

Press Release 14 November 2011

## **Terminals must anticipate shipping companies' needs in capacity in "New Era of Ports"**

### **APM Terminals CFO cites vessel and volume growth as twin industry catalysts at the Port Finance International Conference.**

**London, UK**– APM Terminals Vice President and Chief Financial Officer Christian Moller Laursen described the advent of a "New Era in Ports" at the Port Finance International Conference in London where he took the podium as keynote speaker.

With the prospect of global port container throughput, currently around 600 million TEUs, doubling within 15 years, and the aggressive investment on the part of shipping lines in vessels of 10,000 TEU capacity and over, port and terminal operations face looming challenges in both capacity and productivity, cautioned Laursen.

"Container yards processing significantly larger container volumes from individual vessels as well as general global volume growth will have to be able to have cargoes moved in time for the next scheduled vessel call, when the process will begin all over again, often in a matter of just a few days, or as just seen, in some cases on a daily basis", he noted.

New facilities designed to handle the largest containerships currently on order, and beyond, while adhering to strict environmental constraints as well as safety performance parameters, and including dedicated access to interior commercial, population and industrial centers are currently in development in the APM Terminals Global Port, Terminal and Inland Services Network. The new APM Terminals 4.5 million TEU annual capacity facility under construction at the Port of Rotterdam's Maasvlakte II site, scheduled to open in 2014, was mentioned as one example of port planning in the "New Era".

Already Europe's busiest containerport, in the densely populated Netherlands, Rotterdam's Maasvlakte II is being constructed entirely on land reclaimed from the North Sea, and will have both direct rail access and cranes capable of servicing the global container fleet's newest and largest vessels. The new \$1 billion terminal planned for the recently won terminal concession in Moin, Costa Rica, is another project moving forward with an eye firmly set on the growing importance of Latin America to new Asian, European and African trading partners and the arrival of "post-Panamax" vessels to the Atlantic via the widened Panama Canal locks in 2014.

"The port industry does not have the luxury of being able to react to changes in the market environment; we must be able to anticipate and be able to deliver the terminal capacity and productivity that our customers will require" said Laursen, adding "That's what the New Era is all about".

## **About APM Terminals**

### **– providing the port and inland infrastructure to drive global commerce**

APM Terminals is taking a leading role in addressing the critical issues facing the transportation industry. With our customers and business partners, the company has designed the world's leading port and inland network to meet the shipping community's needs today, tomorrow and in the future. With more than 60 ports and 132 inland facilities in 63 countries – the goal is to offer the market more solutions than ever before to help companies and countries achieve their ambitions. Media can download high resolution photos and more information at [www.apmterminals.com](http://www.apmterminals.com)

### **2011 Port projects underway:**

#### **Asia**

Cai Mep, Vietnam  
Qingdao, China

New terminal; opened March 2011  
Expansion of terminal

#### **Africa**

Apapa, Nigeria  
Pointe-Noire, Republic of the Congo  
Port Said East Phase II, Egypt  
Luanda, Angola  
Monrovia, Liberia

Expansion of terminal  
New terminal being built  
Expansion of terminal  
Expansion of terminal  
New project; implemented March 2011

#### **Europe**

Rotterdam, Netherlands  
Vado, Italy  
Wilhelmshaven, Germany  
Poti, Georgia  
Gothenburg, Sweden

New terminal being built  
New terminal being built  
New terminal being built  
New terminal project, implemented May 2011  
New terminal project

#### **Middle East**

Aqaba, Jordan

Expansion of terminal

#### **Latin America**

Santos, Brazil  
Moin, Costa Rica  
Callao, Peru

New terminal being built  
New terminal being built  
New terminal project, including expansion

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## Global port and inland network

