

APM TERMINALS PIPAVAV

A preferred gateway to the Indian Northwest



 Lifting Global Trade™

APM TERMINALS

Lifting trade in Indian Northwest

APM Terminals Pipavav (Gujarat Pipavav Port Ltd.) is India's first Public Private Partnership (PPP) Port and a gateway port on the west coast of India handling containers, bulk, liquid and RoRo cargos. Strategically located at the main maritime route, the port provides access to all main shipping lines to the customers. Having easy access to road and rail networks, APM Terminals Pipavav provides a logistical advantage connecting the port to critical markets in the hinterland and northwest.

The port infrastructure, our business expertise, efficient cargo handling, trained employees and being a part of the global APM Terminals portfolio, builds confidence and reliability amongst our customers.

APM Terminals Pipavav is a part of Global APM Terminals which has a network of 76 operating ports & terminal facilities and 117 inland services operations, employing 20,000 professionals across 59 countries around the world. The world's leading brands and shipping lines rely upon APM Terminals to ensure their supply chain and global network succeed in all markets.



Gaining an edge

- Multi-cargo port handling Containers, Bulk, Liquid and RoRo
- Access to all international shipping routes
- Easy road and rail connectivity
- Well-equipped to handle specialised project cargo
- Storage facilities for containers, reefers, bulk and liquid cargo
- Adequate land side and marine side to scale up for further developments to meet future growth in business
- Dedicated, well-trained and service-oriented employees
- Safety is at the core of APM Terminals Pipavav's operations
- Strong focus on "Performance with Integrity"

Pioneering the industry

- First Public Private Partnership model in the port sector in India
- First port to commence double stack container train services in India
- First port to receive a PCC RoRo vessel on the coastal run in India
- First Public Private Partnership in railways with Pipavav Railway Corporation Limited in India
- One of the first ports to have environment friendly coal yard

Serving customers with commitment

Shipping Lines

We strive to provide the highest efficiency at the berth, at the yard and at the gate. We continuously work on completing the vessel operations faster; reducing the turnaround time and increasing efficiency at the port.

Cargo Owners

We aim to provide seamless movement of containers through the port, be it exports, or imports. We consistently focus on completing vessel operations faster and reducing the turnaround time from the port to the gate.

Railways & Train Operators

We know that connectivity is key. We work towards ensuring regular two-way traffic, and reducing the turnaround time for the trains at our port, thus helping overall efficiency.

Catering to multi-cargo needs

APM Terminals Pipavav has a well-equipped infrastructure to handle significant number of containers, dry bulk cargo, liquid cargo and RoRo cargo with ample scope for growth both on sea front and land front.

Container



- APM Terminals Pipavav is located in close proximity to the proposed Dedicated Freight Corridor & Delhi Mumbai Industrial Corridor
- Equipped with modern and efficient container handling equipments - Post Panamax Quay Cranes, Rubber Tire Gantry Cranes (RTGs), Rail Mounted Gantry Cranes (RMGC) and associated support infrastructure
- Operational excellence leveraging technology Navis N4 – Terminal Operating System, VTMS, EDI connectivity, customs clearance facility for direct port delivery and under ACP, handling domestic containers by rail
- Adequate container yard facility
- CFSs within and outside the port limits
- Sufficient land bank outside the port to develop CFS, warehousing and other cargo & container storage facilities
- Seamless multimodal connectivity to the hinterland and ICDS capable of handling double stack trains
- Strong commercial presence and customer service

Bulk



- One dedicated berth with alongside draft of 13.5m equipped with 3 shore cranes and 3 dedicated railway sidings for bulk cargoes
- Commodity mix - Coal, Fertilizers, Minerals, Agro products and Project cargoes
- **Coal:** Semi-mechanised handling of coal. Static dedicated open storage capacity of ~ 0.75 MMT equipped with dust suppression system
- **Fertilizers:** Best-in-class fertilizer handling operations. Completely mechanised bagging and wagon loading facilities. Static covered storage capacity of ~ 0.2 MMT
- **Minerals:** Static dedicated open storage capacity of ~ 0.25 MMT

Liquid

- One dedicated berth with alongside draft of 12 m with handling capacity of 2 MMTPA
- ~ 450,000 KL (~ 140 tankages) of operational tankage capacity for all classes of cargo (LPG, POL, Chemicals, Veg Oil etc.)
- The tankages are operated by Tankage terminal operators M/s Gulf Petrochem, M/s IMC and M/s Aegis Group
- Dedicated railway siding for liquid cargoes. Pipeline connection to railway sidings from the tankages

