	Consolidation/deconsolidation of containers with dry cargo (with forklift) including Gate In/Gate Out of empty container (n36)	Per Container			230.00	41.40					
1.5.3.8	Consolidation/deconsolidation of containers with dry cargo (with crew or crew-forklift) including Gate In/Gate Out of empty container (n36)	Per Container			250.00	45.00					
1.5.3.9	Consolidation/deconsolidation of containers with dry cargo (with coil handling forklift or another type of special forklift) including Gate In/Gate Out of empty container (n36)	Per Container			280.00	50.40					
1.5.3.10	Consolidation/deconsolidation of containers with refrigerated cargo	Per Container			660.00	118.80					
1.5.3.11	Consolidation/deconsolidation of containers with refrigerated cargo including Gate In/Gate Out of empty container	Per Container			869.00	156.42					
1.5.3.12	Consolidation/deconsolidation of containers with Mobile Harbours Cranes (Price per shift or fraction shift) (n41)	Per shift			125.00	22.50					
1.5.3.13	Partial consolidation/deconsolidation of containers with oversized cargo	Per Container			100.00	18.00					
1.5.3.14	Depalleting/palletizing (removal of straps and/or strapping) (n42)	Per Pallet			10.00	1.80					
<b>1.5.4</b>	<b>Other Services</b>										
1.5.4.1	Breakdown in per instructions of freight forward agent (n43)	Per Bill			23.00	4.14					
1.5.4.2	Bill of lading breakdown (n43)	Per breakdown			23.00	4.14					
1.5.4.3	Sweeping of empty container	Per container			6.00	1.08					
1.5.4.4	Simple cleaning of container	Per container			60.00	10.80					
1.5.4.5	Chemical cleaning of container	Per container			48.00	8.64					
1.5.4.6	Container repair	Per Activity			Per quote						
1.5.4.7	Seal placement services	Per seal			12.00	2.16					
1.5.4.8	Additional inspection or revision of seals (n20)	Per seal			9.00	1.62					
1.5.4.9	Labels Placing or Removal Services (n44)	Per container			90.00	16.20					
1.5.4.10	Additional switches (n45)	Per container									
<b>1.5.5</b>	<b>Depot for Empty Containers</b>										
1.5.5.1	Gate In (n46)	Non Regulated	Per container			240.00	43.20				
1.5.5.2	Gate Out (n46)	Per container			170.00	30.60					

(n33) In the event that a container carries several classes of IMO cargo, the higher price amount of IMO classes will be applicable as one sole charge. Price of service (subsection 1.5.1.4) does not apply for ammonium nitrate IMO Class 5.1, unless the user requires the service.  
(n34) The price of this service (subsection 1.5.1.3) does not apply for Fishmeal - IMO Class 9 previously declared as such in the Container Amendment List (CAL) for shipping as per procedures.  
(n35) This service covers additional capacity of container yard or stacks of full containers (except transshipment). In the case of high-cube containers the price is independent from the number of storage days at the Terminal and it is not applicable for containers of Temporary Depot service (section 1.4 services). In the case of containers with oversized cargo, the use of area is billed from the first day (does not include free time).  
(n36) Applicable to all users that necessarily require the services, according to conditions established in the Tariffs Regulation and Commercial Policy of APM Terminals Calles S.A.  
(n37) This is applicable until the day of storage also. This tariff is applicable to all containers that are loaded or discharged via the Multipurpose North Terminal, except for transshipment and re-stow containers.  
(n38) This tariff is applicable to containers for Port Terminal services that have not been reported Temporary Depot. Whenever APMT is reported as Temporary Depot, price is applicable from day 8th onwards.  
(n39) This service refers to connecting / disconnecting the empty referer container and supplying energy to said container, in order to adjust it to the cold temperature required by the customer prior to placing the fresh or refrigerated merchandise inside the empty referer container; it also includes monitoring and inspection throughout the period in which the merchandise remains in the pre-cooled container. This service is a price (not regulated) when the pre-cooled empty container is assigned to serve all those goods that come from (or will move towards) a container unattended or loaded by the Port Terminal (section 1.5.2.5). In those cases that the merchandise was unattended or loaded as break bulk cargo (from fish and others) the regulated service tariff (section 1.5.2.7).  
(n40) Price applicable to use of Mobile Harbour Cranes per a period of 4 hours. For deconsolidations, service also includes the separation of the cargo that is located inside the container (flat rack or another) and placing the cargo on the truck or unit assigned by the consignee (or representative). In the event of consolidations, it implies the reception of the cargo from trucks or the transport unit of the consignee (or representative) and the consolidation of the cargo in its placement inside the container (flat rack or another). This is subject to Mobile Harbour Cranes availability.  
(n41) Price applicable to all users who demand the service in cases where the loose break bulk cargo is placed on (or removed from) a pallet that will then be consolidated within (or previously will be deconsolidated from) a container. Includes the provision of straps or similar for the assembly of pallets. It does not apply to inspection cases (either prior, by red channel or requested by BOE personnel).  
(n42) It is charged to each breakdown bill, mother bill, son or BL, separately.  
(n43) Respective labels shall be placed according to cargo classification as per IMDG code for export operations. For import operations, placing of label shall take place whenever a discharged container does not have a label or corresponding label in such case, removal of labels will take place. Label removal shall also take place when containers are returned for their reutilization or in those cases when these do not correspond to IMDG code, for placing the correct label instead.  
(n44) Weighing of containers shall be executed at the facilities of the North Terminal as per request of the user (cargo owner or consignee) or the authorities. The charge of this service is applicable for containers that suffered no modification (from physical inspection or other reason), and which additional weighing result does not vary more than 3% of registered weight from standard service weighing.  
(n45) This service shall not be applicable for shipping, unloading or transshipment services for empty containers set forth in Section 1.1.2 and 1.1.3 of current Tariff Schedule.

Section 2	BREAK BULK CARGO SERVICES	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
<b>2.1</b>	<b>Standard Service to the Vessel - Services to the Vessel</b>										
2.1.1	Standard Service to the Vessel - Services to the Vessel	Regulated	Total Lo (m) x Hours	1.55	0% Rate			1.34	Tasa 0%		
2.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)										
2.1.2	Standard Service to Break Bulk Cargo	Regulated	Per Ton	2.50	0% Rate	14.90	2.68	2.50	0% Rate	13.40	2.4

(n52) For the other services, tariffs and prices of sections from 2.5.2 to 2.5.4 are applicable independently from the number of storage days of break bulk cargo in the Terminal and regardless of the temporary deposit services chosen (either from section 2.4.1.1 or 2.4.1.4).

Section 2.5	Other Special Services to Break Bulk Cargo (Port Terminal & Temporary Depot) - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IOV)	Cargo (Tariff)	Cargo (IOV)	Vessel (Tariff)	Vessel (IOV)	Cargo (Tariff)	Cargo (IOV)
2.5.1	<b>Use of Simple Depot - All traffic (n51)</b> Days: 1 - 30 (Price per month or fraction month)	Non Regulated	Per m2			11.00	1.98				
2.5.2	<b>Special Cargo</b>										
2.5.2.1	Loading/Unloading of project cargo without mobile harbor crane (n54)	Regulated	Per ton or m3			32.00	5.76			29.80	5.36
2.5.2.2	Loading/Unloading of project cargo with mobile harbor crane (n54)	Regulated	Per ton or m3			44.60	8.03			41.20	7.42
2.5.2.3	Special treatment to hazardous cargo using equipment and additional personnel - direct treatment (n55)	Regulated	Per ton			19.40	3.49				
2.5.2.4	Special treatment to hazardous cargo using equipment and additional personnel - indirect treatment (n55)	Regulated	Per ton			23.40	4.21				
2.5.3	<b>Cargo Handling and horizontal movement operations</b>										
2.5.3.1	Additional Movement as per request of the user or competent authority	Non Regulated	Per ton			4.00	0.72				
2.5.3.2	Handling for registry of break bulk cargo (n56)	Non Regulated	Per ton			4.00	0.72				
2.5.3.3	Deconsolidation/Consolidation of break bulk cargo with MAFIs (n57)	Non Regulated	Per MAFI			281.00	50.58				
2.5.3.4	Deconsolidation/Consolidation of Break Bulk cargo in MAFI's with Mobile Harbour Cranes (Price per shift or fraction shift) (n58)	Non Regulated	Per Shift			1,250.00	225.00				
2.5.3.5	Deconsolidation/Consolidation of MAFIs (n59)	Non Regulated	Per MAFI	83.00	14.94						
2.5.3.6	Bagging or racking of goods in sacks or big bags (60)	Non Regulated	Per ton			20.00	3.60				
2.5.4	<b>Other services</b>										
2.5.4.1	Additional weighing (This does not include extra movement)	Non Regulated	Per truck			21.00	3.78				

(n53) This service refers to receiving Break Bulk cargo, placing it in a designated area and storing it for a period agreed by the exporter or importer and APM Terminals Callao S.A. This is applicable for Break Bulk cargo that will be finally shipped as another type of cargo (in containers mainly) or for another cargo that has been unloaded in container and is then stored as Break Bulk. Standard service shall not be provided to Break Bulk cargo in this case. Tariff for this service is applicable as Simple Depot only. Space is subject to availability.  
(n54) This is applicable to all cargo that cannot be transferred by its own means, weighing over 35 tons or being over 50 m3 per unit. The unit of charge shall be applicable to the larger measure between tonnage and dimension in m3. Tariff shall be charged to the shipping line or cargo consignee according to the maritime shipping contract.  
(n55) Tariff corresponds to loading and unloading operations of hazardous break bulk cargo (HBC) whenever additional equipment and/or personnel is to be provided as per Port Authority regulation or upon request of the user. Tariffs of sections 2.5.2.3 and 2.5.2.4 include Standard Service to break bulk cargo. If additional equipment and personnel are not to be provided, then Standard Service tariff to break bulk cargo shall be applicable. Under direct treatment, import hazardous cargo is to be delivered to the user in the berth (next to the ship) immediately after being discharged. Under indirect treatment, import hazardous cargo is delivered to the user at the storage area.  
(n56) This refers to handling of cargo using forklifts and/or cranes for the registry or inspection of cargo. This service shall be provided upon request of the user (cargo owner or consignee) or the authorities.  
(n57) Price is applicable for special treatment to break bulk cargo in the storage yard in order to separate/dispatch/unload or place/load break bulk cargo from metallic platforms (called MAFI trailers). This is invoiced to the cargo consignee.  
(n58) Service includes the use of Mobile Harbour Cranes, for special treatment of Break Bulk cargo at the operational area, for the period of four (04) hours in order to separate/unload/discharge and place/load break bulk cargo from metallic platforms (Referred to as MAFI trailer). Price is invoiced to the Cargo Consignee, being applicable in those cases where Mobile Harbour Cranes are required for less than four-hour (4) periods. This is subject to Mobile Harbour Cranes' availability.  
(n59) This is applicable for assembly/placing or disassembly/separating of MAFIs for its delivery to the shipping line. This is invoiced to shipping lines.  
(n60) Price applicable in case of solid bulk cargo stacking on sacks or big bags. This price is also applicable when the load is transferred from a bag in poor condition onto a new bag. In both cases (bagging or racking) the service may be provided in the warehouse of the ship, dock or storage area. The minimum price to charge is USD 20.

