

#### 9th February 2023

National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra (East),
Mumbai 400 051

Scrip Name: GPPL

BSE Limited
14<sup>th</sup> Floor, P J Towers,
Dalal Street, Fort,
Mumbai 400 001

Scrip Code: 533248

Dear Madam/ Sir,

Sub: Submission of Analysts/ Investor Presentation

Kindly find enclosed herewith the Analyst/ Investor Presentation regarding the Unaudited financial results of Gujarat Pipavav Port Limited ('the Company') for the Quarter and Nine Months ended 31st December 2022, for reference please. It is also being uploaded on the Company's website <a href="https://www.pipavav.com">www.pipavav.com</a>

The Presentation updates are being provided through a Microsoft Teams call on Monday 13<sup>th</sup> February 2023 at 1000 Hrs.

Thank you,

Yours truly,

For Gujarat Pipavav Port Limited

Manish Agnihotri
Company Secretary & Compliance Officer

504, 5th Floor, Godrej Two, Pirojshanagar, Vikhroli East, Mumbai, Maharashtra India 400079

CIN: L63010GJ1992PLC018106

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### **Disclaimer**

Statements in this presentation describing the Company's objectives, projections, estimates, expectations may be "forward looking statements" within the meaning of applicable securities laws and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the Company's operations include, among others, economic conditions affecting demand / supply and price conditions in the markets in which the Company operates, changes in Government regulations, tax laws and other statutes and incidental factors

# **Agenda**

**Key Updates** 

**Volume Development** 

**Profit and Loss Statement** 



## **Key Updates**

#### Q3 FY 23 Vs Q3 FY 22

Container: Higher EXIM volume

Bulk: Higher Fertilizer volume

Liquid: Higher LPG volume

Revenue higher by 49%; Higher Container & Bulk revenue

• EBITDA higher by 63%; Margin at 57%

Net profit higher by 81%

## CONTAINER (TEUs)

191,474 (+22%)

#### DRY BULK (MT)

*987,335* (48%)

#### LIQUID (MT)

*339,374* (+39%)

#### RORO (UNITS)

10,620 (+44%)

#### **REVENUE**

2,506 Mn (+49%)

#### **EBITDA**

1,417 Mn *(+63%)* 

#### **EBIT**

1,121 Mn *(+104%)* 

#### **NET PROFIT**

793 Mn *(+81%)* 

#### **Volume Development** Container TEUs(000s) Bulk (000 MTs) 250 500 1,600 1,468 191 490 1,400 187 1,302 200 163 187 480 157 439 1,200 987 470 931 150 473 1,000 632 464 156 460 800 339 667 100 658 450 600 447 240 408 872 440 118 118 118 400 429 107 109 50 215 430 214 200 213 262 163 420 0 Q3 FY22 Q4 FY22 Q3 FY23 Q1 FY23 Q2 FY23 Q3 FY22 Q4 FY2 Minerals & Others Q1 FY23 Coal Q2 FY23 Fertilizer Q3 FY23 Total Q4 FY22 ICD Volume ('000 TEU) Total Volume ('000 TEU) ----Trains RoRo (Units) Liquid - MTs (Million) 400 12,000 10,620 339 10,000 8,225 300 7,814 244 7,359 233 8,000 203 208 6,151 200 6,000 4,000 100 2,000

Q2 FY22

Q3 FY22

Q4 FY22



Q2 FY23

Q1 FY23

Q3 FY22

Q4 FY22

Q1 FY23

Q2 FY23

Q3 FY23

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Particulars	Quarter ended					Nine Mont	FY	
	Dec-22	Sep-22	%	Dec-21	%	Dec-22	Dec-21	Mar-22
Income								
Net Sales / Income from Operations	2,263	2,097	8%	1,556	45%	6,262	4,825	6,883
Other Operating Income	242	175	38%	129	87%	597	404	552
Total Income	2,506	2,273	10%	1,686	49%	6,860	5,229	7,435
Expenditure								
Operating Expenses	526	534	-2%	304	73%	1,463	1,008	1,465
Employee benefits expense	188	192	-2%	212	-11%	580	564	739
Other Expenses	375	336	12%	303	24%	1,057	820	1,106
Total Expenditure	1,089	1,062	2%	819	33%	3,100	2,393	3,310
EBITDA	1,417	1,210	17%	867	63%	3,759	2,836	4,126
%	57%	53%		51%		55%	54%	55%
Depreciation	296	289	2%	318	-7%	886	985	1,293
Profit before Other Income, Finance	1,121	921	22%	549	104%	2,873	1,851	2,833
Cost and Exceptional Items								
Add: Other Income	118	106	11%	71	67%	313	215	286
Less: Finance Cost	19	20	-5%	10	83%	60	35	48
Less: Exceptional Item	144	53		-98		322	99	46
Profit Before Tax	1,076	954	13%	707	52%	2,804	1,932	3,025
Tax Expense	282	245	15%	270	5%	726	717	1,093
Other comprehensive income, net of tax	-	-2	-	-	-	-2	-3	4
Net Profit	793	707	12%	438	81%	2,076	1,212	1,936
Net Profit excl. exceptional item (net of tax)	900	746	21%	377	139%	2,314	1,274	1,965

Lifting Global Trade...

# Thank you

