

CUSTOMER NEWSLETTER

From the MD's desk....

Dear customers,

The first quarter of the year 2021 is over. The pandemic persists; However, the business continues as usual. While the volume number for containers is slightly less than the same period last year but for non containers, we have done exceptionally good performance.

Safety of our people is of paramount importance to us. We continue to ensure that our employees remain safe to serve our customers better. To this regard, over and above observing the safety protocol, we initiated a vaccination camp for the employees and their families. Over 250 people at the port got themselves vaccinated at recently concluded vaccination camp. It is critical to get vaccinated for protecting ourselves and our families from this ongoing pandemic.

Pleased to present another newsletter carrying the important updates and milestones about our organization.

Enjoy reading...

Jakob Friis Sorensen

Inaugural ONE export train flagged off to Port Pipavav

The first double stack train was flagged off from ICD Gurugram (Garhi Harsaru) to APM Terminals Pipavav by GatewayRail Freight Ltd. (a subsidiary of Gateway Distriparks Ltd.) and Ocean Network Express (ONE), which will provide assured connection to exporters. The double stack train transported 180 TEUs in a single journey. The commodities carried were auto spare parts, laminated sheets, machinery parts, tiles, cotton yarn, motorcycles and air conditioners etc. The containers were for export to the destinations such as Colombo, Jakarta, Bangkok, Los Angeles, Tokyo and Singapore among others. Currently, GatewayRail operates three weekly 'Sakura' import services through Pipavav Port for ONE; while this is the first export container train exclusively moved for ONE. The frequency of export containers through Pipavav is likely to increase further with this initiative.





First export train starts from ICD Basni to Port Pipavav

The Rajasthan Small Industries Corporation Ltd. (RAJSICO) flagged off the first container train from Jodhpur (ICD Basni) to APM Terminals Pipavav for exports to various countries. The train was flagged off by Dr. Rajesh Sharma, Division Commissioner & Managing Director, RAJSICO on 7th February 2021 that reached the port within a day. This direct connectivity from the Inland Container Depots (ICD's) to the terminal will help in expanding the exports of commodities such as, handicrafts and guar gum to the global markets from the region and extend the capacity and competency of a quick turnaround in domestic and global trade.



12,548 MT of coal & minerals dispatched

The highest bulk handled at the Port Pipavav

APM Terminals Pipavav achieved a new milestone in bulk operations in February 2021. Our port dispatched 12,548 MT of coal & minerals by road in 24 Hrs, which is the highest ever, surpassing the previous record of 10,283 MT in a day. This was made possible due to the seamless coordination amongst various teams. This demonstrates commitment to our customers by challenging ourselves to provide the best services to our customers. Such fast evacuation from the port not only helps us to get space for accommodating more cargo but also reassures our customers about our capabilities to serve the trade better.

Kudos to our teams...

Customer Speaks

"APM Terminals Pipavav is managed by customer centric professionals who understand the needs and demands of customer in this dynamic and ever-changing world. The team is always on call and provides information and services to keep the wheels of supply running in tandem with the requirements at Panasonic factory based in Jhajjar.

Our experience with APM Terminals Pipavav team has been excellent."

M. Ravindra
Director – Logistics
Panasonic India P Ltd.



Panasonic
ideas for life

Long service recognition

Employees are an organization's biggest assets. At APM Terminal's Pipavav, we treat our people with the utmost respect; their growth and well-being has always been our top priority. We maintain inclusive, transparent and safe work culture to motivate our employees always put up their best performance. Our company invests in trainings and other skill development initiatives to ensure that the team is always future ready. We are delighted to share that many of our employees acknowledged our efforts and continued to remain committed to us for the longest term. We all should be proud of the fact that for the third consecutive year, we are certified as a "Great Place to Work" under the category: small and mid-size organizations. Here is the list of our employees who have spent more than 20 years with us. Kudos to their contributions and commitment to the organization.



Long Service Recognition

Kalu S Wagh,
Administration

Bhaya J Wagh,
Administration

Anil Rekhi,
Administration

Shankar Parmar,
Administration

Subir Mehrotra,
Engineering

Bharat Teraiya,
HSSE

Bharat Joshi,
Operation - Bulk

Rajesh Borisagar,
Operation - Cont

M I Qureshi,
Operation - Cont

Narendra J Rawal,
Procurement

Gangadhar Raul,
Administration

B S Bisht,
Administration

Nilesh M Damaniya,
Engineering

Sanjay Singh,
HSSE

Mukesh Dave,
PR & Liaison

20 Years

Pramod Dabholkar,
Administration

Rajak Saiyad,
Operation - Cont

Dilu D Kalia,
Administration

Pratap Sawant,
Finance

Kaushik B Purohit,
Engineering

N B Pandya,
Engineering

Dula S Wagh,
Administration

Deepak Zade,
Operation - Bulk

Jayesh V Padaliya,
Project

Abdul U Qureshi,
Engineering

Sanjay O Sharma,
Engineering

Pradeep O Sharma,
Engineering

25 Years

Mohan Nair,
Operation - Cont

Vinay K Dave,
Administration

Diwansingh Salal,
Operation - Cont

Mansukh M Kasundra,
Administration

Bhagwan B Wagh,
Administration

Manhar G Kasundra,
Operation - Cont

Jilla Manga,
Administration

Anjali Karkhanis,
Operation - Bulk

Dadu D Wagh,
HSSE

Bharat G Kasundra,
Operation - Cont

Kishor K Virapariya,
Procurement

Veera N Parmar,
Administration

Chetan N Hingarajiya,
Operation - Cont

Dilbahadur Thapa,
Administration

Suresh A Raghani,
HSSE

Above 25 Years



Environment Lab is set up at the port

APM Terminals Pipavav believes in keeping its environment clean and green. The port sets up an Environment Lab at the port location as part of the environmental clearance. The lab is equipped with monitoring facilities of dust concentration, noise level, pollutant gases in the atmosphere etc. The lab will check basic parameters of wastewater and water quality on daily basis to check the operational performance of Sewage Treatment Plant and Water Treatment Plant.



Safety Update

Safety is at the core of all operations at APM Terminals Pipavav. The Port recently set a new benchmark in the area of safety with the completion of **801 days** of safe operations with zero fatality and Lost Time Incidents (LTI) as on 31st March 2021. This is the result of constant care, continuous training, monitoring and supervising the operations at all levels at Pipavav.

APM Terminals Pipavav is a “Great Place to work”

We are pleased to share; APM Terminals Pipavav is recognized and certified as a "Great Place to Work" for the third consecutive year by the Great Place to Work® Institute under the category: small and mid-size organizations. This is the testament to our inclusive and transparent work culture.



APM Terminals Pipavav [Gujarat Pipavav Port Ltd]

APM Terminals Pipavav is one of India's leading gateway port for Containers, RoRo (passenger cars), Liquid Bulk and Dry Bulk cargoes serving customers in the state of Gujarat with road and rail networks to India's hinterland and northwest. The current annual Cargo Handling Capacity includes 1.35 million TEU Containers, 250,000 Passenger cars, 2 million metric tons of Liquid bulk and 4 million metric tons of Dry bulk. APM Terminals Pipavav is India's first public private partnership (PPP) port in India and is a part of the APM Terminals global terminal network.

We will be happy to receive your feedback and suggestions about this Newsletter or our performance on nurjaha.arora@apmterminals.com

Nurjaha Arora, Communications.

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