

Press Release 19 January 2012

UN Report: Efficient Ports Drive Global Trade

- **APM Terminals CEO: “Aggressive investments” required to keep up with projected growth rates**

The Hague, Netherlands –The United Nations Conference on Trade and Development (UNCTAD) released its annual Review of Maritime Transport report for 2011 in December, observing that the share of developing countries’ GDP in overall global economic output has jumped from 17% in 1980 to over 28% by 2010, with the growth trend projected to continue. The report also noted that developing countries’ share of global trade also increased from approximately 30% to more than 40% from 2008 through 2010 alone. Global seaborne trade, which represents 90% of world trade, reached 8.4 billion metric tons in 2010, and is carried by a global fleet of 103,392 commercial vessels as of the first of this year.

The UNCTAD Report cites the improved efficiency and reduced costs of modern port operations which have contributed significantly to the increase in global trade and overall economic output, but notes that lower costs are not uniformly enjoyed.

“What these figures and trends tell us, very emphatically, is that the future of the shipping industry is heavily weighted toward developing markets in Asia, Latin America, Africa and the Middle East, and to a certain extent Central Europe, and that aggressive infrastructure investment is required right now to keep up with the pace of that projected growth” stated APM Terminals CEO Kim Fejfer, adding, “to that end APM Terminals has committed to approximately \$3 billion USD in new infrastructure development and existing facility expansion in 2011”.

The most recent investment announced was for the new TEC2 deep-water terminal at the Port of Lázaro Cárdenas on the Pacific Coast of Mexico, which represents a commitment of \$900 million USD over the 32-year concession contract term. Other projects finalized in the past year included a \$749 million USD investment for a new deep-water terminal at the Port of Callao, in Peru; and \$992 million USD for a new terminal in Moin, Costa Rica, as well as \$100 million USD to be invested over the next five years to modernize the Port of Poti, Georgia on the Black Sea, and \$120 million USD each at the Port of Monrovia, Liberia and Apapa, Nigeria. Approximately half of APM Terminals’ current container volume is in facilities in economically emerging areas.

“Our capabilities within port development and operation can bring efficient port capacity to new markets benefiting customers, government authorities and communities” added Fejfer.

About APM Terminals

– providing the port and inland infrastructure to lift global trade

APM Terminals' Global Terminal Network of ports and inland services provide the necessary infrastructure and support for the increasing growth of international trade, 90% of which travels by sea. International commerce is an economic growth engine, creating jobs, lifting economies and helping to improve people's lives around the world.

We have one goal: to be the best port operator in the world. Our core expertise is the design, construction, management and operation of ports, terminals and inland services. With world headquarters in The Hague, Netherlands, APM Terminals is the world's leading port and inland operator with 63 port facilities in 36 countries and providing Inland Services operations in over 150 locations in 46 countries.

Media can download high resolution photos and more information at www.apmterminals.com

2011 Port projects underway:

Asia

Cai Mep, Vietnam
Qingdao, China

New terminal; opened March 2011
Expansion of terminal

Africa

Apapa, Nigeria
Pointe-Noire, Republic of the Congo
Port Said East Phase II, Egypt
Luanda, Angola
Monrovia, Liberia

Expansion of terminal
New terminal being built
Expansion of terminal
Expansion of terminal
New project; implemented March 2011

Europe

Rotterdam, Netherlands
Vado, Italy
Wilhelmshaven, Germany
Poti, Georgia
Gothenburg, Sweden

New terminal being built
New terminal being built
New terminal being built
New terminal project, implemented May 2011
New terminal project

Middle East

Aqaba, Jordan

Expansion of terminal

Latin America

Santos, Brazil
Moin, Costa Rica
Callao, Peru
Lazaro Cardenas, Mexico

New terminal being built
New terminal being built
New terminal project, including expansion
New terminal project