Section 3	Standard Service	Nature	Unit of charge	Vessel (Tariff)	Vessel (IOV)	Cargo (Tariff)	Cargo (IOV)	Vessel (Tariff)	Vessel (IOV)	Cargo (Tariff)	Cargo (IOV)
3.1	<b>Standard Service to the Vessel - Services to the Vessel</b>										
3.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LoA (m) x Hours	1.55	0% Rate			1.34	Tasa 0%		
3.1.2	<b>Standard Service to Ro-Ro Cargo</b>										
3.1.2.1	Loading or Unloading of Ro-Ro Cargo (n61)	Regulated	Per ton	3.50	0% Rate	44.10	7.94	3.50	0% Rate	42.80	7.70
(n61) Vessel portion of this tariff will be charged to the Shipping line (or representative), unless maritime shipping contract indicates otherwise. If vessel portion of this tariff is charged to the cargo consignee, then IOV (IVA) shall be applicable to this tariff.											
3.2	<b>Special Services - Services to the Vessel</b>										
3.2.1	<b>Re-stow of Ro-Ro cargo</b>										
3.2.1.1	Re-stow via wharf	Regulated	Per ton	52.80	0% Rate			50.30	Tasa 0%		
3.2.1.2	Re-stow via quay (n62)	Regulated	Per ton	102.90	0% Rate			99.00	Tasa 0%		
3.2.2	<b>Transhipment of Ro-Ro cargo</b>										
3.2.2.1	Transhipment of Ro-Ro cargo - Complete cycle (n63)	Non Regulated	Per ton	72.80	0% Rate						
3.2.3	<b>Use of Operational Area - Transhipment (n64)</b>										
3.2.3.1	Days: 1 - 3 (Tempo libre - included in the special service ro-ro cargo transhipment)	Free									
3.2.3.2	Days: 4 - 10 (Price for total period or fraction period)	Per ton		45.80	Tasa 0%						
3.2.3.3	Days: 11 - onwards (Price per day or fraction day)	Per ton/day		20.00	Tasa 0%						
(n62) This is applicable to the cargo that is re-stowed in the same hold (level) or in another hold (level) of the vessel which in both cases cargo requires to be temporarily transferred to the quay. (n63) Price of service includes 3 free days of storage which applies after completion of cargo discharge operation of the vessel. (n64) Prices of this section are applicable to all types of vehicles and machinery.											
3.3	<b>Special Service Use of Operational Area (Port Terminal) - Services to the Cargo</b>										
3.3.1	<b>Use of Operational Area - All traffic (except transhipment) (n64)</b>										
3.3.1.1	Days: 1 - 3 (Free time - included in Standard Service)	Regulated				Free					
3.3.1.2	Days: 4 - 10 (Price for total period or fraction period)	Per ton				90.00	16.20				
3.3.1.3	Days: 11 - onwards (Price per day or fraction day)	Per ton/day				20.00	3.60				
3.4	<b>Special Service of Temporary Depot - Services to the Cargo</b>										
3.4.1	<b>Temporary Depot Integrated Service - All traffic (n65)</b>										
3.4.1.1	Ro-Ro cargo in general - Includes use of operational area until day 10	Non Regulated	Per ton			120.00	21.60				
3.4.1.2	Use of operational area from day 11 onwards (Price per day or fraction day)	Non Regulated	Per ton/day			10.00	1.80				
3.4.1.3	Other services (n66)										
(n65) This is applicable whenever APM Terminals Callao S.A. is appointed as Temporary Depot (code 3014) after cargo has been previously coordinated and accepted by AFMTC (Subject to space availability). It includes the Standard Service cargo portion, use of operational area until day 10, temporary depot documentation emission (volante) and transmission to Customs. First three calendar days are free of charge and are part of the Standard Service. Prices of this section are applicable to all types of vehicles and machinery. (n66) Prices of section 3.3 apply to other services of Temporary Depot, independently from the number of storage days of RoRo cargo.											

Section 3.5	Other Special Services to Ro-Ro Cargo (Port Terminal & Temporary Depot) - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IOV)	Cargo (Tariff)	Cargo (IOV)	Vessel (Tariff)	Vessel (IOV)	Cargo (Tariff)	Cargo (IOV)
3.5.1	<b>Handling Services in Storage area</b>										
3.5.1.1	Handling for registry of Ro-Ro cargo (n67)	Non Regulated	Per ton			11.00	1.98				
3.5.1.2	Extra movement of Ro-Ro cargo (n68)	Non Regulated	Per ton			2.50	0.45				
3.5.2	<b>Deconsolidation/Consolidation</b>										
3.5.2.1	Deconsolidation/Consolidation of Ro-Ro cargo with MAFIs (n69)	Non Regulated	Per MAFI			281.00	50.58				
3.5.2.2	Deconsolidation/Consolidation of Ro-Ro cargo on MAFI's with Mobile Harbour Cranes (Price per shift or fraction shift) (n70)	Non Regulated	Per Shift			1,250.00	225.00				
3.5.2.3	Deconsolidation/Consolidation of MAFIs (n69)	Non Regulated	Per MAFI	83.00	14.94						
(n67) This refers to handling of cargo using gangs and/or equipment for the registry or inspection of the cargo, as per request of the user, (cargo owner or consignee) or authorities. (n68) Additional movement of Ro-Ro cargo between two points within the Multipurpose North Terminal facilities which is not included in the Standard Service, and upon request of the user, (cargo owner or consignee) or competent authority. (n69) This is applicable for special treatment to Ro-Ro cargo in the storage area in order to separate/dispatch/unload or place/load RoRo cargo from metallic platforms (called MAFI trailers). This is invoiced to the cargo consignee. (n70) Service includes the use of Mobile Harbour Cranes, for special treatment of Ro-Ro cargo at the operational area, for the period of four (04) hours in order to separate/unload/discharge and place/load Ro-Ro cargo from metallic platforms (Referred to as MAFI trailer). Price is invoiced to the Cargo Consignee, being applicable in those cases where Mobile Harbour Cranes are required for less than four-hour (4) periods. This is subject to Mobile Harbour Cranes' availability.											

Section 4	Standard Service	Nature	Unit of charge	Vessel (Tariff)	Vessel (IOV)	Cargo (Tariff)	Cargo (IOV)	Vessel (Tariff)	Vessel (IOV)	Cargo (Tariff)	Cargo (IOV)
4.1	<b>Standard Service to the Vessel - Services to the Vessel</b>										
4.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LoA (m) x Hours	1.55	0% Rate			1.34	Tasa 0%		
4.1.2	<b>Standard Service to Solid Bulk Cargo - Services to the Cargo</b>										
4.1.2.1	Loading or Unloading of Solid Bulk	Regulated	Per ton			8.08	1.45			7.20	1.30
4.2	<b>Special Services - Services to the Vessel</b>										
4.2.1	<b>Hatches or Hold Lids (n6)</b>										
4.2.1.1	Movement of ISO hatches	Regulated	Per move	0.00	0% Rate						
4.3	<b>Special Services - Services to the Cargo</b>										
4.3.1	<b>Removal/replacement of artificial separation in vessel's hold</b>										
4.3.1.1	Remove of artificial separation in vessel's hold	Regulated	Per operation			1,950.00	351.00				
4.3.2	<b>Use of Operational Area - All traffic</b>										
4.3.2.1	Days: 1 - 5 (Free time - included in Standard Service) (n71)	Regulated				Free					
4.3.2.2	Days: 6 - 15 (Price for whole period or fraction period)	Per ton				2.90	0.52				
4.3.2.3	Days: 16 - 30 (Price for whole period or fraction period)	Per ton				4.00	0.72				
4.3.2.4	Days: 31 - onwards (Price per day or fraction day)	Per ton/day				0.40	0.07				
4.3.3	<b>Other services</b>										
4.3.3.1	Additional weighing (Extra movement is not included) (n72)	Non Regulated	Per truck			21.00	3.78				
(n71) Free days are given to goods which use absorbing liners and slits. (n72) This service shall be provided within facilities of Multipurpose North Terminal as per request of user or authorities. (Extra) movement of solid bulk cargo is requested from the stacking area to the Gates area. Such service does not include extra movement service.											

Section 5	Standard Service	Nature	Unit of charge	Vessel (Tariff)	Vessel (IOV)	Cargo (Tariff)	Cargo (IOV)	Vessel (Tariff)	Vessel (IOV)	Cargo (Tariff)	Cargo (IOV)
5.1	<b>Standard Service to the Vessel - Services to the Vessel</b>										
5.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LoA (m) x Hours	1.55	0% Rate			1.34	Tasa 0%		
5.1.2	<b>Standard Service to Liquid Bulk Cargo - Services to the Cargo</b>										
5.1.2.1	Loading or Unloading of Liquid Bulk	Regulated	Per ton			4.61	0.83				
5.2	<b>Special Services - Services to the Cargo</b>										
5.2.1	<b>Use of Contention Barriers (Tariff per day or fraction day) (n73)</b>										
5.2.1.1	Use of Contention Barriers during loading and unloading operations of hazardous substances and/or goods such as hydrocarbons and other liquid bulk. Service includes placing and unloading contention barriers as well as cleaning and drying of contention barriers. Tariff of this service during loading/unloading operations of hazardous liquid bulk shall be applicable to the cargo consignee, unless otherwise detailed in the maritime shipping contract.	Regulated	Per day			1,600.00	288.00			1,500.00	270.00
(n73) This is applicable for the use of contention barriers during loading and unloading operations of hazardous substances and/or goods such as hydrocarbons and other liquid bulk. Service includes placing and unloading contention barriers as well as cleaning and drying of contention barriers. Tariff of this service during loading/unloading operations of hazardous liquid bulk shall be applicable to the cargo consignee, unless otherwise detailed in the maritime shipping contract.											

Section 6	Standard Service	Nature	Unit of charge	Vessel (Tariff)	Vessel (IOV)	Cargo (Tariff)	Cargo (IOV)	Vessel (Tariff)	Vessel (IOV)	Cargo (Tariff)	Cargo (IOV)
6.1	<b>Standard Service to the Vessel - Services to the Vessel</b>										
6.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LoA (m) x Hours	1.55	0.28						
6.1.2	<b>Standard Service per Passenger</b>										
6.1.2.1	Standard Service per Passenger (n74)	Regulated	Per Passenger			18.15	3.27				
(n74) It applies to every passenger embarked or disembarked, if the same passenger disembarks and disembarks (on the same or different vessel) the tariff is applied each time. Children under 12 years old and crew members are not subject to charge.											

Section 7	Special Services - Services to the Vessel	Nature	Unit of charge	Vessel (Tariff)	Vessel (IOV)	Cargo (Tariff)	Cargo (IOV)	Vessel (Tariff)	Vessel (IOV)	Cargo (Tariff)	Cargo (IOV)
7.1	<b>Use of Contention Barriers (Tariff per hour or fraction hour) (n76)</b>										
7.1.1	Use of Contention Barriers (Tariff per hour or fraction hour) (n76)	Regulated	Per dia	1,600.00	288.00			1,500.00	270.00		
7.1.2	<b>Hold Cleaning (n77)</b>										
7.1.2.1	Vessel Hold's cleaning (price per gang-whit or fraction) (n78)	Regulated	Per gang/Shift	510.00	91.80						
7.1.2.2	Unloading of non-hazardous solid waste (price per M3 or fraction) (n79)	Non Regulated	Per M3	255.00	45.90						
7.1.2.3	Unloading of hazardous solid waste (price per M3 or fraction) (n80)	Non Regulated	Per M3	400.00	72.00						
7.1.3	<b>Sludge Management</b>										
7.1.3.1	City Waste Management (n81)	Non Regulated	Per truck	1,326.00	238.68						
7.1.3.2	Unloading of solid waste (price per M3 or fraction) (n82)	Non Regulated	Per M3	357.00	64.26						
7.1.3.3	Management of non-Hazardous solid waste - non recoverables (price per M3 o fraction) (n83)	Non Regulated	Per M4	357.00	64.26						
7.1.3.4	Management of Hazardous solid waste (price per M3 or fraction) (n84)	Non Regulated	Per M3	500.00	90.00						
7.1.4	<b>Other services</b>										
7.1.4.1	Water supply (n85)	Non Regulated	Per ton	10.20	1.84						
7.1.4.2	Phone service	Non Regulated	Per activity								
(n75) Services applicable to all type of vessels. (n76) This is applicable for the use of contention barriers during loading and unloading operations of hazardous substances and/or goods such as hydrocarbons and other liquid bulk. Service includes placing and unloading contention barriers as well as cleaning and drying service. Tariff for contention barriers shall be applicable to the shipping line or its representative. (n77) This service will apply to users named "clients of ordinary services" which refers to loading or discharge operations per vessel call, and in case of discharge and loading operations of compatible goods per vessel call. Service shall not be applicable to discharging and loading operations of incompatible goods of same vessel call. In other words, discharging cargo not compatible with products to be loaded. This includes vessel hold cleaning service (price of section 7.1.2.1 of Tariff Rates) and unloading of solid waste (price of section 7.1.2.2 and/or 7.1.2.3), as result of cleaning process, and it does not include washing of holds. (n78) This service refers to picking up solid waste unloaded the vessel such as materials from lashing/unlashing (wood, cardboard and others) as well as other authorized solid waste (waste of shipped or unloaded cargo, etc.) (n79) This refers to unloading solid waste onboard the vessel such as materials from lashing/unlashing (wood, cardboard and others) as well as other authorized solid waste (waste of shipped or unloaded cargo, etc.) not classified as dangerous. Service includes temporary store in the terminal facility if necessary, as well as final waste disposal. Minimum invoice shall be USD 255. (n80) This refers to unloading hazardous solid waste onboard the vessel from the cleaning of the ship's holds and final disposal of wastes from vessel. Minimum invoice shall be USD 400. (n81) Price of this service includes											

SECTION 8 COMMERCIAL POLICIES (n86)											
Section 8.1	Cancellation of loading	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
<b>8.1.1</b>	<b>Cancellation of container loading and withdraw of container (n87)</b>										
8.1.1.1	20' Container	Non Regulated	Per container			217.00	39.06				
8.1.1.2	40' Container		Per container			272.00	48.96				
<b>8.1.2</b>	<b>Cancellation of break bulk and ro-ro cargo loading (n88)</b>										

(n86): For further details on the scope and conditions of applicable discounts, offers and promotions, see Charter V of Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A. published on website: [www.apmterminals-callao.com.pe](http://www.apmterminals-callao.com.pe)

(n87): This is applicable whenever the user (consignee, representative or shipping line) withdraws a container after cancelling container loading. Price covers resource costs involved in standard service cancellation and container withdrawal. In this case standard service tariff shall not be applicable. It applies for full containers. Tariffs of section 1.3 (use of operating area) are applied if the container stays more than 48 hours.

