

GENERAL PUBLIC TARIFF OF APM TERMINALS CALLAO S.A.

v 5.3

Item	Services description	Nature	Unit of charge	Tariff (USD)			
SECTION 1 CONTAINERS							
Section 1.1	Standard Services			Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
1.1.1	Standard Service to the Vessel - Services to the Vessel						
1.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LOA (m) x Hours	0.81	0% Rate		
1.1.2	Loading and Unloading Containers - STS Gantry Cranes (n2)						
1.1.2.1	Loading and Unloading Full 20 Foot Container	Regulated	Per move	16.58	0% Rate	88.07	15.85
1.1.2.2	Loading and Unloading Full 40 Foot Container		Per move	16.58	0% Rate	140.41	25.27
1.1.2.3	Loading and Unloading Empty 20 Foot Container		Per move	83.85	0% Rate		
1.1.2.4	Loading and Unloading Empty 40 Foot Container		Per move	125.76	0% Rate		
1.1.2.5	Complete cycle 20 Foot Transhipment Container (full or empty) within the Terminal (n3)		Per complete cycle	83.85	0% Rate		
1.1.2.6	Complete cycle 40 Foot Transhipment Container (full or empty) within the Terminal (n3)		Per complete cycle	125.76	0% Rate		
1.1.3	Loading and Unloading Containers - Without STS Gantry Cranes (n4)						
1.1.3.1	Loading and Unloading Full 20 Foot Container	Regulated	Per move	5.00	0% Rate	76.00	13.68
1.1.3.2	Loading and Unloading Full 40 Foot Container		Per move	5.00	0% Rate	116.50	20.97
1.1.3.3	Loading and Unloading Empty 20 Foot Container		Per move	63.64	0% Rate		
1.1.3.4	Loading and Unloading Empty 40 Foot Container		Per move	95.47	0% Rate		
1.1.3.5	Complete cycle 20 Foot Transhipment Container (full or empty) within the Terminal (n3)		Per complete cycle	63.64	0% Rate		
1.1.3.6	Complete cycle 40 Foot Transhipment Container (full or empty) within the Terminal (n3)		Per complete cycle	95.47	0% Rate		

(n1): Including docking and undocking. The total length of the ship to be confirmed by the "Ship's Particulars". The use of the berth as from the receipt of the first line of the vessel toward the bollard, to the undocking of the last line before vessel departure.

(n2): This tariff is applicable to berths with STS gantry cranes.

(n3): Transhipment containers are those which arrive and are shipped in vessels that operate in the North Terminal. The tariff includes loading/unloading in both ships (complete transhipment cycle). It includes two days of operative area use. Inter-terminals Transhipment containers are also invoiced according to described tariffs in this section (1.1.2.5, 1.1.2.6, 1.1.3.5 y 1.1.3.6), in which tariff applies per move rather than per complete cycle. It also includes cabotage containers that are discharged in one ship and are loaded onboard another vessel calling at the North Terminal. Containers discharged in berths with STS gantry cranes and are then loaded in vessels at berths without STS gantry cranes (or viceversa) will be charged with section 1.1.2 tariff.

(n4): This is applicable only in those berths which do not have STS gantry cranes and in those cases when loading/unloading operations of containers will be carried out without STS gantry cranes.