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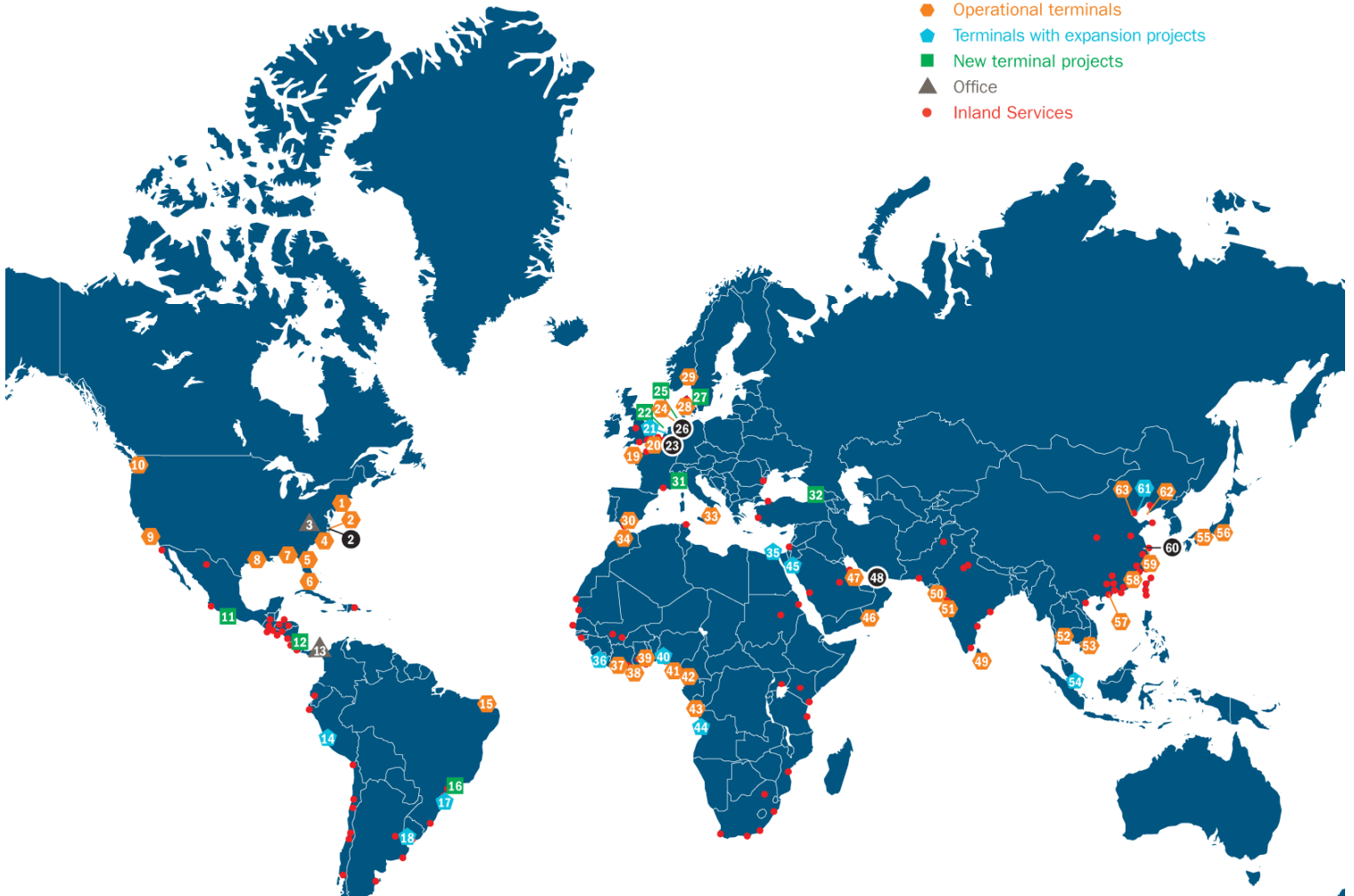
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Global port and inland network

Key colors

- Head Offices
- Operational terminals
- ◆ Terminals with expansion projects
- New terminal projects
- ▲ Office
- Inland Services



Americas

- 1 Port Elizabeth, New Jersey, USA
- 2 Americas Regional Office
Portsmouth, Virginia, USA
- 2 Portsmouth, Virginia USA
(Leased to VA Port Authority)
- 3 Charlotte, North Carolina, USA
- 4 Charleston, South Carolina, USA
- 5 Jacksonville, Florida, USA
- 6 Miami, Florida, USA
- 7 Mobile, Alabama, USA
- 8 Houston, Texas, USA
- 9 Los Angeles, California, USA
- 10 Tacoma, Washington, USA
- 11 Lazaro Cardenas, Mexico
- 12 Moin, Costa Rica
- 13 Panama City, Panama
- 14 Callao, Peru
- 15 Pecem, Brazil
- 16 Santos, Brazil
- 17 Itajai, Brazil

Europe

- 19 Le Havre, France
- 20 Zeebrugge, Belgium
- 21 Rotterdam, Netherlands
- 22 Maasvlakte II, Netherlands
- 23 Europe Regional Office
Rotterdam, Netherlands
- 24 Bremerhaven, Germany
- 25 Wilhelmshaven, Germany
- 26 World headquarters,
The Hague, Netherlands
- 27 Gothenburg, Sweden
- 28 Aarhus, Denmark
- 29 Oslo, Norway
- 30 Algeciras, Spain
- 31 Vado, Italy
- 32 Poti, Georgia
- 33 Gioia Tauro, Italy
- 34 Tangier, Morocco
- 35 Port Said (SCCT), Egypt

Africa – Middle East

- 36 Monrovia, Liberia
- 37 Abidjan, Ivory Coast
- 38 Tema, Ghana
- 39 Cotonou, Benin
- 40 Apapa, Nigeria
- 41 Onne, Nigeria
- 42 Douala, Cameroon
- 43 Pointe Noire, Congo
- 44 Luanda, Angola
- 45 Aqaba, Jordan
- 46 Salalah, Oman
- 47 Bahrain, Bahrain
- 48 Africa, Middle East
Regional Office,
Dubai, UAE
- 49 Colombo, Sri Lanka

Asia – Pacific

- 50 Pipavav, India
- 51 Mumbai, India
- 52 Laem Chabang, Thailand
(2 terminals: LCB1
and LMCT)
- 53 Cai Mep, Vietnam
- 54 Tanjung Pelepas,
Malaysia
- 55 Kobe, Japan
- 56 Yokohama, Japan
- 57 Guangzhou, China
- 58 Xiamen, China
- 59 Shanghai, China
- 60 Asia Pacific Regional
Office, Shanghai, China
- 61 Qingdao, China
(3 terminals: QQCT, QQCTU
and QQCTN)
- 62 Dalian, China
(2 terminals: DCT
and DPCT)
- 63 Tianjin, China
(2 terminals: TACT
and TECT)