(n88): This is applicable whenever the user (consignee, representative or shipping line) withdraws the cargo that has not been shipped due to overbooking, stack weight, slow limitations, change of vessel, among others. Standard service (cargo portion) shall be charged as well as the use of operating area (Port Terminal). For use of operating area, the tariffs stated in section 2.3.1 and 3.3.1 shall be applicable if break bulk and ro-ro cargo stay longer than the free time granted by the standard service to these kinds of cargo.

SECTION 8.2 Berthing window reservation											
Section 8.2	Contracting of berth window reservation for vessels	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
8.2.1	Contracting of guaranteed berth window reservation for regular traffic vessels with ro-ro cargo	Non Regulated	by vessel landfall	10,000.00	1,800.00						

### SECTION 9 SURCHARGES (n89)

SECTION 9.1 General surcharges					
Section 9.1	Unit of charge	USD (\$)	IGV	Total	
<b>9.1.1</b>	<b>Certificates and receipts</b>				
9.1.1.1	New receipt printing	Per receipt	10.00	1.80	11.80
9.1.1.2	Issue of weight certificate	Per document	5.00	0.90	5.90
9.1.1.3	Issue of copy of weighing ticket and/or tally note	Per document	5.00	0.90	5.90
9.1.1.4	Letter of amendment and/or sending new details to SUNAT	Per document or new transmission	20.00	3.60	23.60
9.1.1.5	New collection settlement (n90)	Per document	8.00	1.44	9.44
<b>9.1.2</b>	<b>Returned checks and default (n91)</b>				

(n89): For further information and scope, refer to Charter V, section 5.6 of the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A. published on website: [www.apmterminals-callao.com.pe](http://www.apmterminals-callao.com.pe)

(n90): This applies when a collection settlement is generated more than once by the user.

(n91): Surcharges not subject to IGV. See section 5.6 of the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A.

SECTION 9.2 Surcharges applicable to the Vessel					
Section 9.2	Unit of charge	USD (\$)	IGV	Total	
<b>9.2.1</b>	<b>Surcharges for non-use or non-release</b>				
9.2.1.1	Offset for not used crew (n92)	Per crew/hour	162.00	29.16	191.16
9.2.1.2	No release of berth	Per hour	600.00	Not subject to IGV	600.00
<b>9.2.2</b>	<b>Liquid Spill Management Surcharges</b>				
9.2.2.1	Liquid spill management (n93)	Per case		Subject to price quote	

(n92): The unit of charge applies to every not used crew/hour or crewfraction of an hour.

(n93): This applies when liquids are spilled on the water area or quay of the Multipurpose North Terminal due to user's responsibility. It includes removing and/or collecting and final disposal of the substances, in accordance with current regulations. This surcharge will apply only when APMT carries out the spill remediation.

SECTION 9.3 Surcharges applicable to the Cargo					
Section 9.3	Unit of charge	USD (\$)	IGV	Total	
<b>9.3.1</b>	<b>Change of status</b>				
9.3.1.1	Change of container status	Per container	48.90	8.80	57.70
9.3.1.2	Change of non-containerized cargo status	Per B/L	108.60	19.55	128.15
<b>9.3.2</b>	<b>Late arrival</b>				
9.3.2.1	Late arrival of containers	Per container	150.00	27.00	177.00
9.3.2.2	Late arrival of break bulk cargo	Per ton	2.40	0.43	2.83
9.3.2.3	Late arrival of Ro-ro cargo	Per unit	150.00	27.00	177.00
9.3.2.4	Late arrival of solid bulk cargo	Per unit	1.50	0.27	1.77
9.3.2.5	Late arrival of liquid bulk cargo (n94)	Per unit	1.00	0.18	1.18
<b>9.3.3</b>	<b>Late submission</b>				
9.3.3.1	Late submission of shipping documents of containers (n95)	Per DAM	80.00	14.40	94.40
<b>9.3.4</b>	<b>Missing, cancelling or rescheduling appointments (n96)</b>				
9.3.4.1	Missing an appointment (n97)	Per appointment	15.00	2.70	17.70
9.3.4.2	Cancelling or rescheduling an appointment (n98)	Per appointment	10.00	1.80	11.80
<b>9.3.5</b>	<b>Rescheduling services</b>				
9.3.5.1	Rescheduling movement for containers (n99)	Per container	100.00	18.00	118.00
<b>9.3.6</b>	<b>Other surcharges to the Cargo</b>				
9.3.6.1	Bulk cargo re-delivery to truck (n100)	Per truck	225.00	40.50	265.50
9.3.6.2	Liquid spill management (n93)	Per case		Per cotización	

(n94): This applies only to shipping through tanker trucks.

(n95): This applies only to the document submission of containers that are taken into the Temporary Depot (2014) out of the cut off set by APM TERMINALS CALLAO S.A.

(n96): Appointments will last one (01) hour.

(n97): Missing an appointment means a user does not attend within the period granted by APM TERMINALS CALLAO S.A. and also when the user tries to cancel or reschedule its appointment during the period between one hour and one minute before the appointment.

(n98): The cancellation surcharge applies when the user cancels the appointment within eight and one hours before the start of the appointment. The rescheduling surcharge applies when the user reschedules the appointment within eight and one hours before the start of the first appointment. No cancellation or rescheduling surcharge will be charged if the user does it eight (08) hours before the appointment.

(n99): The surcharge applies when the customer or its representative, after failing to attend or cancelling a scheduled and approved container movement service (related to an inspection, consolidation/deconsolidation or other service), requests the rescheduling of such service. The user requests rescheduling when he does not show up for the service within the scheduled time or when he cancels the service outside the deadlines established in the Operating Regulations. Note that, according to the Operations Regulations, the deadline to cancel a mobilization service is before 6 p.m. on the same day the mobilization request is submitted. This surcharge applies for each rescheduling requested (if the user request two reschedulings for the same container the user will be charged twice the surcharge). Examples of services that require container mobilization: customs inspection (by red channel), SENASA, BOE, loading control, inventory, consolidation/deconsolidation, among others.

(n100): This applies when solid cargo falls to the ground while unloading it from silos to truck or from hopper to truck due to driver's or truck's inefficiency (e.g. not closing truck's door properly). It includes slab cleaning and bulk cargo re-delivery to truck. Surcharge will be charged to the user (consignee, customs agent, or others).

### COMMERCIAL POLICIES

#### DISCOUNTS, OFFERS AND PROMOTIONS

Discounts, offers and promotions are commonly accepted practices that answer to compensatory circumstances which shall be determined by APM TERMINALS CALLAO S.A. in compliance with the principle of non-discrimination, equality, neutrality, prohibition of price transference and free election.

In this regard, APM TERMINALS CALLAO S.A. shall generally establish the following commercial practices of discounts, offers and promotions:

#### Discounts

Discounts shall be effective during the period established by APM TERMINALS CALLAO S.A. User shall consider the possibility that discounts may not be renewed.

#### Promotions and/or temporary offers

APM TERMINALS CALLAO S.A. may temporarily provide, as part of its commercial policy, offers and/or promotions, as long as permanent equivalent conditions remain.

For cases foreseen in Section 5.1.1 and 5.1.2 of Tariffs Regulation and Commercial Policy, APM TERMINALS CALLAO S.A. shall publish on its website the effective term for temporary discounts, promotions and/or offers with details for the acknowledgment of users.

APM TERMINALS CALLAO S.A. shall also publish termination date or modification of discounts, promotion and/or offers on its website on time.

#### CRITERIA FOR THE APPLICATION OF DISCOUNTS, OFFERS AND PROMOTIONS

APM TERMINALS CALLAO S.A. shall provide discounts, offers and/or promotions to fees of current Tariffs and/or Prices applicable to the Vessel and/or the Cargo considering the following criteria:

#### Market competitiveness

Promotion of those services that could not have been provided without the application of discounts and/or promotions.

Generation for more demand of services provided to Vessels, Cargo and others.

Generation of more productivity.

In the case of Services provided to Vessels discounts, offers and/or promotions shall be established according to docking frequency, cargo volume and other criteria that are applicable by its nature.

In the event of Services provided to the Cargo, discounts, offers and/or promotions shall be established according to cargo volume and other criteria that are applicable by its nature.

Discounts, offers and/or promotions are addressed to all duly incorporated and formally represented User.

**SPECIAL SERVICES WITH DISCOUNTS FIXED IN THE CONCESSION AGREEMENT**

APM TERMINALS CALLAO S.A. shall provide the following Special Services established in the Concession Contract with a hundred per cent discount (100%) whenever the User requests this as complementary service to the Standard Service.

- Hatch mobilization (ISO Hatches)
- Re-stowage of containers (in/dk or via quay)
- Shipping/unshipping and delivery not ISO/DKO (Additional) - container 20 and 40 foot
- Horizontal movement in the Multipurpose North Terminal
- Handling of Cargo per registry (with or without forklifts)
- Reefer energy
- Reefer inspection and monitoring
- Assembling and disassembling of clip system on reefer Gantries

These Special Services shall be provided considering principles set forth in the Tariffs Regulation and Commercial Policy, and the Concession Contract, so APM TERMINALS CALLAO S.A. and the User may not bridge rules and practices that may alter competition of Terminal Services, or that implies abusive and inefficient behaviours. For such reason, above detailed port services shall be provided as per regular and reasonable operations that Foreign Trade demands.

Description details of each service are included in Chapter VII of Services Summary of the Tariffs Regulation and Commercial Policy.

**RESERVE OF QUANTIFIED BERTHING WINDOW**

Space may be guaranteed by Vessels' docking provided that this has been previously arranged between APM TERMINALS CALLAO S.A. and the shipping lines as per terms and conditions set forth in the Operators Regulations and procedures from the Berthing Window Reservation for Regular Service Vessels, established within Clause 8.14 of the Concession Contract.

**APPLICATION OF TAX ON GENERAL SALES (IGV)**

The sales and prices of standard and special services based as zero percent (0%) rate, which by version 4.0 of Tariff Scheme were listed as exempt from VAT, refer to those services according to the VAT Law considered as exports of services. Rate of 0% will apply as long as the User is considered under the category "International Cargo Carrier", Other than that the current rate of VAT amounting to 18% will apply.

**PAYMENT CONDITIONS**

Carriage of Containers, Tariff and prices in American Dollars (USD) may be cancelled in Nuevos Soles (S/) according to the average sale exchange rate of the financial system indicated by Superintendencia de Bank, Insurance and AFP (BSB) at the date of payment.

Form of Payment: Payments may be through bank account transfer, deposit or by check in the same bank that for this purpose will be assigned by APM TERMINALS CALLAO S.A.

Date of Payment: Payments shall be done according to the following considerations:

- a) Standard Services - Import: Before the cargo is picked up from the Terminal.
- b) Standard Services - Export: when the appointed date is requested in order to enter the cargo to the Terminal for its shipment.
- c) Special Services - Import: When the appointed date is requested to pick up the cargo from the Terminal.
- d) Special Services - Export: At the moment the service is requested.
- e) In those services rendered as per specific contracts subscribed between APM TERMINALS CALLAO S.A. and a customer, payment conditions shall be executed according to the terms established in the Contract.

