

8<sup>th</sup> November 2023

**National Stock Exchange of India Limited BSE Limited** Exchange Plaza, Bandra Kurla Complex, 14<sup>th</sup> Floor, P J Towers, Bandra (East), Dalal Street, Fort, Mumbai 400 051 Mumbai 400 001 Scrip Name: GPPL Scrip Code: 533248

Dear Madam/ Sir,

Sub: Submission of Analysts/ Investor Presentation

Kindly find enclosed herewith the Analyst/ Investor Presentation regarding the Unaudited financial results of Gujarat Pipavav Port Limited ('the Company') for the Quarter and Half Year ended 30th September 2023. It is also being uploaded on the Company's website www.pipavav.com

The Presentation is being made through a Webinar today 8th November 2023 at 1600 Hrs.

Thank you,

Yours truly,

For Gujarat Pipavav Port Limited

Manish Agnihotri **Company Secretary & Compliance Officer** 

India 400079

CIN: L63010GJ1992PLC018106

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### **Disclaimer**

Statements in this presentation describing the Company's objectives, projections, estimates, expectations may be "forward looking statements" within the meaning of applicable securities laws and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the Company's operations include, among others, economic conditions affecting demand / supply and price conditions in the markets in which the Company operates, changes in Government regulations, tax laws and other statutes and incidental factors.

# **Agenda**

**Key Updates** 

**Volume Development** 

**Profit and Loss Statement** 



## **Key Updates**

#### Q2 FY 24 Vs Q2 FY 23

- Container volumes: Higher EXIM volumes
- Bulk volumes: Lower Coal & Fertilizer volumes
- Liquid volumes: Higher LPG Volumes from VLGC Operations
- RORO volumes: Higher exports of Passenger vehicles
- Higher Container, Liquid & RORO revenue
- EBITDA Margin at 60%

## **CONTAINER (TEUs)**

216,337 (+16%)

### DRY BULK (MT)

772,587 (-41%)

#### LIQUID (MT)

*316,818* (+*52%*)

#### RORO (UNITS)

19,660 (+139%)

#### REVENUE

2,526 Mn *(+12%)* 

#### **EBITDA**

1,506 Mn *(+25%)* 

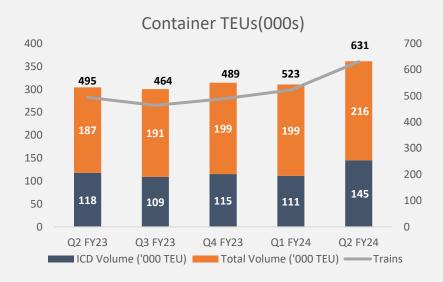
### **EBIT**

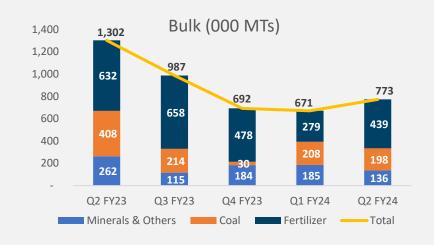
1,218 Mn *(+34%)* 

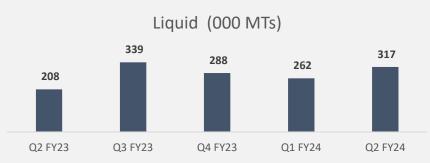
#### **NET PROFIT**

1,071 Mn *(+52%)* 

## **Volume Development**











## **Profit and Loss Statement**

INR Million

Particulars	Quarter ended				
	Sep-23	Jun-23	%	Sep-22	%
Income					
Net Sales / Income from Operations	2,367	2,017	17%	2,097	13%
Other Operating Income	159	133	20%	167	-4%
Total Income	2,526	2,149	18%	2,264	12%
Expenditure	160	420	1 20/	F07	1 20/
Operating Expenses	468	420	12%	537	-13%
Employee benefits expense	199	199	0%	192	3%
Other Expenses	353	472	-25%	333	6%
Total Expenditure	1,020	1,091	-7%	1,062	-4%
EBITDA	1,506	1,058	42%	1,202	25%
EBITDA Margin	60%	49%		53%	
Depreciation	288	287	0%	289	-1%
EBIT	1,218	771	58%	913	33%
Add: Other Income	216	186	16%	115	89%
Less: Finance Cost	22	25	-14%	20	8%
Exceptional Item	36	-46		-53	
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Profit Before Tax	1,449	886	64%	954	52%
Tax Expense	372	227	64%	245	52%
Other comprehensive income, net of tax	-5	-	-	-2	-
Net Profit	1,071	659	63%	707	52%

# Thank you

