

Section 1.5	Other Special Services for Containers (Port Terminal & Temporary Depot) - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
1.5.1	Special Cargo										
1.5.1.1	Treatment of Hazardous cargo containers IMO class 1 (n32)	Non Regulated	Per TEU			244.00	43.92				
1.5.1.2	Treatment of Hazardous cargo containers IMO class 5.2, class 6.2 and class 7 (n32)		Per TEU			225.00	40.90				
1.5.1.3	Treatment of Hazardous cargo IMO 9 (n32 and n33)		Per TEU			109.00	19.82				
1.5.1.4	Treatment of Hazardous cargo other IMO classes (n32)		Per TEU			139.00	25.02				
1.5.1.5	Supply of special equipment for handling 20' containers with oversized cargo in the container yard		Container-Move			164.00	29.92				
1.5.1.6	Supply of special equipment for handling 40' containers with oversized cargo in the container yard		Container-Move			272.00	48.96				
1.5.1.7	High Cube Containers 96" (n34)	Container			19.00	3.42					
1.5.2	Reefer Container										
1.5.2.1	Energy - 20' and 40' container (n35 and n36)	Regulated	Per container/hour			0.00	0.00				
1.5.2.2	Inspection and monitoring - 20' and 40' container (n35 and n36)		Per container/day			0.00	0.00				
1.5.2.3	Energy - 20' and 40' container (Price per day or fraction day) (n37)	Non Regulated	Per container/day			69.00	12.42				
1.5.2.4	Inspection and monitoring - 20' and 40' container (n37)		Per container			25.00	4.50				
1.5.2.5	Assembly and disassembly of oil system on reefer Generators (n35)	Regulated	Per complete cycle			0.00	0.00				
1.5.3	Cargo Handling and horizontal movement operations										
1.5.3.1	Additional Movement to Standard Service in the terminal as per request of the user or authorities (n35)		Per Container			0.00	0.00				
1.5.3.2	Cargo inspection with cranes or gantries - 20' and 40' container (n36)	Regulated	Per Container			0.00	0.00				
1.5.3.3	Cargo inspection with forklifts - 20' and 40' container (n35)		Per Container			0.00	0.00				
1.5.3.4	Consolidation/deconsolidation of dry containers		Per Container			176.00	31.68				
1.5.3.5	Consolidation/deconsolidation of dry containers including Gate In/Gate Out of empty container		Per Container			230.00	41.40				
1.5.3.6	Consolidation/deconsolidation of reefer containers	Non Regulated	Per Container			660.00	118.80				
1.5.3.7	Consolidation/deconsolidation of reefer containers including Gate In/Gate Out of empty containers		Per Container			800.00	144.00				
1.5.3.8	Consolidation/deconsolidation of containers with Mobile Harbour Cranes (Price per shift or fraction shift) (n38)		Per shift			1250.00	225.00				
1.5.4	Other Services										
1.5.4.1	Breakdown as per instructions of freight forward agent (n39)		Per BL			23.00	4.14				
1.5.4.2	Bit of lading breakdown (n39)		Per breakdown			23.00	4.14				
1.5.4.3	Sweeving of empty container		Per container			6.00	1.08				
1.5.4.4	Simple cleaning of container		Per container			24.00	4.32				
1.5.4.5	Chemical cleaning of container	Non Regulated	Per container			48.00	8.64				
1.5.4.6	Container repair		Per Activity								
1.5.4.7	Seal placement services		Per seal			12.00	2.16				
1.5.4.8	Additional inspection or revision of seals (n19)		Per seal			12.00	2.16				
1.5.4.9	Labels Placing or Removal Services (n40)		Per container			9.00	1.62				
1.5.4.10	Additional weighing of containers (n41)		Per container			90.00	16.20				
1.5.5	Depot for Empty Containers										
1.5.5.1	Gate In (n42)	Non Regulated	Per container			190.00	34.20				
1.5.5.2	Gate Out (n42)		Per container			160.00	28.80				

(n32): In the event that a container carries several classes of IMO cargo, the higher price amount of IMO classes will be applicable as one sole charge. Price of service (subsection 1.5.1.4) does not apply for ammonium nitrate IMO Class 5.1, unless the user requires the service.

(n33): The price of this service (subsection 1.5.1.3) does not apply for Fishmeal - IMO Class 9 previously declared as such in the Container Announcement List (CAL) for shipping as per procedures.