Section 1.2	Special Services to the Vessel (n5)			Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	
1.2.1	Hatches or Hold Lids (n6)							
1.2.1.1	Movement of ISO hatches	Regulated	Per move		0.00	0% Rate		
1.2.2	Restow of containers (n6)							
1.2.2.1	Restow same hold 20 foot standard container	Regulated	Per container		0.00	0% Rate		
1.2.2.2	Restow same hold 40 foot standard container		Per container		0.00	0% Rate		
1.2.2.3	Restow via quay 20 foot standard container		Per container		0.00	0% Rate		
1.2.2.4	Restow via quay 40 foot standard container		Per container		0.00	0% Rate		
1.2.3	Increase of container productivity with Mobile Harbor Cranes (MHC)							
1.2.3.1	Supply of MHC to increase productivity during loading/unloading container operations (price per shift or shift fraction) (n7)	Non Regulated	Per Crane/Shift	2,100.00	0% Rate			
1.2.4	Use of Operational Area - Import Empty Containers (except Transhipment)							
1.2.4.1	48 hours (Free time included in Standard Service) (n8)	Regulated			Free			
1.2.4.2	Day: 3 - 6 (Tariff per day)	Non Regulated	Per TEU/day		8.00	0% Rate		
1.2.4.3	Day: 7 (Price per day)	Non Regulated	Per TEU/day		30.00	0% Rate		
1.2.4.4	Day: 8 onwards (Price per day)	Non Regulated	Per TEU/day		12.00	0% Rate		
1.2.5	Use of Operational Area - Export Empty Containers (except Transhipment)							
1.2.5.1	72 hours (Free time) (n9)	Regulated			Free			
1.2.5.2	Days: 4 - 6 (Tariff per day)	Non Regulated	Per TEU/day		8.00	0% Rate		
1.2.5.3	Day: 7 (Price per day)	Non Regulated	Per TEU/day		30.00	0% Rate		
1.2.5.4	Day: 8 onwards (Price per day)	Non Regulated	Per TEU/day		12.00	0% Rate		
1.2.6	Use of Operational Area - Transhipment Full Containers							
1.2.6.1	48 hours (Free time included in Standard Service) (n10)	Regulated			Free			
1.2.6.2	Day: 3 - 10 (Tariff per day)	Non Regulated	Per TEU/day		12.00	0% Rate		
1.2.6.3	Day: 11 onwards (Price per day)	Non Regulated	Per TEU/day		15.00	0% Rate		
1.2.7	Use of Operational Area - Transhipment Empty Containers							
1.2.7.1	48 hours (Free time included in Standard Service) (n10)	Regulated			Free			
1.2.7.2	Day: 3 - 10 (Tariff per day)	Non Regulated	Per TEU/day		12.00	0% Rate		
1.2.7.3	Day: 11 onwards (Price per day)	Non Regulated	Per TEU/day		15.00	0% Rate		
1.2.8	Use of Operational Area for Empty pool - Empty containers (except Transhipment)							
1.2.8.1	Use of operational area for empty containers from empty pool (n11)	Non Regulated	Per TEU		Per agreement			
1.2.9	Special Container - empty and transhipment							
1.2.9.1	Loading/unloading and delivery of non ISO/OOG (Additional) Container 20 and 40 foot (n6)	Regulated	Per container		0.00	0% Rate		
1.2.9.2	Treatment of Hazardous cargo containers IMO class 1 (n12)	Non Regulated	Per TEU		235.00	0% Rate		
1.2.9.3	Treatment of Hazardous cargo containers IMO class 2, class 6.2 and class 7 (n12)		Per TEU		210.00	0% Rate		
1.2.9.4	Treatment of Hazardous cargo IMO 9 (n12)		Per TEU		102.00	0% Rate		
1.2.9.5	Treatment of Hazardous cargo other IMO classes (n12)		Per TEU		132.50	0% Rate		
1.2.9.6	Supply of special equipment for handling 20' containers with oversized cargo in the container yard		Container-Move			154.00	0% Rate	
1.2.9.7	Supply of special equipment for handling 40' containers with oversized cargo in the container yard		Container-Move			257.00	0% Rate	
1.2.9.8	High Cube Containers 9'6" (n13)	Per container			16.00	0% Rate		
1.2.10	Complementary Services to stevedoring/unstevedoring							
1.2.10.1	Connection and disconnection service for reefer containers on-board vessels (n14)	Non Regulated	Per container		8.00	0% Rate		
1.2.11	Transhipment Reefer Containers							
1.2.11.1	Energy - container 20 and 40 foot (n6 y n15)	Regulated	Per Container/hour		0.00	0% Rate		
1.2.11.2	Inspection and monitoring - container 20 and 40 foot (n6 y n15)		Per Container/day		0.00	0% Rate		
1.2.11.3	Energy - container 20 and 40 foot (n16)		Per Container/day		60.00	0% Rate		
1.2.11.4	Inspection and monitoring - container 20 and 40 foot (n16)	Non Regulated	Per event		20.00	0% Rate		
1.2.12	Re-stow Reefer Containers (n17)							
1.2.12.1	Energy supply for re-stow reefer containers	Non Regulated	Per container		65.00	0% Rate		
1.2.13	Additional inspection of seals							
1.2.13.1	Additional inspection or revision of seals (n18)	Non Regulated	Per seal		12.00	0% Rate		
1.2.14	Traction Service for Inter-terminal Transhipment Containers							
1.2.14.1	Inter-terminal Transport of Transhipment Containers (n19)	Non Regulated	Per container		40.00	0% Rate		