**OFFERS AND PRICE REDUCTIONS**

**(1) SPECIAL OFFER FOR DRY CARGO CONTAINERS IN APM TERMINALS CALLAO'S TEMPORARY DEPOT**

Dear customers and users,

APM Terminals Callao (APMTC) has special offers for the containers processed as Temporary Depot (code 3014) that meet the requirements below, according to the type of operation. Offers include the extension of days of use of operational area and/or discounts on the price of the integrated temporary deposit service. Each promotion is independent (not cumulative), for example, if the user chooses promotion 1.1, they would not be able to apply to promotion 1.2, 1.3 or 1.4. Promotions are governed by the following terms:

**1.1 Discount on Integrated Service Price and extension of free days - dry cargo import**

- Target group: Importers of dry cargo containers (consignees or its representatives -customs brokers, logistics operators, etc.)
- Segment: Importers who address dry cargo to APMTC's Temporary Depot.
- Temporary offer: Importers of dry cargo (consignees or its representatives -customs brokers, logistics operators, etc.) who guarantee minimum amounts equal to or greater than 200, 300, 800, 1.6 thousands and 3 thousand containers through the APMTC's Temporary Depot will be granted discounts and extensions of the operating area (taking into account the 10 days including in the Integrated Service of Import Temporary Depot, sections 1.4.1.1 and 1.4.1.2 of the Tariff List) as below:

- (i)  $\geq 200$  to 299 containers = 10 extra free days (resulting in a total of 20 free days)
- (ii)  $\geq 300$  to 799 containers = USD 40 discount from the price set out in sections 1.4.1.1 and 1.4.1.2 of the Tariff List for import containers and 10 extra free days to those already granted in subsections 1.4.1.1 and 1.4.1.2 of the Tariff (reaching a total of 20 free days)
- (iii)  $\geq 800$  to 1,599 containers = USD 40 discount from the price set out in sections 1.4.1.1 and 1.4.1.2 of the Tariff List for import containers and 20 extra free days to those already granted in subsections 1.4.1.1 and 1.4.1.2 of the Tariff (reaching a total of 30 free days)
- (iv)  $\geq 1,600$  to 2,999 containers = USD 50 discount from the price set out in sections 1.4.1.1 and 1.4.1.2 of the Tariff List for import containers and 20 extra free days to those already granted in subsections 1.4.1.1 and 1.4.1.2 of the Tariff (reaching a total of 30 free days)
- (v)  $\geq 3,000$  containers = USD 60 discount from the price set out in sections 1.4.1.1 and 1.4.1.2 of the Tariff List for import containers and 20 extra free days to those already granted in subsections 1.4.1.1 and 1.4.1.2 of the Tariff (reaching a total of 30 free days)

- Effective: Importers may apply or request this promotion until June 30, 2023.
- Requirements:

The minimum volumes of the offer will be accounted for annually. That is, in the 12 months following the date of the agreement (between APMTC and the user) to start accounting for the volumes (for example and as a hypothetical case, if the user's request for offer is accepted and it is agreed to start accounting on October 1, 2022, then the accounting will be made until September 30, 2023). For this purpose, users must submit to the commercial area of APMTC the projections of containers to be imported in the annual period indicated above, in order to determine the availability of space at the terminal.

In the event that the user fails to comply with entering the committed volume of containers into the DT 3014 within 12 months, an additional period of six (06) months may be granted to comply with the committed volume. This additional period will be granted as long as it has been verified that, in the first 12-month accounting period, the user has entered into the DT (3014) 100% of the containers unloaded by the North Terminal.

If, after the end of the twelve (12) months of accounting (or the 18 months in the cases that apply the extension of term), it is verified that the minimum volumes required for these offers have not been reached, APMTC will apply a penalty (the most favourable) to the user. Two types of penalties will be taken into account, but only one penalty will apply and it will be the one that is most favourable to the user. The penalties to be considered are as follows:

**Penalty 1:** APMTC will charge, as appropriate, the prices established in subsection 1.4.1 of the Tariff List in force at the time of verification (which refers to a package of services and the use of the operating area in temporary Depot 3014 for dry import containers). That is, in the case of discounts, the prices of subsections 1.4.1.1 and 1.4.1.2 of the Tariff List (which refers to the temporary deposit service package that includes 10 days free of use of the operating area) will be charged. In the case of additional free days, and in case of non-compliance, the free days corresponding to the offer range (X) in which the volume finally entered will be assigned and will be charged for the days that are provided in excess of what the new default range (Y) would correspond to. In case of not reaching any offer rank, the prices of subsections 1.4.1.3, 1.4.1.4 and 1.4.1.5 of the Tariff List will be charged (which refers to charging for the additional days used after the seven days included in the package of Temporary Deposit services of subsections 1.4.1.1 and 1.4.1.2).

For example, if the user accessed the third range of the promotion (from 800 to 1,599 containers) and promised to enter 800 containers, for which a discount of USD 40 per container and 20 additional free days would correspond, which means reaching a total of 30 days of use of the operational area, but in the accounting term it only manages to enter 700 containers. In this scenario, and referring to the discount granted, the user in the event of non-compliance will have to pay for the 700 containers entered into DT 3014 the prices of subsections 1.4.1.1 and 1.4.1.2 (which is nothing more than paying USD 40 for each of the 700 containers entered) in the case of the free days granted, given that 200 containers were reached and this volume is not in any promotion range, then no additional free days would have corresponded to him; then, for each of the 700 containers and as appropriate, the user will have to pay the prices of subsections 1.4.1.3, 1.4.1.4 and 1.4.1.5 (which corresponds to the use of the operational area from day 11 to 20, from day 21 to 28 and from day 29 to day 30) in force at the time of verification.

Another example of penalty 1, if the user accessed the fourth range of the promotion (from 1,600 to 2,999 containers) and promised to enter 2,000 containers, for which a discount of USD 50 per container and 20 additional free days would apply, which means reaching a total of 30 days of use of the operational area, but in the accounting term it only manages to enter 200 containers. In this scenario, and in the case of the discount, the user would have to pay for the 200 containers entered into DT 3014 the prices of subsections 1.4.1.1 and 1.4.1.2 (which is nothing more than paying USD 50 for each of the 200 containers entered) in the case of the free days granted, given that 200 containers were reached and this volume is not in any promotion range, then no additional free days would have corresponded to him; then, for each of the 200 containers and as appropriate, the user will have to pay the prices of subsections 1.4.1.3, 1.4.1.4 and 1.4.1.5 (which corresponds to the use of the operational area from day 11 to 20, from day 21 to 28 and from day 29 to day 30) in force at the time of verification.

**Penalty 2:** In the case of discounts, the user will pay the amount of the discount on the number of containers missing to reach the target committed to APMTC. In the case of the additional free days that have been granted, the penalty applies to the containers that have finally entered the DT 3014 and its application is the same as that described in penalty 1, that is, in case of non-compliance, the free days that correspond to the promotion range (X) in which the volume finally entered will be assigned and will be charged for the days that have been provided in excess to what would correspond to the new default range (Y), in case of not reaching any promotion rank, the prices of subsections 1.4.1.3, 1.4.1.4 and 1.4.1.5 of the Tariff List will be charged (which refers to charging for the additional days used after the ten days included in the package of Temporary Deposit services of subsections 1.4.1.1 and 1.4.1.2).

For example, if the user accessed the third range of the promotion (from 800 to 1,599 containers) and promised to enter 800 containers, for which a discount of USD 40 per container and 20 additional free days would correspond, which means reaching a total of 30 days of use of the operational area, but in the accounting term it only manages to enter 700 containers. In this scenario, and in the case of the discount, the user would have a deficit of 100 containers to reach the commitment of 800 containers, so under this scenario the user will have to pay USD 40 for each one of the 100 containers that he missed entering to achieve the promised target. In the case of the free days granted, given that 700 containers were reached and this volume is not in any promotion range, then no additional free days would have corresponded to him; then, he will be charged to the user for the 200 containers, as appropriate, the prices of subsection 1.4.1.3, 1.4.1.4 and 1.4.1.5 (which corresponds to the use of the operational area from day 11 to 20, from day 21 to 28 and from day 29 to day 30) in force at the time of verification.

Another example of penalty 2, if the user accessed the fourth range of the promotion (from 1,600 to 2,999 containers) and promised to enter 2,000 containers, for which a discount of USD 50 per container and 20 additional free days would apply, which means reaching a total of 30 days of use of the operational area, but in the accounting term it only manages to enter 200 containers. In this scenario, and in the case of the discount, the user would have a deficit of 1,800 containers to reach the commitment of 2,000 containers, so under this scenario the user will have to pay USD 50 for each one of the 1,800 containers that he missed entering to achieve the promised target. In the case of the free days granted, given that 200 containers were reached and this volume is not in any promotion range, then no additional free days would have corresponded to him; then, he will be charged to the user for the 200 containers, as appropriate, the prices of subsection 1.4.1.3, 1.4.1.4 and 1.4.1.5 (which corresponds to the use of the operational area from day 11 to 20, from day 21 to 28 and from day 29 to day 30) in force at the time of verification.

This offer applies promotions 1.1 and 1.4 described in version 11.1 of the Tariff List without altering in any way the benefits granted to users.

In case of changes in the prices of the subsections 1.4.1.1 to 1.4.1.2 of the Tariff List, the discounts of USD 40, USD 50 or USD 60 apply to these modified prices in force at the time of invoicing. See invoicing details in the Regulation of Tariffs and Commercial Policy of APM Terminals Callao.

- This offer is subject to availability of space determined by APMTC.

**1.2 Discount on Integrated Service Price and extension of free days - dry cargo export**

- Target group: General users (exporters, forwarders or its representatives -customs brokers, logistics operators, etc. and other users) of containers with dry export cargo.
- Segment: Exporters who address dry cargo to APMTC's Temporary Depot.
- Temporary offer: Exporters (forwarders or its representatives -customs brokers, logistics operators, etc.) who guarantee minimum amounts of more than 300, 700, 800, and 3000 containers using the APMTC's Temporary Depot will be granted discounts and extensions of the operating area use (taking into account the 7 days including in the Integrated Service of Export Temporary Depot: sections 1.4.2.1 and 1.4.2.2 of the Tariff List), according to the following:

- (i)  $\geq 300$  to 699 containers = 3 extra free days (resulting in a total of 10 free days)
  - (ii)  $\geq 700$  hasta 799 contenedores = USD 20 discount from the price set out in sections 1.4.2.1 and 1.4.2.2 of the Tariff List for export containers and 3 extra free days (resulting in a total of 10 free days)
  - (iii)  $\geq 800$  to 2,999 containers = USD 20 discount from the price set out in sections 1.4.2.1 and 1.4.2.2 of the Tariff List for export containers and 6 extra free days (resulting in a total of 15 free days)
  - (iv)  $\geq 3,000$  containers = USD 20 discount from the price set out in sections 1.4.2.1 and 1.4.2.2 of the Tariff List for export containers and 13 extra free days (resulting in a total of 20 free days)
- Effective: Exporters may apply or request this promotion until June 30, 2023.
  - Requirements:

The minimum volumes of the offer will be accounted for annually. That is, in the 12 months following the date of the agreement (between APMTC and the user) to start accounting for the volumes (for example and as a hypothetical case, if the user's request for offer is accepted and it is agreed to start accounting on October 1, 2022, then the accounting will be made until September 30, 2023). For this purpose, users must submit to the commercial area of APMTC the projections of containers to be imported in the annual period indicated above, in order to determine the availability of space at the terminal.

In the event that the user fails to comply with entering the committed volume of containers into the DT 3014 within 12 months, an additional period of six (06) months may be granted to comply with the committed volume. This additional period will be granted as long as it has been verified that, in the first 12-month accounting period, the user has entered into the DT (3014) 100% of the containers loaded by the North Terminal.

If, after the end of the twelve (12) months of accounting (or the 18 months in the cases that apply the extension of term), it is verified that the minimum volumes required for these offers have not been reached, APMTC will apply a penalty (the most favourable) to the user. Two types of penalties will be taken into account, but only one penalty will apply and it will be the one that is most favourable to the user. The penalties to be considered are as follows:

**Penalty 1:** APMTC will charge, as appropriate, the prices established in subsection 1.4.2 of the Tariff List in force at the time of verification (which refers to a package of services and the use of the operating area in Temporary Depot 3014 for dry export containers). That is, in the case of discounts, the prices of subsections 1.4.2.1 and 1.4.2.2 of the Tariff List (which refers to the temporary deposit service package that includes 07 days free of use of the operational area) will be charged. In the case of additional free days, and in case of non-compliance, the free days corresponding to the offer range (X) in which the volume finally entered will be assigned and will be charged for the days that are provided in excess of what the new default range (Y) would correspond to. In case of not reaching any offer rank, the prices of subsections 1.4.2.3, 1.4.2.4, 1.4.2.5 and 1.4.2.6 of the Tariff List will be charged (which refers to charging for the additional days used after the seven days included in the package of Temporary Deposit services of subsections 1.4.2.1 and 1.4.2.2).

For example, if the user accessed the third range of the promotion (from 800 to 1,599 containers) and promised to enter 800 containers, for which a discount of USD 20 per container and 08 additional free days would correspond, which means reaching a total of 15 days of use of the operational area, but in the accounting term it only manages to enter 700 containers. In this scenario, and referring to the discount granted, the user in the event of non-compliance will have to pay for the 700 containers entered into DT 3014 the prices of subsections 1.4.2.1 and 1.4.2.2 (which is nothing more than paying USD 20 for each of the 700 containers entered) in the case of the free days granted, given that 200 containers were reached and this volume is not in any promotion range, then no additional free days would have corresponded to him; then, for each of the 200 containers and as appropriate, the user will have to pay the prices of subsection 1.4.2.3 and 1.4.2.4 (which corresponds to the use of the operational area from day 08 to 10 and from day 11 to 20) in force at the time of verification.

**Penalty 2:** In the case of discounts, the user will pay the amount of the discount on the number of containers missing to reach the target committed to APMTC. In the case of the additional free days that have been granted, the penalty applies to the containers that have finally entered the DT 3014 and its application is the same as that described in penalty 1, that is, in case of non-compliance, the free days that correspond to the promotion range (X) in which the volume finally entered will be assigned and will be charged for the days that have been provided in excess to what would correspond to the new default range (Y), in case of not reaching any promotion rank, the prices of subsections 1.4.2.3 and 1.4.2.4 of the Tariff List will be charged (which refers to charging for the additional days used after the seven days included in the package of Temporary Deposit services of subsections 1.4.2.1 and 1.4.2.2).