(n34): This service covers additional capacity of container yard or stacks of full containers (except transformation). Price is independent from the number of storage days at the Terminal. This is not applicable for containers of Temporary Depot service (section 1.4 services).

(n35): Applicable to all users that necessarily require the services, according to conditions established in the Tariffs Regulation and Commercial Policy of APM Terminals Calles S.A.

(n36): This is applicable until 0th day of storage also. This tariff is applicable to all containers that are loaded or discharged via the Multipurpose North Terminal, except for transshipment and re-stow containers.

(n37): This tariff is applicable from day 7 onwards for Port Terminal services (when AFMTC has not been appointed Temporary Depot). Whenever AFMTC is appointed as Temporary Depot, price is applicable from day 8th onwards.

(n38): Service includes the use of Mobile Harbour Cranes for a period of 4 hours. For deconsolidations, service also includes the separation of the cargo that is located inside the container (flat rack or another) and placing the cargo on the truck unit assigned by the consignee (or representative), it comprises the reception of the cargo from trucks or the transport unit of the consignee (or representative) and the consolidation of the cargo or its placement inside the container (flat rack or another). This is subject to Mobile Harbour Crane availability.

(n39): It is charged to each breakdown BL, mother, BL, seal or BL grandson.

(n40): Respective labels shall be placed according to cargo classification as per IMDG code for export operations. For import operations, placing of label shall take place whenever a discharged container does not have a label or corresponding label, in such case, removal of labels will take place. Label removal shall also take place when containers are returned for their realization or in those cases when these do not correspond to IMDG code, for placing the correct label instead.

(n41): Weighing of containers shall be executed at the facilities of the North Terminal as per request of the user (cargo owner or consignee) or the authorities. The charge of this service is applicable for containers that suffered no modification (from physical inspection or other reason), and which additional weighing result does not vary more than 3% of registered weight from standard service weighing.

(n42): This service shall not be applicable for shipping, unloading or transshipment services for empty containers set forth in Section 1.1.2 and 1.1.3 of current Tariff Schedule.

SECTION 2 BREAK BULK CARGO SERVICES											
Section 2.1	Standard Services	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
2.1	Standard Service to the Vessel - Services to the Vessel										
2.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LoA (m) x Hours	1.14	0% Rate						
2.1.2	Standard Service to Break Bulk Cargo										
2.1.2.1	Loading and Unloading of Break Bulk Cargo (n43)	Regulated	Per Ton	2.50	0% Rate	9.70	1.75	2.50	0% Rate	9.20	1.66
(n43): Vessel portion of this tariff includes transference of the cargo from vessel to the quay, lashing/unlashing and tally. Payment of Vessel portion will be applicable to the shipping line or cargo consignee, upon conditions set forth in the maritime shipping contract. If Vessel portion of this tariff is charged to the cargo consignee, then IGV (IVA) shall be applicable to this tariff.											
2.2	Special Services - Services to the Vessel (n6)										
2.2.1	Hatches or Hold Lids (n7)										
2.2.1.1	Movement of OSD hatches	Regulated	Per move	0.00	0% Rate						
2.2.2	Re-stow of Break Bulk Cargo										
2.2.2.1	Re-stow via vessel	Regulated	Per ton	12.50	0% Rate						
2.2.2.2	Re-stow via quay (n44)		Per ton	25.00	0% Rate						
2.2.3	Transhiement of Break Bulk cargo										
2.2.3.1	Transhiement of Break Bulk cargo - Complete cycle (n45)	Non Regulated	Per ton	23.40	0% Rate						
(n44): This is applicable to the cargo that is re-stowed in the same hold (level) or in another hold (level) of the vessel which in both cases cargo requires to be temporarily transferred to the quay.											
(n45): Price of service includes 3 free days of storage which applies after completion of cargo discharge operation of the vessel.											