(n5): All the other services applying to all types of vessels are available in section 7 of this Tariff Schedule.

(n6): Applicable to all users that necessarily require the service(s), according to conditions established in the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A.

(n7): Change of this price is applicable whenever service is required by users and is aimed to increase productivity of loading/unloading container operations above productivity levels set forth in the Concession Agreement. This price is additional to standard service without gantry crane. In case productivity is increased by initiative of APM Terminals Callao S.A. and with no user request, productivity increase cost is under responsibility of APM Terminals Callao.

(n8): Free time to run as from the end of complete discharge operation of the ship.

(n9): 72 Free hours to run as from the period cargo is located in the Terminal yard for shipment. Storage time ends with vessel ETB sent to the users.

(n10): Free time to run as from the end of complete discharge operation of the vessel or from the moment the container is located in the Terminal yard for shipment.

(n11): This is applicable to those containers from empty pool granted to shipping lines in accordance to corresponding agreement with APM Terminals Callao S.A. Price is independent from the number of storage days.

(n12): In the event that a container carries several classes of IMO cargo, the higher price amount of IMO classes will be applicable as one sole charge.

(n13): This service covers additional capacity of containers yard or stacks of empty containers (all traffic) and full transhipment containers. Price is independent from the number of storage days at the Terminal.

(n14): This price is applicable to all discharged or shipped containers through the Terminal including restow containers (via quay and in the same hold), that require such service. This is applicable for this operation, whether it is connection or disconnection.

(n15): Tariff applicable until day 10th of storage (inclusive).

(n16): Price applicable as from 11th day onward.

(n17): This is applicable to re-stow containers via quay, including inspection and monitoring if necessary. This is an one time payment to be applicable for total energy supply period provided to re-stow reefer containers.

(n18): This is applicable to those cases whenever there is a difference between seal information provided by APM Terminals Callao S.A. and information from the user, for additional services requested by the user. In the event APM Terminals Callao S.A. originates seal discrepancy no charge will be applicable. Not applicable as well for loading controls.

(n19): Service that involves moving the container between port terminals from the North Terminal to the South Terminal whenever a container is unloaded via the North Terminal and it is required to be shipped via the South Terminal and/or viceversa.

SECTION 4 SOLID BULK CARGO							
Section 4.1 Standard Service		Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Carga (IGV)
4.1.1	Standard Service to the Vessel - Services to the Vessel						
4.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LoA (m) x Hours	0.81	0% Rate		
4.1.2	Standard Service to Solid Bulk Cargo - Services to the Cargo						
4.1.2.1	Loading or Unloading of Solid Bulk	Regulated	Per ton			4.32	0.78
Section 4.2 Special Services - Services to the Vessel		Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Carga (IGV)
4.2.1	Hatches or Hold Lids(n6)						
4.2.1.1	Movement of ISO hatches	Regulated	Per move	0.00	0% Rate		
Section 4.3 Special Services - Services to the Cargo		Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Carga (IGV)
4.3.1	Remove/place of artificial separation in vessel's hold						
4.3.1.1	Remove of artificial separation in vessel's hold	Regulated	Per operation			759.37	136.69
4.3.2	Use of Operational Area - All traffic						
4.3.2.1	Days: 1 - 5 (Free time - included in Standard Service) (n65)	Regulated					Free
4.3.2.2	Days: 6 - 15 (Price for whole period or fraction period)		Per ton			2.75	0.50
4.3.2.3	Days: 16 - 30 (Price for whole period or fraction period)	Non Regulated	Per ton			4.00	0.72
4.3.2.4	Days: 31 - onwards (Price per day or fraction day)		Per ton/day			0.40	0.07
4.3.3	Other services						
4.3.3.1	Additional weighing (Extra movement is not included) (n66)	Non Regulated	Per truck			21.00	3.78

