



# APM TERMINALS

## Press Release

Date: Wednesday, November 8 2006, 09.30 CET

### **APM Terminals signs concession agreement in Bahrain**

Following successful negotiations with the Bahrain Government, APM Terminals have today signed a concession agreement for the operation of Mina Salman and then Khalifa bin Salman Port, the new port facility, upon the completion of construction which is anticipated by the 3rd quarter of 2008.

APM Terminals Bahrain has been awarded the concession to operate the commercial ports in Bahrain for a period of twenty five years from the commencement of operations at Khalifa Bin Salman Port.

APM Terminals Bahrain at Mina Salman will provide a safe port facility for the efficient handling of import, export and transshipment cargo, both containerized and conventional, through the Kingdom of Bahrain. APM Terminals will be taking over the best practices of the General Directorate of Ports and supplementing them with the experience, systems and processes gathered from managing and operating ports around the world, in order to provide the best possible service to our local clientele, as well as to enable ocean carriers to use Bahrain as a hub for Upper Gulf cargo.

In today's container shipping industry, schedule integrity is a critical factor in operational excellence, and lines are utterly dependent on the performance of the ports they call to ensure vessels sail on time and keep to their published schedules. To this end, APM Terminals Bahrain will be implementing a berthing window system, wherein vessels will be scheduled to arrive and depart within pre-agreed windows, thereby ensuring maximum productivity at the berth and minimum delays to the vessels.

In addition, APM Terminals will manage pilotage services for Bahrain's territorial waters, except the Dry Dock at ASRY, in order to provide safe, consistent control of vessels within the waters of Bahrain. To support this operation, APM Terminals Bahrain has subcontracted towage and pilotage services to its sister company, SvitzerWijsmuller, through whom three modern tugs will serve vessels calling Bahrain.

Mina Salman houses a number of warehouses, in which container stuffing and unstuffing, inventory management and general storage services are performed. With the substantial amount of space available within Mina Salman, APM Terminals is seeking new ways to provide services to Bahrain's commercial community.

APM Terminals Bahrain is particularly focused on providing employment opportunities for Bahrainis. At the commencement of operations, more than 90% of the approximately 600 jobs will be held by Bahrainis.

### **Moving to Khalifa Bin Salman Port – Bahrain Gateway**

By late 2008, the construction of Khalifa Bin Salman Port – Bahrain Gateway is targeted to be completed. The new port is planned to have a quay wall 1.8 kms in length. With approximately 900,000 m<sup>2</sup> of land, Khalifa Bin Salman Port - Bahrain Gateway will have substantial room for growth over the current capacity



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at Mina Salman. Furthermore, with a draft alongside of 15 metres, the port will be able to handle vessels up to Post-Panamax size.

APM Terminals will provide the operational equipment for the Port, where the container terminal is planned to operate four Post-Panamax gantry cranes, and will use a Rubber Tyre Gantry container management system, thereby maximising space utilisation, enabling the terminal to handle a substantial increase in total annual throughput. On completion, Bahrain Gateway will be one of the most modern ports in the Gulf, and will be able to handle container ships with an efficiency matching that of the most productive ports in the world.

With efficient operations, fast turn-around times for vessels and short transit times, Bahrain will be an ideal location for carriers to tranship containers for all destinations in the Upper Gulf.

## **Company Background**

### **APM Terminals Bahrain**

APM Terminals Bahrain BSC (c) is a joint venture with YBA Kanoo Holdings of Bahrain. The Company was established in 2006 with the purpose of operating port, marine and related services within Bahrain and its waters. Kanoo is a long-standing partner of the A.P. Moller - Maersk Group in the Middle East.

### **APM Terminals International**

Based in The Hague, Netherlands, APM Terminals is a leading, independent, global container terminal owner and operator of more than 40 terminals that handled more than 24 million TEU's in 2005 and served approximately 60 shipping lines.

[www.apmterminals.com](http://www.apmterminals.com)

## **Contacts**

Jorgen Hammelsvang Madsen  
Managing Director  
APM Terminals Bahrain  
Mina Sulman, Bahrain  
Phone: +973 17365550  
[BAHAPMTMNG@apmterminals.com](mailto:BAHAPMTMNG@apmterminals.com)

Tom Boyd  
Director, Corporate Communications  
APM Terminals International  
The Hague, Netherlands  
Phone: +31 70 304 2181  
[CENAPMTCOM@apmterminals.com](mailto:CENAPMTCOM@apmterminals.com)