Section 2.3	Special Service of Use of Operational Area (Port Terminal) - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
2.3.1	Use of Operational Area - All traffic										
2.3.1.1	Days: 1-3 (Free time - included in Standard Service)	Regulated					Free				
2.3.1.2	Days: 4-10 (Tariff for whole period or fraction period)		Per ton			23.00	4.14				
2.3.1.3	Days: 11-20 (Tariff per day or fraction day)	Non Regulated	Per ton/day			2.50	0.47				
2.3.1.4	Days: 21 - onwards (Tariff per day or fraction day)		Per ton/day			4.20	0.76				
2.3.2	Special Service of Temporary Depot - Services to the Cargo										
2.4.1	Temporary Depot Integrated Service - All traffic (n46)										
2.4.1.1	Break Bulk Cargo - include use of operational area until day 10	Non Regulated	Per ton			26.50	4.77				
2.4.1.2	Use of operational area from days 11 - 20 (Price per day of day fraction)		Per ton/day			1.50	0.27				
2.4.1.3	Use of operational area from day 21 onwards and other services (n47)										
(n46): This is applicable whenever APM Terminals Calles S.A. is appointed as Temporary Depot (code 30-14) after cargo has been previously coordinated and accepted by AFMTC (Subject to space availability). It includes the Standard Service cargo portion, use of operational area until day 10, temporary depot documentation emission (valente) and transshipment to Customs. First three calendar days are free of charge and are part of the Standard Service.											
(n47): Price of section 2.3.1.4 is applicable for use of operational area of Temporary Depot service from day 21 and onwards. For the other services, tariffs and prices of sections from 2.5.2 to 2.5.4 are applicable independently from the number of storage days of break bulk cargo in the Terminal.											

Section 2.5	Other Special Services to Break Bulk Cargo (Port Terminal & Temporary Depot) - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
2.5.1	Use of Simple Depot - All traffic (n48)										
2.5.1.1	Days: 1-30 (Price per month or fraction month)	Non Regulated	Per m2			10.50	1.89				
2.5.2	Special Cargo										
2.5.2.1	Loading/Unloading of project cargo without mobile harbor crane (n49)	Regulated	Per ton or m3			23.00	4.14				
2.5.2.2	Loading/Unloading of project cargo with mobile harbor crane (n49)		Per ton or m3			33.00	5.94				
2.5.2.3	Special treatment to hazardous cargo using equipment and additional personnel - direct treatment (n50)		Per ton			14.30	2.57				
2.5.2.4	Special treatment to hazardous cargo using equipment and additional personnel - indirect treatment (n50)		Per ton			21.60	3.89				
2.5.3	Cargo Handling and horizontal movement operations										
2.5.3.1	Additional Movement as per request of the user or competent authority		Per ton			3.50	0.63				
2.5.3.2	Handling for registry of break bulk cargo (n51)		Per ton			3.50	0.63				
2.5.3.3	Deconsolidation/Consolidation of break bulk cargo with MAF's (n52)	Non Regulated	Per MAF1			276.00	49.88				
2.5.3.4	Deconsolidation/Consolidation of Break Bulk cargo in MAF's with Mobile Harbour Cranes (Price per shift or fraction shift) (n53)		Per Shift			1250.00	225.00				
2.5.3.5	Deconsolidation/Consolidation of MAF's (n54)		Per MAF1	83.00	14.94						
2.5.4	Other services										
2.5.4.1	Additional weighing (This does not include extra movement)	Non Regulated	Per truck			21.00	3.78				
(n48): This service refers to moving Break Bulk cargo, placing it in a designated area and storing it for a period agreed by the exporter or importer and APM Terminals Calles S.A. This is applicable for Break Bulk cargo that will be finally shipped as another type of cargo (in containers mainly) or for another cargo that has been unloaded in container and is then stored as Break Bulk. Standard service shall not be provided to Break Bulk cargo in this case. Tariff for this service is applicable as Simple Depot only. Space is subject to availability.											
(n49): This is applicable to all cargo that cannot be transferred by its own means, weighing over 35 tons or being over 50 m2 per unit. The unit of charge shall be applicable to the larger measure between tonnage and dimension in m3. Tariff shall be charged to the shipping line or cargo consignee according to the maritime shipping contract.											
(n50): Tariff corresponds to loading and unloading operations of hazardous break bulk cargo (IMC) whenever additional equipment and/or personnel is to be provided as per Port Authority regulation or upon request of the user. Tariffs of sections 2.5.2.3 and 2.5.2.4 include Standard Service to break bulk cargo. If additional equipment and personnel are not to be provided, then Standard Service tariff to break bulk cargo shall be applicable. Under direct treatment, report hazardous cargo to be delivered to the user in the berth (line to the ship) immediately after being discharged. Under indirect treatment, report hazardous cargo is delivered to the user at the storage area.											
(n51): This refers to handling of cargo using forklifts and/or gangs for the registry or inspection of cargo. This service shall be provided upon request of the user (cargo owner or consignee) or the authorities.											
(n52): Price is applicable for special treatment to break bulk cargo in the storage yard in order to separate/despatch/unload or place/load break bulk cargo from metallic platforms (called MAF1 trailers). This is incoived to the cargo consignee.											
(n53): Service includes the use of Mobile Harbour Cranes. In special treatment of Break Bulk cargo at the operational area, for the period of four (04) hours in order to separate/withload/discharge and place/load break bulk cargo from metallic platforms (Referred to as MAF1 trailer). Price is incoived to the Cargo Consignee, being applicable in those cases where Mobile Harbour Cranes are required for less than four-hour (4) periods. This is subject to Mobile Harbour Crane availability.											
(n54): This is applicable for assembly/placing or disassembly/separating of MAF's for its delivery to the shipping line. This is incoived to shipping lines.											