### Key colors

Head Offices

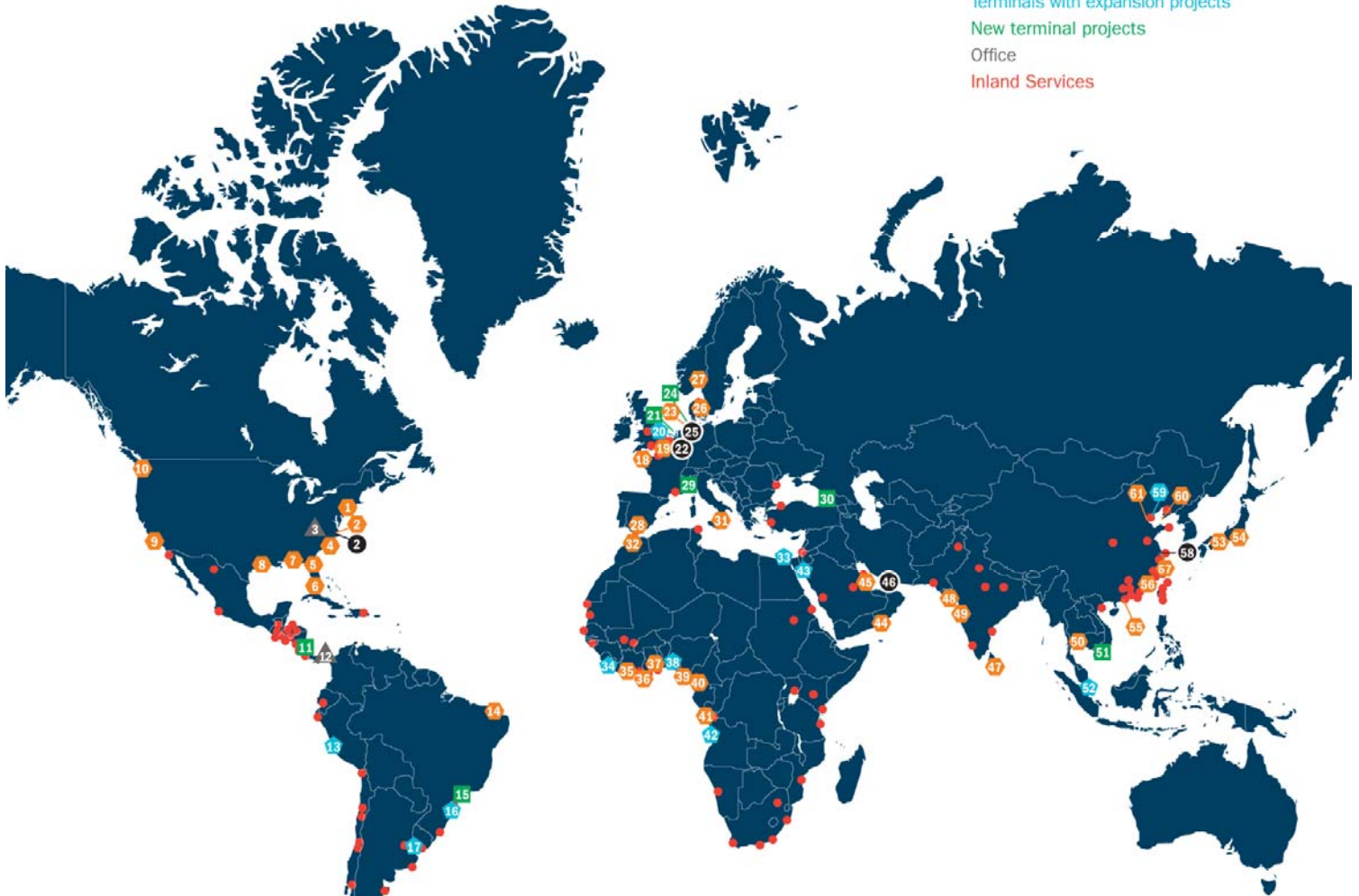
Operational terminals

Terminals with expansion projects

New terminal projects

Office

Inland Services



### Americas

- 1 Port Elizabeth, New Jersey, USA
- 2 Americas Regional Office Portsmouth, Virginia, USA
- 2 Portsmouth, Virginia USA (Leased to VA Port Authority)
- 3 Charlotte, North Carolina, USA
- 4 Charleston, South Carolina, USA
- 5 Jacksonville, Florida, USA
- 6 Miami, Florida, USA
- 7 Mobile, Alabama, USA
- 8 Houston, Texas, USA
- 9 Los Angeles, California, USA
- 10 Tacoma, Washington, USA
- 11 Moin, Costa Rica
- 12 Panama City, Panama
- 13 Callao, Peru
- 14 Pecem, Brazil
- 15 Santos, Brazil
- 16 Itajai, Brazil
- 17 Buenos Aires, Argentina

### Europe

- 18 Le Havre, France
- 19 Zeebrugge, Belgium
- 20 Rotterdam, Netherlands
- 21 Maasvlakte II, Netherlands
- 22 Europe Regional Office Rotterdam, Netherlands
- 23 Bremerhaven, Germany
- 24 Wilhelmshaven, Germany
- 25 World headquarters, The Hague, Netherlands
- 26 Aarhus, Denmark
- 27 Oslo, Norway
- 28 Algeciras, Spain
- 29 Vado, Italy
- 30 Poti, Georgia
- 31 Gioia Tauro, Italy
- 32 Tangier, Morocco
- 33 Port Said (SCCT), Egypt

### Africa – Middle East

- 34 Monrovia, Liberia
- 35 Abidjan, Ivory Coast
- 36 Tema, Ghana
- 37 Cotonou, Benin
- 38 Apapa, Nigeria
- 39 Onne, Nigeria
- 40 Douala, Cameroon
- 41 Pointe Noire, Congo
- 42 Luanda, Angola
- 43 Aqaba, Jordan
- 44 Salalah, Oman
- 45 Bahrain, Bahrain
- 46 Africa, Middle East Regional Office, Dubai, UAE
- 47 Colombo, Sri Lanka

### Asia – Pacific

- 48 Pipavav, India
- 49 Mumbai, India
- 50 Laem Chabang, Thailand (2 terminals: LCB1 and LMCT)
- 51 Cai Mep, Vietnam
- 52 Tanjung Pelepas, Malaysia
- 53 Kobe, Japan
- 54 Yokohama, Japan
- 55 Guangzhou, China
- 56 Xiamen, China
- 57 Shanghai, China
- 58 Asia Pacific Regional Office, Shanghai, China
- 59 Qingdao, China (3 terminals: QQCT, QQCTU and QQCTN)
- 60 Dalian, China (2 terminals: DCT and DPCT)
- 61 Tianjin, China (2 terminals: TACT and TECT)