For example, if the user accessed the third range of the promotion (from 800 to 1,599 containers) and promised to enter 800 containers, for which a discount of USD 20 per container and 08 additional free days would correspond, which means reaching a total of 15 days of use of the operational area, but in the accounting term it only manages to enter 700 containers. In this scenario, and in the case of the discount, the user would have a deficit of 100 containers to reach the commitment of 800 containers, so under this scenario the user will have to pay USD 20 for each one of the 100 containers that he missed entering to achieve the promised target. In the case of the free days granted, given that 700 containers were reached and this volume is not in the second range of the promotion (i), only 03 additional free days would have corresponded (10 days of use of operational area in total) and no the additional 08 days of use of the operating area) that would have been granted; then, for the 700 containers, the user will be charged the prices of subsection 1.4.2.4 (which corresponds to the use of the operational area from day 11 to 20) in force at the time of verification.

Another example of penalty 2, if the user accessed the fourth range of the promotion (equal to or more than 3 thousand containers) and promised to enter 4,000 containers, for which a discount of USD 20 per container and 13 additional free days would apply, which means reaching a total of 20 days of use of the operational area, but in the accounting term it only manages to enter 200 containers. In this scenario, and in the case of the discount, the user would have a deficit of 1,800 containers to reach the commitment of 2,000 containers, so under this scenario the user will have to pay USD 20 for each one of the 1,800 containers that he missed entering to achieve the promised target. In the case of the free days granted, given that 200 containers were reached and this volume is not in any promotion range, then no additional free days would have corresponded to him; then, for each of the 200 containers and as appropriate, the user will have to pay the prices of subsection 1.4.2.3 and 1.4.2.4 (which corresponds to the use of the operational area from day 08 to 10 and from day 11 to 20) in force at the time of verification.

This offer applies promotions 1.1 and 1.2 described in version 11.1 of the Tariff List without altering in any way the benefits granted to users.

In case of changes in the prices of the subsections 1.4.2.1 to 1.4.2.2 of the Tariff List, the discounts of USD 20 apply to these modified prices in force at the time of invoicing. See invoicing details in the Regulation of Tariffs and Commercial Policy of APM Terminals Callao.

- This offer is subject to availability of space determined by APMTC.

**1.3 Discount on Integrated Service Price and extension of free days - Import/Export dry cargo**

- Target group: General users (importers/consignees and exporters/forwarders or its representatives -customs brokers, logistics operators, etc. and other users) of containers with import/export dry cargo. If import containers only are mobilized, the discount on item 1.1 will be granted, and if export containers only are mobilized, the discount on item 1.2 will be granted.
- Segment: Users who address dry cargo to APMTC's Temporary Depot.
- Temporary offer: Users who mobilize import and export dry cargo containers together who guarantee minimum amounts equal to or more than 300, 700, 800, 1600 and 3,000 containers through the APMTC's Temporary Depot will be granted discounts and extensions in the use of operational area with respect to the prices and days of use of free operating area considering in the Special Integrated Temporary Depot Service for Import and Export Dry Containers (Sections 1.4.1.1, 1.4.1.2, 1.4.2.1 and 1.4.2.2 of the Tariff List), according to the table below:

- (i)  $\geq 300$  to 699 containers = 1 additional free day with respect to the free days of use of operational area indicated in sections 1.4.1.1 and 1.4.1.2 of the Tariff List for import containers (which results in a total of 20 free days) and 3 additional free days with respect to the free days indicated in sections 1.4.2.1 and 1.4.2.2 of the Tariff List for export containers (resulting in a total of 10 free days)
- (ii)  $\geq 700$  to 799 containers = USD 10 discount and 10 additional free days with respect to the prices and free days indicated in sections 1.4.1.1 and 1.4.1.2 of the Tariff List for import containers (resulting in a total of 20 free days) and USD 20 discount and 3 additional free days with respect to the prices and days indicated in sections 1.4.2.1 and 1.4.2.2 of the Tariff List for export containers (resulting in a total of 10 free days)
- (iii)  $\geq 800$  to 1,599 containers = USD 40 discount and 20 additional free days with respect to the prices and free days indicated in sections 1.4.1.1 and 1.4.1.2 of the Tariff List for import containers (resulting in a total of 30 free days) and USD 20 discount and 8 additional free days with respect to the prices and days indicated in sections 1.4.2.1 and 1.4.2.2 of the Tariff List for export containers (resulting in a total of 15 free days)
- (iv)  $\geq 1,600$  to 2,999 containers = USD 50 discount and 20 additional free days with respect to the prices and free days indicated in sections 1.4.1.1 and 1.4.1.2 of the Tariff List for import containers (resulting in a total of 30 free days) and USD 20 discount and 8 additional free days with respect to the prices and days indicated in sections 1.4.2.1 and 1.4.2.2 of the Tariff List for export containers (resulting in a total of 15 free days)
- (v)  $\geq 3,000$  containers = USD 60 discount and 20 additional free days with respect to the prices and free days indicated in sections 1.4.1.1 and 1.4.1.2 of the Tariff List for import containers (resulting in a total of 30 free days) and USD 20 discount and 13 additional free days with respect to the prices and days indicated in sections 1.4.2.1 and 1.4.2.2 of the Tariff List for export containers (resulting in a total of 20 free days)

- Effective: Users may apply or request this offer until June 30, 2023.
- Requirements:

The minimum volumes of the offer will be accounted for annually. That is, in the 12 months following the date of the agreement (between APMTC and the user) to start accounting for the volumes (for example and as a hypothetical case, if the user's request for promotion is accepted and it is agreed that the posting on October 1, 2022, then the accounting will be made until September 30, 2023). For this purpose, users must submit to the commercial area of APMTC the projections of containers that will be imported and exported in the annual period indicated above, in order to determine the availability of space in the terminal.

In the event that the user fails to comply with entering the committed volume of containers into the DT 3014 within 12 months, an additional period of six (6) months may be granted to comply with the committed volume. This additional period will be granted as long as it has been verified that, in the first 12-month accounting period, the user has entered into the DT (3014) 100% of the containers loaded and unloaded by the North Terminal.

If, after the end of the twelve (12) months of accounting (or the 18 months in the cases that apply the extension of term), it is verified that the minimum volumes required for these offers have not been reached, APMTIC will apply a penalty (the most favourable) to the user. Two types of penalties will be taken into account, but only one penalty will apply and it will be the one that is most favourable to the user. The penalties to be considered are as follows:

**Penalty 1:** APMTIC will charge, as appropriate, the prices established in the subsections 1.4.1 and 1.4.2 of the Tariff List in force at the time of verification (which refers to a package of services and the use of operational areas in Temporary Depot 3014 for dry import and export containers). That is, in the case of discounts, the prices of subsections 1.4.1.1 and 1.4.1.2 of the Tariff List (which refers to the temporary depot service package that includes 10 days free of use of the operating area) for the case of imports and the prices of subsections 1.4.2.1 and 1.4.2.2 of the Tariff List (which refers to the temporary depot service package that includes 10 days free of use of the operational area) for the case of exports will be charged. In the case of additional free days, and in the case of non-compliance, the free days corresponding to the promotion range (X) in which the volume finally entered will be assigned; while for the days that have been provided in excess (additional) to which the new range (X) is granted, the respective charge will be made for those days of excess; in case of not reaching any promotion range, the prices of subsections 1.4.1.3, 1.4.1.4 and 1.4.1.5 of the Tariff List will be charged in the case of imports (which refers to charging for the additional days used after the ten days included in the Temporary Depot service package of subsections 1.4.1.1 and 1.4.1.2), and the prices of subsections 1.4.2.3 and 1.4.2.4 of the Tariff List for the case of export (which refers to charging for the additional days used after the seven days included in the Temporary Depot service package of subsections 1.4.2.1 and 1.4.2.2). The prices of the penalty for discount and use of the operational area will be invoiced on the containers that have finally entered the DT 3014.

For example, if the user accessed the fourth range of the promotion (from 1 600 to 2 999 containers) and promised to enter 2 thousand containers (1 thousand of import and 1 thousand of export), therefore, in the case of imports, a discount of USD 50 per container and 20 additional free days would correspond, which means reaching a total of 30 days of use of the operational area, and in the case of exports, a discount of USD 20 per container and 08 additional free days, which means reaching a total of 15 days of use of the operational area. In the accounting term only manages to enter 750 containers (400 of import and 350 of export). In this scenario, and with regard to the discount granted, the user in case of non-compliance will have to pay for the 400 import containers entered into the DT 3014, the prices of subsections 1.4.1.1 and 1.4.1.2 (which is nothing other than paying for each of the 400 containers entered the amount of USD 50) and, for the 350 export containers, he will have to pay the prices of the subsections 1.4.2.1 and 1.4.2.2 of the Tariff List (which is nothing more than paying for each of the 350 containers received the amount of USD 20). In the case of the free days granted, the commitment was to be located in the offer rate iv, which with additional 20 free days were granted in case of importation (20 days of use of the operational area in total) and additional free days in case of export (15 days of use of operational area in total); however, since 750 containers were reached and this volume in the second offer rate (i), in the case of importation, only 10 additional free days would have corresponded (20 days of use of the operational area in total); and, in the case of export, 3 additional days would have corresponded (20 days of use of the operational area in total) and, in the case of export, 3 additional days off (10 days of use of the operational area in total) and, in the case of export, 3 additional days off (10 days of use of the operating area in total); therefore, the 400 import containers will be charged for use of operational area from days 11 to 15 that they have used (i.e. they will be charged the price of subsection 1.4.2.1 as appropriate).

**Penalty 2:** In the case of discounts, the user will pay the amount of the discount on the number of containers missing to reach the target committed to APMTIC. In the case of the additional free days that have been granted, the penalty applies to the containers that have finally entered the DT 3014 and its application is the same as that described in penalty 1, that is, in case of non-compliance, the free days that correspond to the promotion range (X) in which the volume finally entered will be assigned and will be charged for the days that have been provided in excess to what would correspond to the new default range (X); in case of not reaching any promotion range, the prices of subsections 1.4.1.3, 1.4.1.4 and 1.4.1.5 will be charged in the case of imports (which refers to charging for the additional days used after the ten days included in the Temporary Depot service package of subsections 1.4.1.1 and 1.4.1.2) and the prices of subsections 1.4.2.3 and 1.4.2.4 of the Tariff List for the case of export (which refers to charging for the additional days used after the seven days included in the Temporary Depot service package of subsections 1.4.2.1 and 1.4.2.2).

For example, if the user accessed the fourth range of the promotion (from 1 600 to 2 999 containers) and promised to enter 2 thousand containers (1 thousand of import and 1 thousand of export), therefore, in the case of imports, a discount of USD 50 per container and 20 additional free days would correspond, which means reaching a total of 30 days of use of the operational area, and in the case of exports, a discount of USD 20 per container and 08 additional free days, which means reaching a total of 15 days of use of the operational area. In the accounting term only manages to enter 750 containers (400 of import and 350 of export). In this scenario, and with regard to the discount granted, the user will have a deficit of 600 import containers and 650 export containers; therefore, the user will have to pay USD 50 for each of the 600 import containers and USD 20 for each of the 650 export containers that were not entered to reach the agreed objective. In the case of the free days granted, the commitment was to be located in the offer rate iv, for which additional 20 free days were granted in case of importation (20 days of use of the operating area in total) and 8 additional free days in case of export (15 days of use of operational area in total); however, since 750 containers were reached and this volume is in the second offer rate (i), in the case of importation, only 10 additional free days would have corresponded (20 days of use of the operational area in total) and, in the case of export, 3 additional days off (10 days of use of the operating area in total); therefore, the 400 import containers will be charged for use of operational area from days 11 to 15 that they have used (i.e. they will be charged, as appropriate, the prices of the subsections 1.4.1.4 and 1.4.1.5) and 350 export containers will be charged for use of operational area from days 11 to 15 that they have used (i.e. they will be charged the price of subsection 1.4.2.4 as appropriate).

This offer unless promotions 1.3 and 1.6 described in version 11.1 of the Tariff List without altering in any way the benefit granted to users.

In case of changes in the prices of the subsections 1.4.1 and 1.4.2 of the Tariff List, the discounts apply to these modified prices in force at the time of invoicing. See invoicing details in the Regulation of Tariffs and Commercial Policy of APM Terminals Callao.

• This offer is subject to availability of space determined by APMTIC.