RO-RO CARGO SERVICES											
SECTION 3	RO-RO CARGO SERVICES										
Section 3.1	Standard Service	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
3.1.1	Standard Service to the Vessel - Services to the Vessel										
3.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LoA (m) x Hours	1.14	0% Rate						
3.1.2	Standard Service to Ro-Ro Cargo										
3.1.2.1	Loading or Unloading of Ro-Ro Cargo (n55)	Regulated	Per ton	3.50	0% Rate	36.30	6.53	3.50	0% Rate	32.30	5.81
(n55) Vessel portion of this tariff will be charged to the Shipping line (or representative), unless maritime shipping contract indicates otherwise. If Vessel portion of this tariff is charged to the cargo consignee, then IGV (IVA) shall be applicable to this tariff.											
Section 3.2	Special Services - Services to the Vessel										
3.2.1	Re-stow of Ro-Ro cargo										
3.2.1.1	Re-stow via vessel	Regulated	Per ton	40.00	0% Rate						
3.2.1.2	Re-stow via dolly (n56)		Per ton	80.00	0% Rate						
3.2.2	Transferralment of Ro-Ro cargo										
3.2.2.1	Transferralment of Ro-Ro cargo - Complete cycle (n57)	Non Regulated	Per ton	71.60	0% Rate						
(n56) This is applicable to the cargo that is re-stowed in the same hold (level) or another hold (level) of the vessel which in both cases cargo requires to be temporarily transferred to the deck.											
(n57) Price of service includes 3 free days of storage which applies after completion of cargo discharge operation of the vessel.											
Section 3.3	Special Service of Use of Operational Area (Port Terminal) - Services to the Cargo										
3.3.1	Use of Operational Area - All Traffic (n58)										
3.3.1.1	Days: 1 - 3 (Free time - included in Standard Service)	Regulated				Free					
3.3.1.2	Days: 4 - 10 (Price for total period or fraction period)	Non Regulated	Per ton			42.00	7.56				
3.3.1.3	Days: 11 - onwards (Price per day or fraction day)		Per ton/day			15.60	2.81				
(n58) Prices of this section are applicable to all types of vehicle and machinery.											
Section 3.4	Special Service of Temporary Depot - Services to the Cargo										
3.4.1	Temporary Depot Integrated Service - All Traffic (n59)										
3.4.1.1	Ro-Ro cargo in general - Includes use of operational area until day 10	Non Regulated	Per ton/day			70.00	12.60				
3.4.1.2	Use of operational area from day 11 onwards (Price per day or fraction day)					10.00	1.80				
3.4.1.3	Other services (n60)										
(n59) This is applicable whenever APM Terminals Calles S.A. is appointed as Temporary Depot (code 3014) after cargo has been previously coordinated and accepted by APMTIC (Subject to space availability). It includes the Standard Service cargo portion, use of operational area until day 10, temporary depot documentation emission (volante) and transmission to Customs. First three calendar days are free of charge and are part of the Standard Service. Prices of this section are applicable to all types of vehicles and machinery.											
(n60) Prices of section 3.5 apply to other services of Temporary Depot, independently from the number of storage days of Ro-Ro cargo.											
Section 3.5	Other Special Services to Ro-Ro Cargo (Port Terminal & Temporary Depot) - Services to the Cargo										
3.5.1	Handling Services in Storage area										
3.5.1.1	Handling for reactivity of Ro-Ro cargo (n61)	Non Regulated	Per ton			10.50	1.89				
3.5.1.2	Extra movement of Ro-Ro cargo (n62)		Per ton			2.10	0.38				
3.5.2	Deconsolidation/Consolidation										
3.5.2.1	Deconsolidation/Consolidation of Ro-Ro cargo with MAFI's (n63)	Non Regulated	Per MAFI			276.00	49.68				
3.5.2.2	Deconsolidation/Consolidation of Ro-Ro cargo on MAFI's with Mobile Harbour Cranes (Price per shift or fraction shift) (n64)		Per Shift			1.250.00	225.00				
3.5.2.3	Deconsolidation/Consolidation of MAFI's (n64)		Per MAFI	83.00	14.94						
