

18th May 2022

National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra (East),
Mumbai 400 051

Scrip Name: GPPL

BSE Limited
14<sup>th</sup> Floor, P J Towers,
Dalal Street, Fort,
Mumbai 400 001

Scrip Code: 533248

Dear Madam/ Sir,

#### Sub: Submission of Analysts/ Investor Presentation

Kindly find enclosed the Analyst/ Investor Presentation regarding the Standalone and Consolidated Audited financial results of Gujarat Pipavav Port Limited ('the Company') for the Quarter and Year ended 31<sup>st</sup> March 2022, for reference please.

The Presentation is being made through a Conference call tomorrow 19<sup>th</sup> May 2022 at 1200 Hrs and it is also being made available on the Company's website <a href="https://www.pipavav.com">www.pipavav.com</a>

Thank you,

Yours truly,

For Gujarat Pipavav Port Limited

Manish Agnihotri
Company Secretary & Compliance Officer

APM Terminals Pipavav
Gujarat Pipavav Port Ltd.
504, 5th Floor, Godrej Two,
Pirojshanagar, Vikhroli East,
Mumbai, Maharashtra
India 400079
CIN: L63010GJ1992PLC018106

CIN: L63010GJ1992PLC0181 www.pipavav.com

Classification: Confidential

Registered Office
Post Office – Rampara No. 2
Via Rajula
District Amreli
Gujarat 365 560
India
CIN: L63010GJ1992PLC018106
T +91-2794-242400
F +91-2794-242413



### **Disclaimer**

Statements in this presentation describing the Company's objectives, projections, estimates, expectations may be "forward looking statements" within the meaning of applicable securities laws and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the Company's operations include, among others, economic conditions affecting demand / supply and price conditions in the markets in which the Company operates, changes in Government regulations, tax laws and other statutes and incidental factors

# **Agenda**

**Key Updates** 

**Volume Development** 

**Profit and Loss Statement** 



### **Key Updates**

Q4 March	'22 Vs	<b>Q4</b> Ma	rch <b>`21</b>
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- Container: Lower Coastal & EXIM volume
- Bulk: Higher minerals & Fertilizer volume
- Liquid: Higher LPG volume
- Revenue higher by 14%; driven by higher bulk volumes
- EBITDA higher by 11%; Margin at 58%
- Net profit higher by 11%

### CONTAINER (TEUs)

163,490 (-16%)

#### DRY BULK (MT)

1,467,704 (43%)

#### LIQUID (MT)

*232,898* (+44%)

**RORO (UNITS)** *6,151* 

(+27%)

#### **REVENUE**

2,207 Mn *(14%)*  **EBITDA** 

1,285 Mn *(11%)* 

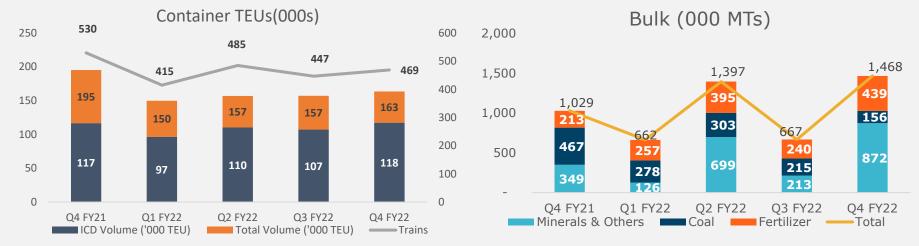
#### **EBIT**

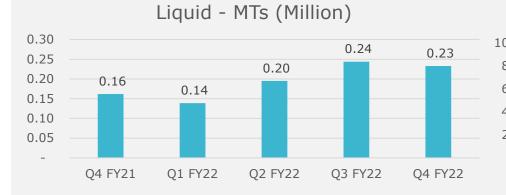
978 Mn *(19%)* 

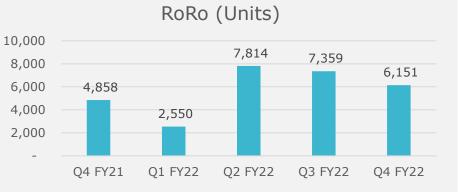
**NET PROFIT** 

724 Mn *(11%)* 

## **Volume Development**









**Profit and Loss Statement** 

From and Loss State								Million	
Particulars	Quarter ended					YTD			
- Turticulars	Mar-22	Dec-21	%	Mar-21	%	Mar-22	Mar-21	%	
Income									
Net Sales / Income from Operations	2,058	1,556	32%	1,785	15%	6,883	6,836	1%	
Other Operating Income	148	129	15%	149	0%	552	499	11%	
Total Income	2,207	1,686	31%	1,934	14%	7,435	7,335	1%	
Expenditure									
Operating Expenses	457	304	51%	332	38%	1,465	1,375	7%	
Employee benefits expense	175	212	-18%	168	4%	739	672	10%	
Other Expenses	285	303	-6%	278	3%	1,106	1,067	4%	
Total Expenditure	917	819	12%	779	18%	3,310	3,113	6%	
EBITDA	1,289	867	49%	1,155	12%	4,126	4,221	-2%	
%	58%	51%		60%		55%	58%		
Depreciation	307	318	-3%	335	-8%	1,293	1,335	-3%	
Profit before Other Income, Finance	982	549	79%	821	20%	2,833	2,887	-2%	
Cost and Exceptional Items									
Add: Other Income	71	71	0%	94	-25%	286	442	-35%	
Less: Finance Cost	13	10	21%	15	-16%	48	63	-24%	
Less: Exceptional Item	-53	-98		-		46	-		
Profit Before Tax	1,093	707	55%	900	21%	3,025	3,266	-7%	
Tax Expense	376	270	39%	248	51%	1,093	1,082	1%	
Other comprehensive income, net of tax	7	-	-	2	-	4	-3	_	
Net Profit	724	438	65%	654	11%	1,936	2,181	-11%	

# Thank you