(n65) Free days are given to goods which use absorbing towers and slits.

(n66) This service shall be provided within facilities of Multipurpose North Terminal as per request of user or authorities. (Extra) movement of solid bulk cargo is requested from its stacking area to the Gates area. Such service does not include extra movement service.

SECTION 5 LIQUID BULK CARGO							
Section 5.1 Standard Service		Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Carga (IGV)
5.1.1	Standard Service to the Vessel - Services to the Vessel						
5.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LoA (m) x Hours	0.81	0% Rate		
5.1.2	Standard Service to Liquid Bulk Cargo - Services to the Cargo						
5.1.2.1	Loading or Unloading of Liquid Bulk	Regulated	Per ton			1.35	0.24
Section 5.2 Special Services - Services to the Cargo		Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Carga (IGV)
5.2.1	Use of Contention Barriers						
5.2.1.1	Use of Contention Barriers (Tariff per day or fraction day) (n67)	Regulated	Per day			533.02	95.94

(n67) This is applicable for the use of contention barriers during loading and unloading operations of hazardous substances and/or goods such as hydrocarbons and other liquid bulk. Service includes placing and unplacing contention barriers as well as cleaning and drying of contention barriers. Tariff of this service during loading/unloading operations of hazardous liquid bulk shall be applicable to the cargo consignee, unless otherwise detailed in the maritime shipping contract.

SECTION 6 PASSENGERS							
Section 6.1 Standard Service		Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Carga (IGV)
6.1.1	Standard Service to the Vessel - Services to the Vessel						
6.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LoA (m) x Hours	0.81	0.15		
6.1.2	Standard Service per Passenger						
6.1.2.1	Standard Service per Passenger (n68)	Regulated	Per Passenger			9.32	1.68

(n68) Children under 12 years old and crew members are not subject to charge.

SECTION 7 OTHER COMMON SERVICES TO THE VESSEL (n69)							
Section 7.1 Special Services - Services to the Vessel		Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Carga (IGV)
7.1.1	Use of Contention Barriers						
7.1.1.1	Use of Contention Barriers (Tariff per hour or fraction hour) (n70)	Regulated	Por dia	533.02	95.94		
7.1.2	Hold Cleaning (n71)						
7.1.2.1	Vessel Holds cleaning (price per gang-shift or fraction) (n72)	Non Regulated	Per gang/Shift	500.00	90.00		
7.1.2.2	Unloading of solid waste (price per M3 or fraction) (n73)	Non Regulated	Per M3	250.00	45.00		
7.1.3	Sludge Management						
7.1.3.1	Oil Waste Management (n74)	Non Regulated	Per truck	1,300.00	234.00		
7.1.3.2	Unloading of solid waste (price per M3 or fraction) (n75)	Non Regulated	Per M3	350.00	63.00		
7.1.4	Other services						
7.1.4.1	Water supply (n76)	Non Regulated	Per ton	7.00	1.26		
7.1.4.2	Phone service	Non Regulated	Per activity	Per quote			

(n69) Services applicable to all type of vessels.

(n70) This is applicable for the use of contention barriers during fuel supply operations to the vessel. Service includes placing and unplacing contention barriers as well as cleaning and drying service. Tariff for contention barriers shall be applicable to the shipping line or its representative.