(n61) This refers to handling of cargo using gangs and/or equipment for the registry or inspection of the cargo, as per request of the user, (cargo owner or consignee), or authorities.											
(n62) Additional movement of Ro-Ro cargo between two points within the Multipurpose North Terminal facilities which is not included in the Standard Service, and upon request of the user, (cargo owner or consignee) or competent authority.											
(n63) This is applicable for special treatment of Ro-Ro cargo in the storage areas in order to separate/dispatch/hold or place/hold Ro-Ro cargo from metallic platforms (called MAFI trailers). This is invoiced to the cargo consignee.											
(n64) Service includes the use of Mobile Harbour Cranes, for special treatment of Ro-Ro cargo, at the operational area, for the period of four (04) hours in order to separate/unload/discharge and reload Ro-Ro cargo from metallic platforms (Referred to as MAFI trailers). Price is invoiced to the Cargo Consignee, being applicable in those cases where Mobile Harbour Cranes are required for less than four-hour (4) periods. This is subject to Mobile Harbour Cranes' availability.											
SOLID BULK CARGO											
SECTION 4	SOLID BULK CARGO										
Section 4.1	Standard Service	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
4.1.1	Standard Service to the Vessel - Services to the Vessel										
4.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LoA (m) x Hours	1.14	0% Rate						
4.1.2	Standard Service to Solid Bulk Cargo - Services to the Cargo										
4.1.2.1	Loading or Unloading of Solid Bulk	Regulated	Per ton			5.91	1.06			5.60	1.01
Section 4.2	Special Services - Services to the Vessel										
4.2.1	Hatches or Hold Lids(n6)										
4.2.1.1	Movement of ISO hatches	Regulated	Per move	0.00	0% Rate						
Section 4.3	Special Services - Services to the Cargo										
4.3.1	Removal of artificial separation in vessel's hold										
4.3.1.1	Removal of artificial separation in vessel's hold	Regulated	Per operation			1.500.00	270.00				
4.3.2	Use of Operational Area - All Traffic										
4.3.2.1	Days: 1 - 5 (Free time - included in Standard Service) (n65)	Regulated				Free					
4.3.2.2	Days: 6 - 15 (Price for whole period or fraction period)	Non Regulated	Per ton			2.90	0.52				
4.3.2.3	Days: 16 - 30 (Price for whole period or fraction period)		Per ton			4.00	0.72				
4.3.2.4	Days: 31 - onwards (Price per day or fraction day)		Per ton/day			0.40	0.07				
4.3.3	Other services										
4.3.3.1	Additional weighing (Extra movement is not included) (n66)	Non Regulated	Per truck			21.00	3.78				
(n65) Free days are given to goods which use absorbing towers and silos.											
(n66) The service shall be provided within facilities of Multipurpose North Terminal as per request of user or authorities. (Extra) movement of solid bulk cargo is requested from its stacking area to the Gates area. Such service does not include extra movement service.											
LIQUID BULK CARGO											
SECTION 5	LIQUID BULK CARGO										
Section 5.1	Standard Service	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
5.1.1	Standard Service to the Vessel - Services to the Vessel										
5.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LoA (m) x Hours	1.14	0% Rate						
5.1.2	Standard Service to Liquid Bulk Cargo - Services to the Cargo										
5.1.2.1	Loading or Unloading of Liquid Bulk	Regulated	Per ton			2.64	0.48			2.50	0.45
Section 5.2	Special Services - Services to the Cargo										
5.2.1	Use of Contention Barriers										
5.2.1.1	Use of Contention Barriers (Tariff per day or fraction day) (n67)	Regulated	Per day			1.160.00	208.80				
(n67) This is applicable for the use of contention barriers during loading and unloading operations of hazardous substances and/or goods such as hydrocarbons and other liquid bulk. Service includes placing and unplacing contention barriers as well as cleaning and drying of contention barriers. Tariff of this service during loading/unloading operations of hazardous liquid bulk shall be applicable to the cargo consignee, unless otherwise detailed in the maritime shipping contract.											
