

Press Release: June 25, 2010

**Global Port Industry has Passed “Stress Test” of 2009;
Lower Cost and Staying close to the Customers has gained in
importance.**

**APM Terminals CFO Christian Laursen outlines operator port
investment strategies and realities at the TransFin 2010 Conference,
including how the industry has responded to the new global economy.**

Barcelona, Spain– Addressing the Global Transport and Infrastructure Finance Conference (TransFin) 2010 attendees, APM Terminals Vice President and Chief Financial Officer Christian Laursen advised that while global trade volumes may be recovering, cost-cutting imperatives remain in place throughout the transportation industry, particularly among shipping lines, and higher productivity among port and terminal operators will be essential to remain competitive.

Mr. Laursen, asked to provide “Insights into How Ports Can Compete, Perform and Find Growth in the New Economy” for the 8th Annual TransFin conference, observed that having passed the “stress test” represented by the steep 10% drop-off of global container volume in response to world-wide recession in 2009, new adjustments must still be made by port and terminal operators to stay competitive in what APM Terminals has called the “New Normal” of the industry. Included among these concerns is the ongoing delivery of Ultra-Large Container Ships with capacities of over 10,000 TEUs into the global liner fleet, which Laursen noted, account for more than 40% of vessels on order.

The industry has seen a stronger than expected recovery in volume during the first few months of 2010, but Mr. Laursen did not expect a return to the 10-15% annual growth rates experienced before the crisis. “While the overall global demand growth for container traffic remains uncertain, what appears to not have changed with the new normal is the demand for suitable infrastructure to handle these bigger ships” Laursen stated, including adequate depth in shipping channels as well as berths.

The highly competitive nature of the industry means that staying close to the customers and having established relationships with the container shipping lines is critical for success.

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About APM Terminals

– providing the port infrastructure to drive global commerce

APM Terminals operates a Global Terminal Network of 50 terminals with 18,000 employees in 34 countries that provide the port infrastructure essential to international transportation and global economic growth. The liner shipping industry, served by APM Terminals and other operators, carries \$4.6 trillion worth of international trade - approximately one third of the total value of global commerce.

The company works closely with the international shipping community and national governments to reduce costs, deliver operational excellence and improve market access worldwide. Access to modern marine infrastructure drives local, regional and international market competitiveness and economic development. In 2007, the global shipping industry provided 4.2 million jobs worldwide, representing compensation of \$27.2 billion, and accounted for \$29.4 billion in capital investment, generating \$183.3 billion to global GDP, according to a recent study commissioned by the World Shipping Council.

For logistics professionals, the Global Terminal Network plays an important role in supply chain management with location, capacity, flexibility and efficiency clearly linked to supply chain success and port-centric logistics.

Media can download more information at www.apmterminals.com

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