(n71) This service will apply to users named "clients of ordinary service" which refers to loading or discharge operations per vessel call, and in case of discharge and loading operations of compatible goods per vessel call. Service shall not be applicable to discharging and loading operations of incompatible goods of same vessel call, in other words, to discharging cargo not compatible with products to be loaded. This includes vessel hold cleaning service (price of section 7.1.2.1 of Tariff Rates) and unloading of solid waste (price of section 7.1.2.2), as result of cleaning process, and it does not include washing of holds.

(n72) This service refers to picking up solid waste onboard the vessel such as materials from lashing/unlashing (wood, cardboard and others) as well as other authorized solid waste (wastage of shipped or unloaded cargo, etc.).

(n73) This refers to unloading solid waste onboard the vessel such as materials from lashing/unlashing (wood, cardboard and others) as well as other authorized solid waste (wastage of shipped or unloaded cargo, etc.). Service includes temporary store in the terminal facility if necessary, as well as final waste disposal. Minimum invoice shall be US\$ 250.

(n74) Price of this service includes collection and final disposal of oily waste from vessel.

(n75) This service refers to discharging or collecting from vessels recoverable waste from vessels, such as: plastics, plastic or metal cords, wood, cardboard, paper, magazines, and any other of the same type. Price of service applies to those cases where APM Terminals Callao S.A. does not carry out vessel hold cleaning service. Minimum invoice shall be US\$ 350.

(n76) This shall be provided according to the Terminal's berth/pier availability or capacity and shall be charged to the shipping line or representative.

SECTION 8		COMMERCIAL POLICIES (n77)					
Section 8.1	For containers	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Carga (IGV)
8.1.1	Cancellation of container loading and withdraw of container (n78)						
8.1.1.1	20' Container	Non Regulated	Per container			160.00	28.80
8.1.1.2	40' Container		Per container			200.00	36.00

(n77) For further details on the scope and conditions of applicable discounts, offers and promotions, see Charter V of Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A. published on website: www.apmterminalscallao.com.pe

(n78) This is applicable whenever the user (consignee, representative or shipping line) withdraws a container after cancelling container loading. Price covers resource costs involved in standard service cancellation (loading) and container withdraw. In this case standard service tariff shall not be applicable. It applies for full containers.

COMMERCIAL POLICIES

DISCOUNTS, OFFERS AND PROMOTIONS

Discounts, offers and promotions are commonly accepted practices that answer to compensatory circumstances which shall be determined by APM TERMINALS CALLAO S.A. in compliance with the principle of non-discrimination, equality, neutrality, prohibition of price transference and free election.

In this regard, APM TERMINALS CALLAO S.A. shall generally establish the following commercial practices of discounts, offers and promotions:

Discounts

Discounts shall be effective during the period established by APM TERMINALS CALLAO S.A. User shall consider the possibility that discounts may not be renewed.

Promotions and/or temporary offers

APM TERMINALS CALLAO S.A. may temporarily provide, as part of its commercial policy, offers and/or promotions, as long as permanent equivalent conditions remain.

For cases foreseen in Section 5.1.1 and 5.1.2 of Tariffs Regulation and Commercial Policy, APM TERMINALS CALLAO S.A. shall publish on its website the effective term for temporary discounts, promotions and/or offers with details for the acknowledgement of users.

APM TERMINALS CALLAO S.A. shall also publish termination date or modification of discounts, promotion and/or offers on its website on time.

CRITERIA FOR THE APPLICATION OF DISCOUNTS, OFFERS AND PROMOTIONS

APM TERMINALS CALLAO S.A. shall provide discounts, offers and/or promotions to fees of current Tariffs and/or Prices applicable to the Vessel and/or the Cargo considering the following criteria:

Cost-benefit evaluation

Market competitiveness

Promotion of those services that could not have been provided without the application of discounts and/or promotions.