PASSENGER SERVICES											
SECTION 6	PASSENGER SERVICES										
Section 6.1	Standard Service	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
6.1.1	Standard Service to the Vessel - Services to the Vessel										
6.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LoA (m) x Hours	1.14	0.21						
6.1.2	Standard Service per Passenger										
6.1.2.1	Standard Service per Passenger (n68)	Regulated	Per Passenger			13.01	2.34				
(n68) Children under 12 years old and crew members are not subject to charge.											
OTHER COMMON SERVICES TO THE VESSEL (n69)											
SECTION 7	OTHER COMMON SERVICES TO THE VESSEL (n69)										
Section 7.1	Special Services - Services to the Vessel	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
7.1.1	Use of Contention Barriers										
7.1.1.1	Use of Contention Barriers (Tariff per hour or fraction hour) (n70)	Regulated	Per dia	1.160.00	208.80						
7.1.2	Hold Cleaning (n71)										
7.1.2.1	Vessel Holds cleaning (price per gang-shift or fraction) (n72)	Non Regulated	Per gang/Shift	510.00	91.80						
7.1.2.2	Unloading of solid waste (price per M3 or fraction) (n73)	Non Regulated	Per M3	255.00	45.90						
7.1.3	Sludge Management										
7.1.3.1	Oil Waste Management (n74)	Non Regulated	Per truck	1.326.00	238.68						
7.1.3.2	Unloading of solid waste (price per M3 or fraction) (n75)	Non Regulated	Per M3	357.00	64.26						
7.1.4	Other services										
7.1.4.1	Water supply (n76)	Non Regulated	Per ton	8.70	1.57						
7.1.4.2	Phone service	Non Regulated	Per quote								
(n69) Services applicable to all types of vessels.											
(n70) This is applicable for the use of contention barriers during fuel supply operations to the vessel. Service includes placing and unplacing contention barriers as well as cleaning and drying service. Tariff for contention barriers shall be applicable to the shipping line or its representative.											
(n71) This service will apply to users named "clients of ordinary service" which refers to loading or discharge operations per vessel call, and in case of discharge and loading operations of compatible goods per vessel call. Service shall not be applicable to discharging and loading operations of incompatible goods of same vessel call, in other words, to discharging cargo not compatible with products to be loaded. This includes vessel hold cleaning service (price of section 7.1.2.1 of Tariff Rates) and unloading of solid waste (price of section 7.1.2.2), as result of cleaning process, and it does not include washing of holds.											
(n72) This service refers to picking up solid waste onboard the vessel such as materials from lashing/unlashing (wood, cardboard and others) as well as other authorized solid waste (wastage of shipped or unloaded cargo, etc.).											
(n73) This refers to unloading solid waste onboard the vessel such as materials from lashing/unlashing (wood, cardboard and others) as well as other authorized solid waste (wastage of shipped or unloaded cargo, etc.). Service includes temporary store in the terminal facility if necessary, as well as final waste disposal. Minimum invoice shall be US\$ 250.											
(n74) Price of this service includes collection and final disposal of oily waste from vessel.											
(n75) This service refers to discharging or collecting from vessels recoverable waste from vessels, such as: plastics, plastic or metal coils, wood, cardboard, paper, magazines, and any other of the same type. Price of service applies to those cases where APM Terminals Calles S.A. does not carry out vessel hold cleaning service. Minimum invoice shall be US\$ 250.											
(n76) This shall be provided according to the Terminal's berth/berth availability or capacity and shall be charged to the shipping line or representative.											