#### 1.4 Discount on the price of integrated service and extension of free days – Import/Export of dry cargo

- Target group: General users (importers/consignees and exporters/forwarders or its representatives –customs brokers, logistics operators, etc.- and other users) of containers with import/export dry cargo. This offer is independent of the offers listed above (1.1 to 1.3), that is, those who are granted this promotion will not be eligible for offers from 1.1 to 1.3. Applies to new users.

- Segment: Users who address dry cargo to APMTIC's Temporary Depot.

- Temporary offer: Users who mobilize import and export dry cargo containers who guarantee minimum amounts equal or more than 150, 400, 800 and 1,500 containers through the APMTIC's Temporary Depot will be granted a discount on the price of the Special Integrated Temporary Depot Service for Import and Export Containers (Sections 1.4.1.1, 1.4.1.2, 1.4.2.1 and 1.4.2.2 of the Tariff List) and an extension of days free of use of operational area, according to the table below:

- (i)  $\geq 150$  to 399 containers = For import containers a discount of USD 40 on the price indicated in sections 1.4.1.1 and 1.4.1.2 of the Tariff List and 10 free days in addition to those already granted in sections 1.4.1.1 and 1.4.1.2 of the Tariff List (reaching a total of 20 free days); while for export containers a discount of USD 20 on the price indicated in sections 1.4.2.1 and 1.4.2.2 of the Tariff List and 3 free days in addition to those already granted in sections 1.4.2.1 and 1.4.2.2 of the Tariff List (reaching a total of 10 free days).
- (ii)  $\geq 400$  to 799 containers = For import containers a discount of USD 40 on the price indicated in sections 1.4.1.1 and 1.4.1.2 of the Tariff List and 20 free days in addition to those already granted in sections 1.4.1.1 and 1.4.1.2 of the Tariff List (reaching a total of 30 free days); while for export containers a discount of USD 20 on the price indicated in sections 1.4.2.1 and 1.4.2.2 of the Tariff List and 8 free days in addition to those already granted in sections 1.4.2.1 and 1.4.2.2 of the Tariff List (reaching a total of 15 free days).
- (iii)  $\geq 800$  to 1,499 containers = For import containers a discount of USD 50 on the price indicated in sections 1.4.1.1 and 1.4.1.2 of the Tariff List and 20 free days in addition to those already granted in sections 1.4.1.1 and 1.4.1.2 of the Tariff List (reaching a total of 30 free days); while for export containers a discount of USD 20 on the price indicated in sections 1.4.2.1 and 1.4.2.2 of the Tariff List and 8 free days in addition to those already granted in sections 1.4.2.1 and 1.4.2.2 of the Tariff List (reaching a total of 15 free days).
- (iv)  $\geq 1,500$  containers = For import containers a discount of USD 60 on the price indicated in sections 1.4.1.1 and 1.4.1.2 of the Tariff List and 20 free days in addition to those already granted in sections 1.4.1.1 and 1.4.1.2 of the Tariff List (reaching a total of 30 free days); while for export containers a discount of USD 20 on the price indicated in sections 1.4.2.1 and 1.4.2.2 of the Tariff List and 13 free days in addition to those already granted in sections 1.4.2.1 and 1.4.2.2 of the Tariff List (reaching a total of 20 free days).

- Effective: The offer is valid from January 01, 2023 to June 30, 2023.

- Requirements: The volumes of the promotions will be accounted for during the period of validity of the promotion, that is, between January 1, 2023 and June 30, 2023. For these offers there is no prior agreement or commitment of movements by the user via 8-vis APM Terminals Callao.

#### (2) PROMOTION FOR REFRIGERATED CARGO CONTAINERS IN APM TERMINALS CALLAO

Dear customers and users,

APM Terminals Callao (APMTIC) has arranged offers for containers full with export refrigerated cargo to be served by APM Terminals Callao (APMTIC), either as a Port Terminal or through our Temporary Depot (code 3014), and that meet the considerations indicated lines below, depending on the type of operation.

##### 2.1 For export containers that direct their cargo to the temporary depot of APMTIC

- Target group: Exporters (forwarders or its representatives –customs brokers, logistics operators, etc.- and other users) of containers with refrigerated cargo (reefer container).

- Segment: Refrigerated cargo exporters directing their cargo to the APMTIC's Temporary Depot (DT 3014).

- Temporary offer: Refrigerated cargo exporters who insure a minimum annual volume of 1,000 reefer containers through APMTIC's Temporary Depot will be exempt of the late-delivery container shipping document surcharge (documentary LAR).

- Effective: Users may apply or request this offer from November 08, 2022 until June 30, 2023.

- Requirements: The minimum volumes of the offer will be accounted for annually, that is to say, in the 12 months following the date of the agreement (between APMTIC and the user) to start counting the volumes (for example and as a hypothetical case: if the user's request for promotion is accepted and it is agreed that the posting on December 1, 2022, then the accounting will be made until November 30, 2023). For this purpose, users must submit to the commercial area of APMTIC the projections of reefer containers that will be exported in the annual period indicated above, in order to determine the availability of space in the terminal. In the event that, after twelve (12) months of accounting, it is verified that the minimum volume required for the application of this offer has not been reached, APMTIC will charge the surcharge of documentary LAR (subsection 9.3.3.1 of the Tariff List) in force at the time of verification and/or the offer will be cancelled.

- This offer is subject to availability of space determined by APMTIC.

##### 2.2 For export containers that use APMTIC as a port terminal and that are direct loading

- Target group: Exporters (forwarders or its representatives –customs brokers, logistics operators, etc.- and other users) of containers with refrigerated cargo (reefer container) of direct loading (shipment mode that has not been numbered by a temporary depot) using APMTIC as a port terminal.

- Temporary offer: Exporters who insure a minimum volume of 3,000 containers of refrigerated cargo under the direct loading mode will be charged the price of USD 140 for use of operating area up to day 5 and will be exempted from the surcharge for change of status (subsection 9.3.1.1 of the Tariff List).

- Effective: The offer is valid from November 08, 2022 to April 30, 2023.

- Requirements: The minimum volume will be counted during the period of validity of the offer, that is between November 08, 2022 and April 30, 2023. For this purpose, users must submit to the commercial area of APMTIC the projections of reefer containers of direct loading that will be exported in the period indicated above, in order to determine the availability of space in the terminal. In the event that, after the end of the period of validity of the offer, which also corresponds to that of the accounting, it is verified that the minimum volume required for the application of this offer has not been reached, APMTIC will charge the surcharge for change of status (subsection 9.3.1.1 of the Tariff List) and the price set in subsection 13.2.2 (depending on the type of the operating area), in force at the time of verification.

- This offer is subject to availability of space determined by APMTIC.

#### (3) OFFER FOR REQUESTING SERVICE PACKAGES IN APM TERMINALS CALLAO'S TEMPORARY DEPOT - FIRST MODALITY

Dear customers and users,

APM Terminals Callao (APMTIC) has arranged offers for dry import containers to be serviced through its Temporary Warehouse (code 3014) for which service packages are requested. The promotions refer to discounts (which imply lower prices) and apply by type of package which are detailed below:

**Package 1:** Integrated service for 20-foot import dry container (subsection 1.4.1.1 of the Tariff List), use of area from day 11 to day 20 (subsection 1.4.1.3 of the Tariff List) and deconsolidation/consolidation with forkli (subsection 1.5.3.4 of the Tariff List). The total price to be paid for this service package amounts to USD 400 per container.

**Package 2:** Integrated service for 20-foot import dry container (subsection 1.4.1.1 of the Tariff List), use of area from day 11 to day 20 (subsection 1.4.1.3 of the Tariff List) and consolidation/deconsolidation of containers with dry cargo (with forkli) including Gate In/Out of empty container (subsection 1.5.3.7 of the Tariff List). The total price to be paid for this service package amounts to USD 535 per container.

**Package 3:** Integrated service for 40-foot import dry container (subsection 1.4.1.2 of the Tariff List), use of area from day 11 to day 20 (subsection 1.4.1.3 of the Tariff List) and deconsolidation/consolidation with forkli (subsection 1.5.3.4 of the Tariff List). The total price to be paid for this service package amounts to USD 500 per container.

**Package 4:** Integrated service for 40-foot import dry container (subsection 1.4.1.2 of the Tariff List), use of area from day 11 to day 20 (subsection 1.4.1.3 of the Tariff List) and consolidation/deconsolidation of containers with dry cargo (with forkli) including Gate In/Out of empty container (subsection 1.5.3.7 of the Tariff List). The total price to be paid for this service package amounts to USD 615 per container.

The new prices of these offers apply to any user and will be valid from July 2, 2022 to June 30, 2023. Likewise, access to this offer is subject to availability of space confirmed by APMTIC.

#### (4) OFFER FOR APPLICATION OF SERVICE PACKAGES TO CONTAINERS IN APM TERMINALS CALLAO – SECOND MODALITY

Dear customers and users,

APM Terminals Callao (APMTIC) has set special offers for all those dry import containers that are served through the Port Terminal or through its Temporary Depot (DT 3014) for which service packages are requested. The offers refer to discounts (which imply lower prices) and apply by package type which are detailed below:

**Group of packages 1 - DT 3014:** Integrated service for 20 or 40 foot import dry container (subsections 1.4.1.1 and 1.4.1.2 of the Tariff List) and container deconsolidation in any of its forms (subsections 1.5.3.4, 1.5.3.5 and 1.5.3.6 of the Tariff List). For packages that are claimed, a global discount of USD 116: 1 for a 20-foot container and USD 125: 6 for a 40-foot container will be granted.

**Group of packages 2 - DT 3014:** Integrated service for 20 or 40 foot import dry container (subsections 1.4.1.1 and 1.4.1.2 of the Tariff List) and container deconsolidation in any of its forms (subsections 1.5.3.4, 1.5.3.5 and 1.5.3.6 of the Tariff List) and use of area from day 11 to day 20 (subsection 1.4.1.3 of the Tariff List). For packages that are claimed, a global discount of USD 228.1 for a 20-foot container and USD 375.6 for a 40-foot container will be granted.

**Group of packages 3 - DT 3014:** Integrated service for 20 or 40 foot import dry container (subsections 1.4.1.1 and 1.4.1.2 of the Tariff List) and partial consolidation/deconsolidation of container with dry cargo (subsection 1.5.3.13 of the Tariff List). For packages that are claimed, a global discount of USD 82.1 for a 20-foot container and USD 99.6 for a 40-foot container will be granted.

**Group of packages 4 - as port terminal:** cargo portion of Standard Service for 20 or 40 foot import dry container (subsections 1.1.2.1 and 1.1.2.2 of the Tariff List) and container deconsolidation in any of its forms (subsections 1.5.3.4, 1.5.3.5 and 1.5.3.6 of the Tariff List). For packages that are claimed, a global discount of USD 29.6 for a 20-foot container and USD 39.6 for a 40-foot container will be granted.

**Group of packages 5 - as port terminal:** cargo portion of Standard Service for 20 or 40 foot import dry container (subsections 1.1.2.1 and 1.1.2.2 of the Tariff List) and partial consolidation/deconsolidation of container with dry cargo (subsection 1.5.3.13 of the Tariff List). For packages that are claimed, a global discount of USD 13.6 for a 20 or 40-foot container will be granted.

In case of changes in the prices of the Tariff List subsections involved in these offers (1.1.2.1, 1.1.2.2, 1.4.1.1, 1.4.1.2, 1.4.1.3, 1.5.3.4, 1.5.3.5, 1.5.3.6 and 1.5.3.13), the discounts described apply to these modified prices in force at the time of invoicing. See invoicing details in the Regulation of Tariffs and Commercial Policy of APM Terminals Callao.

The prices of these offers apply to any user and will be valid from October 06, 2022 to June 30, 2023. Likewise, access to this offer is subject to availability of space confirmed by APMTIC.

#### (5) OFFER FOR UN 3077 CARGO CONTAINERS CLASSIFIED AS IMO 9 IN APM TERMINALS CALLAO'S TEMPORARY DEPOT

Dear customers and users,

APM Terminals Callao (APMTIC) has set that export containers with dangerous cargo UN 3077 (UN 3077) – such as zinc oxide, abietic acid and others - classified as IMO 9 class, to be serviced through its Temporary Depot (code 3014), the price of the special service "Treatment of dangerous cargo IMO 9" will not be applied. In other words, a 100% discount will be applied to the price of subsection 1.5.1.3. This promotion will be valid from January 1, 2021 to June 30, 2023.

#### (6) SPECIAL OFFER FOR FISHMEAL IN HIGH-CUBE CONTAINERS

Dear customers and users,

APM Terminals Callao (APMTIC) has set that containers with fishmeal to be shipped will not be charged with the tariff of "high-cube container" special service, subsection 1.5.1.7. This offer will be in force from January 1, 2021 to June 30, 2023.