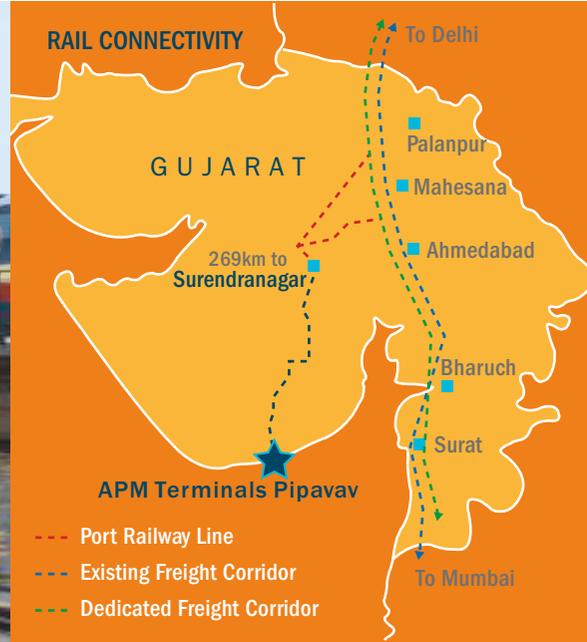


RoRo

- Capacity to handle 2,50,000 vehicles annually
- The port is equipped with a stock yard for around 4,500 to 5,000 cars along with a Pre Delivery Inspection (PDI) facility
- The port is equipped with a mobilisation yard with a capacity to accommodate approximately 500 cars on the Quay
- Common user-integrated RoRo terminal
- APM Terminals Pipavav along with NYK Auto Logistics, offers the best logistic support to auto manufacturers for the export of their vehicles in western India and for coastal shipping



Empowering trade with wide reach



Caring for employees and community

Safety is a way of life at APM Terminals Pipavav

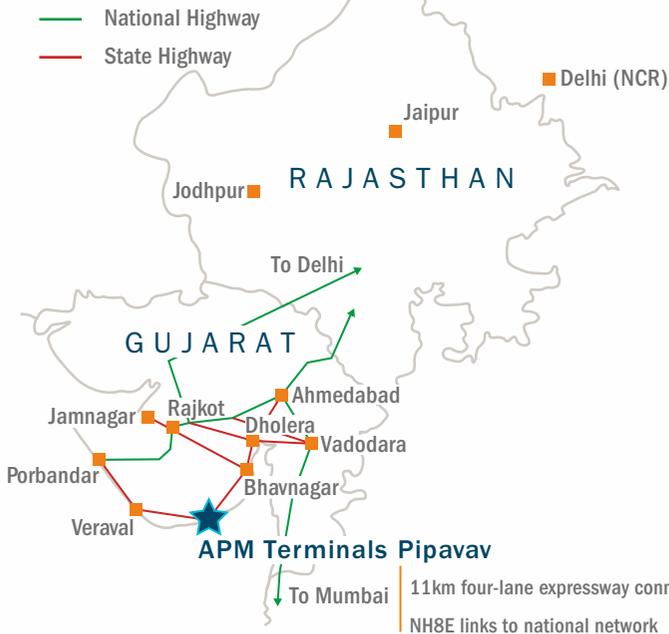
Safety is our prime focus, and a testimony to this is the incident free operations with 0 fatalities and 0 LTI frequency rate at our port for more than 3 years (as of December 2017). The port has embarked on a Fatal 5 initiative to ensure maximum safety with concerted efforts in five identified areas which include: Transportation, Suspended Loads & Lifting, Working at Height, Stored Energy, and Control of Contractors.

The port adopts best global safety practices into daily operations.

The Fatal 5



ROAD CONNECTIVITY



Our location in Gujarat and close proximity to road and rail networks connect the port to critical markets in the hinterland and northwest India.

APM Terminals Pipavav has a joint venture with Indian Railways and Pipavav Railway Corporation Limited [PRCL]. PRCL has built 269 km of rail track that connects the port to Surendranagar and further to the main railway line.

Uplifting communities around us

APM Terminals Pipavav believes in working with the society while contributing towards it. We are committed to the local communities around us, thus actively driving social and environmental initiatives in Education, Sanitation & Healthcare, Safety, Women Empowerment and Infrastructure Development. Over the years, the port has helped improve livelihoods of villagers, and has been a major turnaround catalyst in the lives of people living near the Pipavav port.





Two islands – Shiyalbet and Savaibet act as natural breakwater for 24x7 operations

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