COMMERCIAL POLICIES (n77)											
SECTION 8											
Section 8.1	For containers	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
8.1.1	Cancellation of container loading and withdraw of container (n78)										
8.1.1.1	20' Container	Non Regulated				200.00	36.00				
8.1.1.2	40' Container					250.00	45.00				
8.1.2	Cancellation of break bulk and re-ro cargo loading (n79)										

(n77): For further details on the scope and conditions of application discounts, offers and promotions, see Charter V of Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A. published on website: www.apmterminalscolao.com.pe

(n78): This is applicable whenever the user (consignee, representative or shipping line) withdraws a container after cancelling container loading. Price covers resource costs involved in standard service cancellation and container withdrawal. In this case standard service tariff shall not be applicable. It applies for full containers. Tariffs of section 1.3 (use of operating area) are applied if the container stays more than 48 hours.

(n79): This is applicable whenever the user (consignee, representative or shipping line) withdraws the cargo that has not been shipped due to overbooking, stack weight, stow limitations, charge of vessel, among others. Standard service (cargo portion) shall be charged as well as the use of operating area (Port Terminal). For use of operating area, the tariffs stated in section 2.3.1 and 3.3.1 shall be applicable if break bulk and re-ro cargo stay longer than the free time granted by the standard service to these kinds of cargo.

COMMERCIAL POLICIES

DISCOUNTS, OFFERS AND PROMOTIONS

Discounts, offers and promotions are commonly accepted practices that answer to compensatory circumstances which shall be determined by APM TERMINALS CALLAO S.A. in compliance with the principle of non-discrimination, equality, neutrality, prohibition of price transference and free election. In this regard, APM TERMINALS CALLAO S.A. shall generally establish the following commercial practices of discounts, offers and promotions:

Discounts

Discounts shall be effective during the period established by APM TERMINALS CALLAO S.A. User shall consider the possibility that discounts may not be renewed.

Promotions and/or temporary offers

APM TERMINALS CALLAO S.A. may temporarily provide, as part of its commercial policy, offers and/or promotions, as long as permanent equivalent conditions remain.

For cases foreseen in Section 5.1.1 and 5.1.2 of Tariffs Regulation and Commercial Policy, APM TERMINALS CALLAO S.A. shall publish on its website the effective term for temporary discounts, promotions and/or offers with details for the acknowledgement of users.

APM TERMINALS CALLAO S.A. shall also publish termination date or modification of discounts, promotion and/or offers on its website on time.

CRITERIA FOR THE APPLICATION OF DISCOUNTS, OFFERS AND PROMOTIONS

APM TERMINALS CALLAO S.A. shall provide discounts, offers and/or promotions to fees of current Tariffs and/or Prices applicable to the Vessel and/or the Cargo considering the following criteria:

- Cost benefit evaluation
- Market competitiveness
- Promotion of those services that could not have been provided without the application of discounts and/or promotions.
- Generation for more demand of services provided to Vessels, Cargo and others.
- Generation of more productivity.

In the case of Services provided to Vessels discounts, offers and/or promotions shall be established according to docking frequency, cargo volume and other criteria that are applicable by its nature.

In the event of Services provided to the Cargo, discounts, offers or promotions shall be established according to cargo volume and other criteria that are applicable by its nature.

Discounts, offers and/or promotions are addressed to all duly incorporated and formally represented User.

SPECIAL SERVICES WITH DISCOUNTS FIXED IN THE CONCESSION AGREEMENT

APM TERMINALS CALLAO S.A. shall provide the following Special Services established in the Concession Contract with a hundred per cent discount (100%), whenever the User requests this as complementary service to the Standard Service.

- Hatch mobilization (ISO Hatches)
- Re-stowage of containers (Hot or ice dry)
- Shipping/unloading and delivery re-LOADING (Additional) - container 20' and 40' foot
- Horizontal movement in the Multipurpose North Terminal
- Handling of Cargo per registry (with or without forklifts)
- Reefer energy
- Reefer inspection and monitoring
- Assembling and disassembling of clip system on reefers Gensets

These Special Services shall be provided considering principles set forth in the Tariff's Regulation and Commercial Policy, and the Concession Contract, so APM TERMINALS CALLAO S.A. and the User may not bridge rules and practices that may alter competition of Terminal Services, or that implies abusive and inefficient behaviours. For each reason, above detailed port services shall be provided as per regular and reasonable operations that Foreign Trade demands.

Description details of each service are included in Chapter VII of Services Summary of the Tariff's Regulation and Commercial Policy.