#### (7) OFFER FOR TRANSHIPMENT OF CONTAINERS

Dear customers and users,

APM Terminals Callao (APMTIC) has set an offer for transshipment containers that are loaded/unloaded by the North Multi-purpose Terminal. This offer, which refers to a discount on the standard service tariff and extension of free days, is governed by the following terms:

- Target group: Users (shipping lines or its representatives) that move transshipment containers through the North Multi-purpose Terminal

- Temporary offer: Users who move transshipment containers equal or greater than 1,100 weekly average containers will be granted a discount on the standard transshipment service tariff and an extension of free days:

- (i)  $\geq 1,100$  average containers per week = They will be charged a standard service tariff of USD 90 for 20-foot transshipment containers (subsection 1.1.2.7 of the Tariff List) and a tariff of USD 120 for standard service 40-foot transshipment containers (subsection 1.1.2.8 of the Tariff List). It includes for both sizes of containers (20 and 40 feet) the granting of 10 free days (which represents 8 additional free days to the 48 free hours currently granted).

- Effective: The offer is valid from August 01, 2022 to July 31, 2023.

- Requirements: The average weekly volume will be counted and calculated during the period of validity of the offer, that is between August 1, 2022 and July 31, 2023. All types of transshipment (full cycle or inter-terminal) shall be accounted. Accounting is per container; for example, during this annual period the user could move a weekly average of 1,050 full cycle containers and 50 inter-terminal containers, which add up to a weekly average of 1,100 containers (which results in a weekly average of 2,150 movements, 2,100 full cycle movements and 50 inter-terminal movements). The average weekly count is calculated by taking into account the total number of transshipment containers moved during this annual period and it is divided by the number of weeks in that period (which is 52 weeks). For this purpose, users should submit to the APMTIC commercial area the projections of transshipment containers that they will be mobilized during the annual period indicated above, in order to determine the availability of terminal space. In the event that, after twelve (12) months of accounting, it is verified that the minimum volume required for the application of this offer has not been reached, APMTIC will charge the standard container service rate (Subsections 1.1.2.7 and 1.1.2.8 of the Tariff List) in force at the time of verification and the additional days used after the mandatory 48 free hours offered by the standard transshipment container service and/or the offer will be cancelled.

- This offer will be subject to space availability confirmed by APMTIC.

#### (8) OFFER FOR GASIFICATION OF FULL CONTAINERS

Dear customers and users,

APM Terminals Callao (APMTIC) has set a discount for volume in the tariff of the full container gasification service that requires the joint supply of N2 and CO2. Likewise, it includes an extension of free days of use of the operational area in case the container is served as a Port Terminal and the execution of the payment for change of status in case of occurrence. This offer is governed by the following terms:

(i)  $\geq 200$  to 399 semi-annual containers = USD 20 discount from the promotional tariff indicated in section 1.2.13.1 of the Tariff List (that is, a tariff of USD 400 per container will be charged), 2 days free of use of the operational area in addition to the 72 hours granted as part of the standard service for export containers (up to a total of 5 days free of use of the operational area as Port Terminal) and the execution of the payment for change of status in case of occurrence.

(ii)  $\geq 400$  to 799 semi-annual containers = USD 35 discount from the promotional tariff indicated in section 1.2.13.1 of the Tariff List (that is, a tariff of USD 445 per container will be charged), 2 days free of use of the operational area in addition to the 72 hours granted as part of the standard service for export containers (up to a total of 5 days free of use of the operational area as Port Terminal) and the execution of the payment for change of status in case of occurrence.

(iii)  $\geq 800$  semi-annual containers = USD 60 discount from the promotional tariff indicated in section 1.2.13.1 of the Tariff List (that is, a tariff of USD 420 per container will be charged), 2 days free of use of the operational area in addition to the 72 hours granted as part of the standard service for export containers (up to a total of 5 days free of use of the operational area as Port Terminal) and the execution of the payment for change of status in case of occurrence.

- Effective: The offer may be requested from October 06, 2022 to March 30, 2023.

- Requirements:

The minimum volumes of the offers will be accounted for on a semi-annual basis; that is, in the 06 months following the date of the agreement (between APMTIC and the user) to start counting the volumes (for example and as a hypothetical case: if the user's request for promotion is accepted and it is agreed that the accounting on November 1, 2022, then the accounting will be carried out until April 30, 2023). For this purpose, users must submit to the commercial area of APMTIC the projections of containers that will demand the gasification service in the six-monthly period indicated above, in order to determine the availability of space in the terminal.

If, after the six (6) months of accounting, it is verified that the minimum volumes required for the application of these offers have not been reached, APMTIC will charge the price immediately preceding the offer with the lowest volume. For example, if the user commits to 800 containers, a price of USD 420 per container would correspond to him in case he meets the semi-annual volume, but if the only manages to reach 800 containers, he will be charged the price of offer (which is USD 445 per container); now if the user manages to reach 300 containers, he will be charged the price of offer (which amounts to USD 400 per container), and if you do not manage to reach 200 containers in the semester, you will be charged the price of 1.2.13.1 (in principle the special tariff if it exists, and, if the previous special tariff does not exist, the maximum tariff will be charged) in force at the time of verification.

In case, the gasification is awarded to a container that uses the DT 3014, the two additional free days of use of the operational area do not apply, since the use of the DT 3014 includes a total of 7 free days of use of the operational area, which exceeds the total of 5 days of use of the operational area offered by the offer.

• This offer will be subject to space availability confirmed by APMTIC.

(9) SPECIAL OFFER FOR BREAK BULK CARGO - TEMPORARY DEPOSIT OF APM TERMINALS CALLAO

Dear customers and users,

APM Terminals Callao (APMTC) has set a series of special offers for the special service "Integrated Temporary Depot Service" for break bulk cargo. It should be noted that each of the special offers is independent (it is not cumulative), for example, if the user chooses promotion 9.4 he would not be able to apply to promotion 8.1, 8.2, 8.3 or 8.5. Special offers are governed by the following terms:

**9.1 Extension of free days applicable to break bulk cargo in general and subsection 2.4.1.1 of the Tariff List**

- Target group: Users (importers/consignees and Exporters/forwarders or its representatives – customs brokers, logistics operators, etc.) of break bulk cargo in general and that demand the integrated service of temporary storage with 10 days of use of the operational area (subsection 2.4.1.1 of the Tariff List)
- Segment: Users entering large volumes break bulk cargo at APM Terminals Callao Temporary Depot (DT 3014)

- Temporary offer: Users who guarantee minimum amounts of more than 5,000 and 7,000 tonnes using the APMTC's Temporary Depot will be granted an extension of the operating area use (taking into account the 10 days including in the Integrated Service of Temporary Depot: sections 2.4.1.1 of the Tariff List), according to the table below:

- (i)  $\geq 5,000$  to  $6,999$  tonnes = 5 additional days off (on top of the 10 already granted in subsection 2.4.1.1 of the Tariff)
- (ii)  $\geq 7,000$  tonnes = 10 additional days off (on top of the 10 already granted in subsection 2.4.1.1 of the Tariff)

- Effective: Users may apply or request this promotion from May 21, 2021 until June 30, 2023.

- Requirements: The minimum volume of 5,000 or 7,000 tonnes will be accounted for annually, that is within twelve (12) months from the date of the agreement (between APMTC and the user) to commence the accounting of the volumes (for example and as a hypothetical case, if the user's promotion request is accepted and it is agreed that the accounting will commence on 1 June 2021, then the accounting will be carried out until 31 May 2022). For this purpose, users should submit to APMTC's commercial area the projections of tonnes they will import during the six-month period indicated above, in order to determine the availability of terminal space. If, after the twelve (12) months of accounting, it is verified that the minimum volumes required for the application of these offers have not been reached, APMTC will charge the list price set out in subsection 2.4.1.1 of the Tariff List (Use of Area for 11-20 days of the Integrated Temporary Depot Service) in force at the time of verification.

- This offer will be subject to space availability confirmed by APMTC

**9.2 Discount in price and extension of free days applicable to non-hazardous break bulk cargo in general and to subsection 2.4.1.1 of the Tariff List (integrated temporary depot service that includes 10 days of use of operating area)**

- Target group: Users (importers/consignees and Exporters/forwarders or its representatives – customs brokers, logistics operators, etc.) of break bulk cargo in general not dangerous that demand the Temporary Depot Integrated Service with 10 days of use of operative area (subsection 2.4.1.1 of the Tariff List)
- Segment: Users entering large volumes break bulk cargo at APM Terminals Callao Temporary Depot (DT 3014)

- Temporary offer: Users who guarantee minimum amounts of more than 10 thousand, 15 thousand and 20 thousand tonnes using the APMTC's Temporary Depot, will be granted a discount in price established in subsection 2.4.1.1 of the Tariff List and an extension of use of free operating area that will be in addition to the 10 days included in the Integrated Temporary depot Service (subsection 2.4.1.1 of the Tariff List), according to the table below:

- (i)  $\geq 10,000$  to  $14,999$  tonnes = Discount of USD 2 per ton on the price of subsection 2.4.1.1 of the Tariff List and 10 additional free days (to the 10 already granted in subsection 2.4.1.1 of the Tariff List)
- (ii)  $\geq 15,000$  to  $19,999$  tonnes = Discount of USD 4 per ton on the price of subsection 2.4.1.1 of the Tariff List and 10 additional free days (to the 10 already granted in subsection 2.4.1.1 of the Tariff List)
- (iii)  $\geq 20,000$  tonnes = Discount of USD 7.50 per ton on the price of subsection 2.4.1.1 of the Tariff List and 10 additional free days (to the 10 already granted in subsection 2.4.1.1 of the Tariff List)

- Effective: Users may apply or request this promotion from April 21, 2022 until June 30, 2023.

- Requirements:

The minimum volumes of 10 thousand, 15 thousand or 20 thousand tonnes will be accounted for over a period of nine (9) months, that is, in the 09 months following the date of the agreement (between APMTC and the user) to start the accounting of the volumes (for example and as a hypothetical case, if the user's promotion request is accepted and it is agreed to start accounting on June 1, 2022, then the accounting will be made until January 31, 2023). For this purpose, users must submit to the commercial area of APMTC the projections of tons to be mobilized in the nine-month period indicated above, in order to determine the availability of space in the terminal.

In the event that the user fails to comply with entering the committed volume of break bulk cargo into the DT 3014 within 09 months, an additional period of three (3) months may be granted to comply with the committed volume. This additional period will be granted as long as it has been verified that, in the first 09-month accounting period, the user has entered into the DT (3014) 100% of the break bulk cargo loaded and unloaded by the North Terminal.

If, after the end of the nine (9) months of accounting (or the 12 months in the cases that apply the extension of term), it is verified that the minimum volumes required for this offer has not been reached, APMTC will charge the list price established in subsection 2.4.1.1 of the Tariff List (integrated service of temporary storage of break bulk cargo that includes 10 days of use of operative area) and the list price established in subsection 2.4.1.2 of the Tariff List (Use of Area for 11 – 20 of the integrated temporary depot service) in force at the moment of the verification.

In case, the price of subsection 2.4.1.1 of the Tariff List is modified, the discounts of USD 2, USD 4 or USD 6 per ton apply to the modified price and in force at the time of invoicing. See invoicing details in the Regulation of Tariffs and Commercial Policy of APM Terminals Callao.

- This offer will be subject to space availability confirmed by APMTC

**9.3 Discount in price and extension of free days applicable to high density break bulk cargo that can be stacked and to subsection 2.4.1.1 of the Tariff List (integrated temporary depot service that includes 10 days of use of operating area)**

- Target group: Users (importers/consignees and Exporters/forwarders or its representatives – customs brokers, logistics operators, etc.) of high-density and stackable break bulk cargo (such as wood, ceramics, tiles, and others) that demand the Temporary Depot Integrated Service with 10 days of use of operative area (subsection 2.4.1.1 of the Tariff List)

- Temporary offer: Users who guarantee minimum amounts of equal or more than 10 thousand tonnes using the APMTC's Temporary Depot, will be granted a discount of USD 5 per ton on the price established in subsection 2.4.1.1 of the Tariff List, an extension of 10 additional free days of use of the operating area with respect to the free days granted by subsection 2.4.1.1 of the Tariff List (reaching a total of 20 days of use of the operating area) and a discount of USD 2.70 per ton for tonnage on the price established of the operating area use service from day 21 to day 30 (subsection 2.4.1.3 of the Tariff List).

- Effective: Users may apply or request this promotion from October 06, 2022 until June 30, 2023.

- Requirements:

This offer is only applicable to goods that can be stacked on at least three levels. If the merchandise can only be stacked on two levels, the offer does not apply. APMTC will define which goods are stackable up to three levels.

The minimum volume of 10 thousand tonnes will be accounted for in an annual period; that is, within 12 months of the date of the agreement (between APMTC and the user) to start accounting for the minimum volume (for example and as a hypothetical case, if the user's promotion request is accepted and it is agreed that accounting will start on November 1, 2022, then accounting will be made until 30 October 2023). For this purpose, users should submit to the APMTC commercial area the projections of tonnes to be mobilized in the yearly period indicated above, in order to determine the availability of space in the terminal.