Generation for more demand of services provided to Vessels, Cargo and others.

Generation of more productivity.

In the case of Services provided to Vessels discounts, offers and/or promotions shall be established according to docking frequency, cargo volume and other criteria that are applicable by its nature.

In the event of Services provided to the Cargo, discounts, offers or promotions shall be established according to cargo volume and other criteria that are applicable by its nature.

Discounts, offers and/or promotions are addressed to all duly incorporated and formally represented User.

SPECIAL SERVICES WITH DISCOUNTS FIXED IN THE CONCESSION AGREEMENT

APM TERMINALS CALLAO S.A. shall provide the following Special Services established in the Concession Contract with a hundred per cent discount (100%), whenever the User requests this as complementary service to the Standard Service.

Hatch mobilization (ISO Hatches)

Re-storage of containers (Hold or via quay)

Shipping/unloading and delivery no ISO/OOG (Additional) - container 20 and 40 foot

Horizontal movement in the Multipurpose North Terminal

Handling of Cargo per registry (with or without forklifts)

Reefer energy

Reefer inspection and monitoring

Assembling and disassembling of clip system on reefer Gensets

These Special Services shall be provided considering principles set forth in the Tariffs Regulation and Commercial Policy, and the Concession Contract, so APM TERMINALS CALLAO S.A. and the User may not bridge rules and practices that may alter competition of Terminal Services, or that implies abusive and inefficient behaviours. For such reason, above detailed port services shall be provided as per regular and reasonable operations that Foreign Trade demands.

Description details of each service are included in Chapter VII of Services Summary of the Tariffs Regulation and Commercial Policy.

RESERVE OF GUARANTEED BERTHING WINDOW

Space may be reserved for Vessel's docking provided that this has been previously arranged between APM TERMINALS CALLAO S.A. and the shipping lines as per terms and conditions set forth in the Operations Regulations and procedures from the Berthing Window Reservation for Regular Service Vessels, established within Clause 8.14 of the Concession Contract.

TERMINATION OF SHIPMENT

Whenever a shipping line, Cargo consignee or its representative, after "Out-Of" term is over, requests termination of a shipment within Standard Service framework, due to reasons such as "overbooking", "stack weight", stowage limitations, change of vessel or similar situations; and afterwards he requests the shipment of his cargo, this shall be considered as a new Standard Service has been requested.

In addition to this, whenever the cargo consignee, his representative or the shipping line requests to pick up a container that had not been shipped, it shall be considered as a new Standard Service to pay.

APPLICATION OF TAX ON GENERAL SALES (IGV)

The rates and prices of standard and special services taxed at zero percent (0%) rate, which by version 4.0 of Tariff Scheme were listed as exempt from VAT, refer to those services according to the VAT Law considered as exports of services. Rate of 0% will apply as long as the User is considered under the category "International Cargo Carrier". Other than that the current rate of VAT amounting to 18% will apply.

PAYMENT CONDITIONS

Currency of Payment: Tariff and prices in American Dollars (US\$) may be cancelled in Nuevos Soles (S/.) according to the exchange rate indicated by Superintendencia of Bank, Insurance and AFP (SBS) at the date of payment.

Form of Payment: Payments may be through bank account transference, deposit or by check in the same bank that for this purpose will be assigned by APM TERMINALS CALLAO S.A.

Date of Payment: Payments shall be done according to the following considerations:

- Standard Services - Import: Before the cargo is picked up from the Terminal.
- Standard Services - Export: when the appointed date is requested in order to enter the cargo to the Terminal for its shipment.
- Special Services - Import: When the appointed date is requested to pick up the cargo from the Terminal.
- Special Services - Export: At the moment the service is requested.
- In those services rendered as per specific contracts subscribed between APM TERMINALS CALLAO S.A. and a customer, payment conditions shall be executed according to the terms established in the Contract.

Published and updated on 21/03/2017

Applicable as from 05/04/2017

Please visit our website: www.apmterminalscallao.com.pe