RESERVE OF GUARANTEED BERTHING WINDOW

Space may be reserved to Vessel's docking provided that this has been previously arranged between APM TERMINALS CALLAO S.A. and the shipping lines as per terms and conditions set forth in the Operations Regulations and procedures from the Berthing Window Reservation for Regular Service Vessels, established within Clause 8.14 of the Concession Contract.

APPLICATION OF TAX ON GENERAL SALES (IGV)

The rates and prices of standard and special services listed at zero percent (0%) rate, which by version 4.0 of Tariff Scheme were listed as exempt from VAT, refer to those services according to the VAT Law considered as exports of services. Rate of 0% will apply as long as the User is considered under the category "International Cargo Carrier". Other than that the current rate of VAT amounting to 18% will apply.

PAYMENT CONDITIONS

Currency of Payment: Tariff and prices in American Dollars (US\$) may be cancelled in Nuevos Soles (S/.) according to the exchange rate indicated by Superintendencia de Bank, Insurance and AFP (BSB) at the date of payment.

Form of Payment: Payments may be through bank account transference, deposit or by check in the same bank that for this purpose will be assigned by APM TERMINALS CALLAO S.A.

Date of Payment: Payments shall be done according to the following considerations:

- a) Standard Services - Import: Before the cargo is picked up from the Terminal.
 - b) Standard Services - Export: when the appointed date is requested in order to enter the cargo to the Terminal for its shipment.
 - c) Special Services - Import: When the appointed date is requested to pick up the cargo from the Terminal.
 - d) Special Services - Export: At the moment the service is requested.
- e) In those services rendered as per specific contracts subscribed between APM TERMINALS CALLAO S.A. and a customer, payment conditions shall be executed according to the terms established in the Contract.

OFFERS

(1) SPECIAL OFFER FOR DRY CARGO CONTAINERS IN APM TERMINALS CALLAO'S TEMPORARY DEPOT

Dear customers and users,

APM Terminals Callao (APMTC) has set special offers for the containers processed as Temporary Depot (code 3014) that meet the requirements below, according to the type of operation. These offers include an extension of free storage period.

1. Extension of free days - dry cargo import

- Target group: Importers of dry cargo.
- Segment: Importers who address dry cargo to APMTC's Temporary Depot.
- Temporary offer: Importers who guarantee minimum 250 containers per year through the APMTC's Temporary Depot will be granted an extension of the operating area use for 20 days (taking into account the 10 days including in the Integrated Service of Import Temporary Depot).
- Effective from May 6, 2019 to May 5, 2020.
- Requirements: Importers should provide the APMTC's commercial area with the projections for the next twelve months in order to determine the availability of space in the terminal. If at the end of the annual period the minimum volume required for this offer is not achieved, APMTC will charge the extra days following the ten days including in the service "Temporary Depot", according to the tariff list in force at the moment of verification.
- This offer is subject to availability of space determined by APMTC.

2. Extension of free days - Dry cargo export

- Target group: Exporters of dry cargo.
- Segment: Exporters who address dry cargo to APMTC's Temporary Depot.
- Temporary offer: Exporters who guarantee an annual volume of more than 300, 600, and 3000 containers using the APMTC's Temporary Depot will be granted an extension of the operating area use (taking into account the 7 days including in the Integrated Service of Export Temporary Depot), according to the table below:
 - (i) > 300 containers = 3 extra free days
 - (ii) > 600 containers = 8 extra free days
 - (iii) > 3,000 containers = 13 extra free days
- Effective from May 6, 2019 to May 5, 2020.
- Requirements: Exporters should provide the APMTC's commercial area with the projections for the next twelve months in order to determine the availability of space in the terminal. If at the end of the annual period the minimum volume required for this offer is not achieved, APMTC will charge the extra days following the seven days including in the service "Temporary Depot", according to the tariff list in force at the moment of verification.
- This offer is subject to availability of space determined by APMTC.

(2) SPECIAL OFFER FOR FISHMEAL IN HIGH-CUBE CONTAINERS

Dear customers and users,

APM Terminals Callao (APMTC) has set that containers with fishmeal to be shipped will not be charged with the tariff of "high-cube container" special service, subsection 1.5.1.7. This offer will be in force from January 1, 2020 to June 30, 2020.

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Applicable as from 01/01/2020

The special tariffs published with version 8.0 will be in force until June 30, 2020

Please visit our website: www.apmterminalscolao.com.pe