If, after the end of the 12 months of accounting, it is verified that the minimum volumes required for this offer has not been reached, APMTC will charge the list price established in subsection 2.4.1.1 of the Tariff List (integrated service of temporary storage of break bulk cargo that includes 10 days of use of operative area) as well as the prices for the use of the operating area from day 11 to 30 that has been used (prices of subsections 2.4.1.2 and 2.4.1.3 of the Tariff List) in force at the moment of the verification.

In case, the price of subsections 2.4.1.1 and 2.4.1.3 of the Tariff List is modified, the discounts of USD 5 per ton or USD 2.70 per ton apply to the modified price and in force at the time of invoicing. See invoicing details in the Regulation of Tariffs and Commercial Policy of APM Terminals Callao.

- This offer will be subject to space availability confirmed by APMTC

**9.4 Price discount applicable to non-hazardous sacks or big bags and to subsection 2.4.1.4 of the Tariff List (integrated temporary depot service that includes 30 days of use of operating area)**

- Target group: Users (importers/consignees and Exporters/forwarders or its representatives – customs brokers, logistics operators, etc.) of break bulk cargo (sacks or big bags) not dangerous that demand the Temporary Depot Integrated Service with 30 days of use of operative area (subsection 2.4.1.4 of the Tariff List)

- Segment: Users of break bulk cargo that load or unload sacks or big bags with non-dangerous goods in large volumes.

- Temporary offer: Users who load or unload non-hazardous sacks or big bags (break bulk cargo) who guarantee minimum amounts through the Temporary Depot (2014), equal or higher than 10 thousand or 45 thousand tonnes, will be granted a discount on the price of the temporary depot integrated service that includes 30 days of use of the operational area (subsection 2.4.1.4 of the Tariff List), according to the table below:

- (i)  $\geq 10,000$  to  $39,999$  tonnes = Discount of USD 40 per tonne on the price of subsection 2.4.1.4 of the Tariff List
- (ii)  $\geq 40,000$  tonnes = Discount of USD 47 per tonne on the price of subsection 2.4.1.4 of the Tariff List

- Effective: In the case of the special offer (i) the users may apply or request this offer from February 17, 2022 until June 30, 2023. In the case of the special offer (ii) the users may apply or request this promotion from May 04, 2022 until June 30, 2023.

- Requirements:

The minimum volume of 10 thousand (offer special (i)) will be accounted for on a semi-annual basis and the minimum volume of 45 thousand tonnes (offer special (ii)) will be accounted annually. Thus, for example, in the case of special offer (i) (volume of 10 thousand tonnes and semi-annual accounting), the volume will be accounted in the 6 months following the date of the agreement (between APMTC and the user) to start the accounting of the volume (for example and as a hypothetical case, if the user's promotion request is accepted and it is agreed to start accounting on June 1, 2022, then the accounting will be made until November 30, 2022). For this purpose, users must submit to the commercial area of APMTC the projections of tonnes to be mobilized in the six-month period or annual period indicated above, in order to determine the availability of space in the terminal. If after six (6) months of accounting or 12 months of accounting, the minimum amounts required for these offers is not achieved, APMTC will charge the list price established in subsection 2.4.1.4 of the Tariff List (integrated service of temporary storage of break bulk cargo that includes 30 days of use of operative area) in force at the moment of the verification.

In case the price of subsection 2.4.1.4 of the Tariff List is modified, the discounts of USD 40 or USD 47 per ton apply to the modified price and in force at the time of invoicing. See invoicing details in the Regulation of Tariffs and Commercial Policy of APM Terminals Callao.

- This offer will be subject to space availability confirmed by APMTC

**9.5 Price discount applicable to sacks or big bags and to subsection 2.4.1.4 of the Tariff List (integrated temporary depot service that includes 30 days of use of operating area)**

- Target group: Users (importers/consignees and Exporters/forwarders or its representatives – customs brokers, logistics operators, etc.) of break bulk cargo (sacks or big bags) that demand the Temporary Depot Integrated Service with 30 days of use of operative area (subsection 2.4.1.4 of the Tariff List)

- Segment: Users of break bulk cargo that load or unload sacks or big bags in large volumes.

- Temporary offer: Users who load or unload sacks or big bags (break bulk cargo) who guarantee minimum amounts through the Temporary Depot (2014), equal or higher than 10 thousand or 45 thousand tonnes, will be granted a discount on the price of the temporary depot integrated service that includes 30 days of use of the operational area (subsection 2.4.1.4 of the Tariff List), according to the table below:

- (i)  $\geq 10,000$  tonnes = Discount of USD 50 per tonne on the price of subsection 2.4.1.4 of the Tariff List

- Effective: This offer will be in force from October 06, 2022 until January 05, 2023.

- Requirements:

The minimum volume of 10 thousand will be accounted on a quarterly basis, that is, during the period of validity of the offer (October 06, 2022 until January 05, 2023). For this purpose, users must submit to the commercial area of APMTC the projections of tonnes to be mobilized in the quarterly period indicated above, in order to determine the availability of space in the terminal. If after three (3) months of accounting, the minimum volumes required for this offer is not achieved, APMTC will charge the list price established in subsection 2.4.1.4 of the Tariff List (integrated service of temporary storage of break bulk cargo that includes 30 days of use of operative area) in force at the moment of the verification.

In case the price of subsection 2.4.1.4 of the Tariff List is modified, the discount of USD 50 per ton apply to the modified price and in force at the time of invoicing. See invoicing details in the Regulation of Tariffs and Commercial Policy of APM Terminals Callao.

- This offer will be subject to space availability confirmed by APMTC

**9.6 Price discount applicable to break bulk cargo not dangerous and to subsection 2.4.1.1 of the Tariff List (integrated temporary depot service that includes 10 days of use of operating area)**

- Target group: Users (importers/consignees and Exporters/forwarders or its representatives – customs brokers, logistics operators, etc.) of general break bulk cargo not dangerous that demand the Temporary Depot Integrated Service with 10 days of use of operative area (subsection 2.4.1.1 of the Tariff List)

- Segment: Users entering large volumes break bulk cargo at APM Terminals Callao Temporary Depot (DT 3014)

- Temporary offer: Users who guarantee minimum amounts of more than 2,500, 4 thousand and 8 thousand tonnes using the APMTC's Temporary Depot, will be granted a discount in price established in subsection 2.4.1.1 of the Tariff List and an extension of use of free operating area that will be in addition to the 10 days included in the Integrated Temporary depot Service (subsection 2.4.1.1 of the Tariff List), according to the table below:

- (i)  $\geq 2,500$  to  $3,999$  tonnes = Discount of USD 2 per ton on the price of subsection 2.4.1.1 of the Tariff List and 10 additional free days (to the 10 already granted in subsection 2.4.1.1 of the Tariff List)
- (ii)  $\geq 4,000$  to  $4,999$  tonnes = Discount of USD 4 per ton on the price of subsection 2.4.1.1 of the Tariff List and 10 additional free days (to the 10 already granted in subsection 2.4.1.1 of the Tariff List)
- (iii)  $\geq 5,000$  tonalades = Discount of USD 6 per ton on the price of subsection 2.4.1.1 of the Tariff List and 10 additional free days (to the 10 already granted in subsection 2.4.1.1 of the Tariff List)

- Effective: The users may apply or request this offer from January 01, 2023 until March 30, 2023.

- Requirements:

The volumes of the promotions will be counted during the period of validity of the promotion; that is, it will be counted between January 1, 2023 and March 30, 2023. For this promotion there is no prior agreement or commitment of movements by the user against APM Terminals Callao.

In case, the price of subsection 2.4.1.1 of the Tariff List is modified, the discounts of USD 2, USD 4 or USD 6 per ton apply to the modified price and in force at the time of invoicing. See invoicing details in the Regulation of Tariffs and Commercial Policy of APM Terminals Callao.

- This offer will be subject to space availability confirmed by APMTC

(10) OFFER IN EXTENSION OF FREE DAYS FOR JOINT MOVEMENT OF BREAK BULK CARGO AND DRY CONTAINERS IN APM TERMINALS CALLAO

Dear customers and users,

APM Terminals Callao (APMTC) has set an offer, which involves an extension of days free of use of the operating area, for those users who move break bulk cargo and dry containers by the DT 3014. This promotion is governed by the following terms:

- Target group: Users entering both break bulk cargo and dry containers into APM Terminals Callao Temporary Depot (DT 3014)

- Temporary offer: Any user who annually moves through DT 3014, minimum volumes of 3 thousand tons of breakbulk cargo and 1,600 import/export containers, will be granted 20 days of free use of the operating area for the breakbulk cargo, which will be in addition to those 10 days of use of the operating area provided by the integrated service of temporary deposit of break bulk cargo (subsection 2.4.1.1 of the Tariff List); that is, the user will have 30 days of use of the operating area for the break bulk cargo. In the case of dry containers, the application of item iv of promotion 1.3 will apply (which corresponds to a promotion with a range of 1,600 containers to 2,999 containers).

- Effective: The users may apply or request this offer from November 08, 2022 until June 30, 2023.

- Requirements: The minimum volumes will be counted annually, that is to say, in the 12 months following the date of the agreement (between APMTC and the user) to start counting the volumes (for example and as a hypothetical case, if the user's request for promotion is accepted and it is agreed that the posting on December 1, 2022, then the accounting will be made until November 30, 2023). For this purpose, users must submit to the commercial area of APMTC the projections of break bulk cargo and dry container that will be imported/exported in the annual period indicated above, in order to determine the availability of space in the terminal. In the event that, after twelve (12) months of accounting, it is verified that the minimum volumes required for the application of this offer has not been reached, APMTC will charge, in the case of break bulk cargo, the price for the additional 20 days of use of free operating area that were granted (established in subsections 2.4.1.2 and 2.4.1.3 of the Tariff List), while in the case of containers it will apply the penalty set out in promotion 1.3 of the Tariff List, in force at the time of verification.

- This offer will be subject to space availability confirmed by APMTC

(11) DISCOUNT OR REDUCTION IN PRICE FOR LRVAN VEHICLES IN THE TEMPORAL DEPOSIT OF APM TERMINALS CALLAO

Dear customers and users,

APM Terminals Callao (APMTC) has set discounts for the special service "Integrated Ro-Ro Cargo Temporary Depot Service" and for those ro-ro cargo that request the service package that includes the standard ro-ro cargo service (Cargo Portion) and the use of operating area (maximum) until day 10. These discounts are governed by the following terms:

This promotion that implies a discount on

- Target group: Users who enter light vehicles to the Temporary Depot of APM Terminals Callao (DT 3014) or who demand the package that includes standard service of ro-ro cargo (cargo portion) and use of operating area (as Post Terminal) up to day 10.

- Offer temporal: Any user who mobilizes light vehicles through APM Terminals Callao, either as DT 3014 or as Post Terminal, will be charged the following promotional prices:

- (i) Through APMTC's Temporary Depot (DT 3014), a offer price of USD 75 per ton will be charged for the standard integrated temporary depot service for ro-ro cargo (subsection 3.4.1.1 of the Tariff List).
- (ii) As a Post Terminal, a offer price of USD 75 per ton will be applied for the service package that includes standard service of ro-ro cargo (cargo portion) and use of the operational area until day 10 (subsections 3.1.2.1 and 3.3.1.2 of the Tariff List).

- Effective: Users may apply or request the promotion (i) from October 06, 2022 until June 30, 2023, while promotion (ii) can be requested between November 8, 2022 and June 30, 2023.

- Requirements: With light vehicles we refer to the definition established in Supreme Decree No. 25-2008-MTC, but excluding trailers, chassis and vehicles that exceed 2 tons per unit.

- This offer will be subject to space availability confirmed by APMTC

(12) DISCOUNT OR ADDITIONAL REDUCTION IN TARIFF FOR LIQUID BULK CARGO - VEGETABLE OILS

Dear customers and users,

APM Terminals Callao (APMTC) has arranged that, for vegetable oils that are unloaded in the form of liquid bulk cargo, a discount will be applied for the standard liquid bulk service (subsection 5.1.2.1 of the Tariff Schedule) if meet certain conditions. This discount is governed by the following terms:

- (i) Discount of USD 0.5 per ton on the maximum liquid bulk standard service tariff (in force at the time of invoicing) for a discount of liquid discharged through pipelines (no use of lecters).

This offer will be valid from January 1 to June 30, 2023.

Published and updated on 21/12/2022

Applicable as from 01/01/2023

The special offers (reductions) of the regulated tariffs, unless otherwise expressly indicated in the Tariff List, will be in force until June 30, 2023.

Please visit our website: <https://www.apmterminals.com/callao>

For a greater detail of the scope and description of our services, commercial policies and surcharges, see the Regulation of Tariffs and Commercial Policy of APM Terminals Callao S.A.: <https://www.apmterminals.com/en/callao/customer-czors/tariffs>